

Past President Brenda Lee Eutsler to Receive The Hon. Peter J. Devine Award

Award to be presented at February Cocktail Party

Brenda Lee Eutsler, *Brenda Lee Eutsler & Associates, P.A.* in Cherry Hill, has been named recipient of the 2017 Honorable Peter J. Devine, Jr. Award to be presented during a Cocktail Party in her honor in February. Brenda served as Association President in 2012-2013, and Foundation President in 2014-2015, and has been an active member of the Probate & Trust, Women in the Profession, Foundation Autumn Scramble and Public Benefits Committees for many years.



(Continued on Page 2)

Congratulations to the four CCBA members admitted to the US Supreme Court on December 11, during the CCBA's Group Admission Ceremony in Washington, D.C., held jointly with the Burlington & Gloucester County Bar Associations.

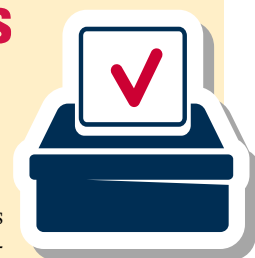


(l-r) **Michael J. Huntkowski**, *Zeller & Wieliczko, LLP*; **Neel Bhuta**, *Locks Law Firm*; **Eric G. Fikry**, *Movant, CCBA President*; **Cosmas Diamantis**, *Zeller & Wieliczko, LLP*; **James A. Barry**, *Locks Law Firm*

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Nominating Committee Seeks Nominations for Association Officers & Trustees



The Association's Nominating Committee is seeking nominations for the offices of president-elect, first vice president, treasurer, and secretary, and for five Board of Trustees openings. The Trustee seats are for a term of three years beginning on June 1, 2018 and ending in May 2021.

Members wishing to be considered for any of the available positions are expected to have the time and means to attend and participate in the monthly Board of Trustee meetings (10), attend and participate in Association & Foundation events and programs throughout the year, and perform other duties that may be assigned by the president.

If you have the desire to help shape the future of your Association, and can meet the responsibilities outlined above, please send a letter of interest along with a resume **no later than February 1st** to Louis R. Moffa, Jr., Esq., Chairperson, Nominating Committee, c/o Camden County Bar Association, 1040 N. Kings Highway, Suite 201, Cherry Hill, NJ 08034.

Current Trustees whose terms expire at the end of this bar year must also send a letter of interest to be considered for reappointment by February 1st.

IN MEMORIAM

The Association was saddened by the passing of

STEPHEN D. MORGAN

*** on Thursday November 30th at the age of 80. ***

THE HONORABLE MICHAEL PATRICK KING, P.J.A.D.

*** over the Thanksgiving Holiday weekend ***

WILLIAM MACKIN

*** on Sunday November 26th. ***

We extend our sincere sympathies to the families, friends and colleagues of these three longtime members. They will be missed.

THE DOCKET

Wednesday, January 17

CCBA Board of Trustees Meeting
4 pm
Bar Headquarters

Tuesday, January 16

Young Lawyer Committee Meeting
12:30 - 1:30 pm
Bar Headquarters

Thursday, January 25

Taking & Defending Depositions
4-6:15 pm
Tavistock Country Club

NOTICES TO THE BAR

REMINDER OF THE OBLIGATION ON ATTORNEYS TO MAINTAIN AND PROVIDE THE COURT WITH VALID EMAIL ADDRESSES

The Supreme Court, by order dated July 20, 2017, relaxed Rules 1:20 and 1:21 so as to require all attorneys licensed in New Jersey to provide the Court with a valid email address for receiving official information and notifications related to the attorney's annual registration or other judicial business. The order also requires the attorney to keep that email address current, that is, to inform the Court of any changes in that notification email. That notification email address will be kept confidential and is not subject to public access.

This notice is a reminder of that continuous obligation on attorneys to maintain and provide the Supreme Court with a valid address for notifications and other judicial business.

Separate from that requirement, attorneys when electronically filing documents also are required to provide at least one and up to three email addresses. Please note that those email addresses submitted in connection with electronic filing are not confidential and are subject to public disclosure. As such, they do not satisfy the requirement set forth in the Court's July 20, 2017 order. An email address provided for annual registration or other judicial business that also is provided as an email address when electronically filing documents will not be confidential.

Questions regarding this notice may be directed to Michelle M. Smith, Clerk of the Superior Court, by email at michelle.smith@njcourts.gov or by telephone at 609-421-6100.

The New Jersey Supreme Court's District IV Ethics Committee is seeking attorneys who are interested in applying for an appointment to serve on the Committee for a four-year term commencing in September 2017. Pursuant to Rule 1:20-3, the Committee investigates attorney ethics grievances in Camden and Gloucester Counties. Committee members receive CLE credit and are exempt from pro bono requirements. Interested attorneys should contact Dan Harrington, Committee Vice Chair, at 856-910-5000, or dharrington@cozen.com

Tentative agenda for January 17, Trustees Meeting

A tentative agenda for this month's regular Board of Trustees meeting follows. The meeting will begin at 4 pm, at Bar Headquarters. All meetings are open to the membership. Anyone interested in attending should notify and confirm their attendance by calling Bar Headquarters at 856.482.0620.

- I. Call to Order
- II. Minutes from Previous Meeting
- III. Treasurer's Report
- IV. President's Report
- V. Executive Director's Report
- VI. Membership Committee Report
- VII. Young Lawyer Committee Report
- VIII. Standing Committee Reports
- IX. Foundation Update
- X. NJSBA Update
- XI. New Business (if any)
- XII. Old Business
- XIII. Adjourn

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Eutsler To Receive The Hon. Peter J. Devine Award

Continued from page 1

Established in 1981 to remember and honor the popular Judge Devine, bar president in 1967-68, the Devine Award is the Association's most prestigious award, presented in recognition of distinguished service to the Association and its members.

The presentation event features an upscale cocktail party, with the presentation taking place during a brief formal program.

Reservations are \$65 per person and can be made by calling Bar Headquarters at 856.482.0620 or by mailing the reservation reply from the flyer inserted in this month's issue of *The Barrister*, or online through the member portal at <https://camden.intouchondemand.com>. Spouses and friends are welcome and encouraged to attend.

Don't miss this opportunity to congratulate and thank Brenda for her years of commitment to the Camden County legal community and the community at large.

THE BARRISTER

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Views and opinions in editorials and articles are not to be taken as official expressions of the Association's policies unless so stated, and publication of contributed articles does not necessarily imply endorsement in any way of the views expressed.

**Be an active participant
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**ATTEND MEETINGS
AND FUNCTIONS!**

MEMBER ON THE SPOT



NAME:

PRACTICE AFFILIATION:

YEAR ADMITTED TO BAR:

OTHER BAR ADMITTANCES:

PRIOR OCCUPATION:

RESIDENCE:

Melissa Baxter

Rossetti & DeVoto, P.C.

2014

New York, 2015

Paralegal at Ettinger Law Firm

Philadelphia, PA

HIGH SCHOOL: Warwick Valley High School

COLLEGE: University of Maryland (Go Terps!)

LAW SCHOOL: Rutgers School of Law - Camden

WHAT LED YOU TO A LEGAL CAREER: The fast-paced, quick-thinking work environment

BEST PERSONAL/PROFESSIONAL ATTRIBUTE: Follow-through

GREATEST FAULT: Acting too quickly. I've learned to take a step back and let things settle when needed before striking.

WHAT I DO TO RELAX: Wine and cheese with a good book

HOBBIES: Trail running with my husband and rescue dog, Teddy

FAVORITE RESTAURANT: Root Restaurant + Wine Bar

FAVORITE TELEVISION SHOW: *Game of Thrones*

FAVORITE MOVIE: *Best in Show*

FAVORITE AUTHOR/BOOK: Margaret Atwood

FAVORITE VACATION PLACES: Amalfi Coast

FAVORITE WEBSITES: uwishunu.com

FAVORITE MUSEUM: The MOMA

FAVORITE WEEKEND GETAWAY: My hometown, Warwick Valley, NY for its hiking trails, wineries, and orchards.

ENJOY MOST ABOUT PRACTICING LAW: Satisfaction received from helping others

MOST ADMIRER PERSON AND WHY: I admire all those who pioneered for, and those who continue to fight for, women's rights and equality

WHEN AND WHERE HAPPIEST? Dining with friends and family

CHERISHED MEMORIES: Exploring the red rocks in Sedona with my husband during our mini-moon and travelling with my grandmother to Hong Kong to see where she lived before immigrating to America.

GREATEST FEAR: Regret

ALTERNATE CAREER CHOICE: Journalism

GREATEST LESSON LEARNED FROM PRACTICE OF LAW:

If there's a will, there's a way.

PERSON YOU'D MOST LIKE TO DINE WITH: Abraham Lincoln. It would be interesting to talk about how far our country and society has come in the last 150 years and at the same time, how much farther we still need to go.

PET PEEVE(S): Lateness.

LIFE'S HIGHLIGHTS: My time at the University of Maryland, moving to Philadelphia, and getting married

GREATEST ACCOMPLISHMENT: Passing the NJ and NY bar exams

#1 PROFESSIONAL GOAL: Becoming a certified trial attorney

#1 PERSONAL GOAL: Completing the NYC Marathon

LIFE EXPERIENCE(S) WITH GREATEST IMPACT: Athletics at UMD and my time in law school – both of which introduced me to great colleagues and best friends

ADVICE TO YOUNG LAYWER: Preparation is key.

HOPE TO BE DOING IN 10 YEARS: In 10 years, I hope to have honed my trial skill set such that I'm advocating at the top level for individuals who would otherwise not have a voice or anywhere else to turn. I hope that I'm just as passionate about the field of law as I am today. I hope to have gotten many more verdicts and traveled to many more countries with my husband, family, and friends.

FAVORITE QUOTATION: To give anything less than your best is to sacrifice the gift. - Pre



LEGAL BRIEFS

We rely on members to provide announcements for the Legal Briefs section. If you have a new member of the firm, you've moved or you or a member of your firm has received an award or recognition for a professional or community activity, we want to know and share it with fellow bar members. Please email your submissions to lbp@camdencountybar.org.

Montgomery McCracken is pleased to announce that CCBA Immediate Past President **Louis R. Moffa, Jr.**, a Partner and General Counsel to the firm, has joined the firm's Alternative Dispute Resolution (ADR) practice group, offering services in mediation and arbitration in complex commercial cases. Moffa has extensive experience handling mediations and arbitrations, both as an advocate and neutral. Moffa will join his partner **Joel B. Rosen**, United States Magistrate Judge (Ret.), in servicing clients across the mid-Atlantic region in mediation and arbitration.

George Greatrex, a partner with law firm of Shivers, Gosnay & Greatrex, LLC in Cherry Hill, has been named the Chair of the New Jersey Legislative Action Committee (LAC) of the *Community Associations Institute* (CAI). CAI is an international membership organization dedicated to building better communities through advocacy, education and support of common interest community associations. The LAC advocates on behalf of these communities and industry professionals before legislatures, regulatory bodies, and the courts. He currently devotes a substantial portion of his practice to representing homeowner associations and other common-interest communities.



By Eric G. Fikry

PRESIDENT'S PERSPECTIVE

Awe Inspiring

This past month members of the Camden County Bar Association, along with members of the Burlington and Gloucester County Bar Associations participated in a group admission ceremony before the U.S. Supreme Court. I had not previously had an opportunity to attend this event, but had the honor of serving as the movant for the groups from Camden and Gloucester, in my capacity as CCBA President.

The annual event began the evening before, with a reception attended by the members being admitted, as well as their families, significant others and friends. It was a fun and intimate gathering that provided those who were not previously acquainted an opportunity to get to know the other members on the trip. The Eagles even managed to pull off a victory against the Rams that evening, albeit not without the loss of their QB1 for the balance of the season—the only damper on an otherwise wonderful evening.

The group convened the following morning to head over to the Supreme Court for the ceremony. It was a beautiful, crisp December morning in Washington D.C. Although I had brought my wife and two sons with me, each participant was permitted only a single ticket for a guest to enter the courtroom and witness the ceremony. As such, we had to make a decision as to whom would be the one to be guaranteed admission to the ceremony. This was a difficult task, but we eventually chose to give the ticket to my 10 year old son Eric, who has expressed an interest in pursuing a career in the law, and who frequently pummels my wife and I with questions worthy of inclusion on law school exams. Fortunately, my wife Rosanna and older son Albert were also able to make it into the court room as there was some seating made available to the general public. (There—I got all of their names into the column.)

Although I have been practicing for many years at this point, this was my first time visiting the Supreme Court. As one of the movants, I was seated in the first row, directly in front of the Bench. I have to admit that I was awed to simply be present in that court room, where all of the landmark decisions I read about as a student were actually heard, and where all of the greatest jurists and lawyers argued the cases that shaped our nation's history. The solemnity of the courtroom was a reminder of the profound responsibility we have as members of the legal profession, and of the significance of the role of the judiciary in our democracy.

Seven of the nine Justices were present for the admission ceremony—Justices Alito and Breyer were not present that day. As a movant, I was called by the Court Clerk to approach the lectern and offered the motion for the admission of our Associations' candidates. As it was my first time in the courtroom, I was surprised at how close the lectern was to the bench, and imagined what it must be like to face questioning from the Justices on a matter of national import. Fortunately, my task for the day was far more manageable, and after Chief Justice Roberts granted my simple application, I returned to my seat fully satisfied with my 100% success rate before the U.S. Supreme Court.

Participating in the group admission ceremony was really a very remarkable experience that I would highly recommend to any of you who have not already done so. It is not only a very enjoyable social event, it is an opportunity to reflect on what it means to be an attorney, and remember why we wanted to be part of this profession. I also found it very moving to be able to share the experience with my family, who were afforded a chance to learn a little bit about the law and our government.

Kudos to Larry Pelletier, Kara Edens and Lynn Silverstein, Executive Directors for the Camden, Burlington and Gloucester County Bar Associations respectively, on organizing this fantastic event for our members year after year.

The beginning of the New Year always brings with it a certain optimism which is an outgrowth of the potential for positive change, growth and advancement. I look forward to working with all of you in the coming year to ensure that the CCBA is acting as your voice, and providing you with valuable information, events and services to assist you in representing your clients and building your practices.

On behalf of the Camden County Bar Association, I wish each of you a happy, healthy and prosperous 2018.



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PERSONAL INJURY LAW

Using Trust Protectors in Connection with Special Needs Trusts

By Thomas D. Begley, Jr., CELA

Plaintiffs in personal injury cases often receive public benefits such as SSI, Medicaid, SNAP (Food Stamps), Federally-Assisted Housing, Adoption Assistance, Temporary Assistance for Needy Families (TANF), Utility Assistance (LIHEAP), and others. To preserve these benefits, they must place the personal injury recovery in a Self-Settled Special Needs Trust. Inevitably, family members want to be the Trustee so they can control the money. Almost as inevitably, the family member eventually fails to comply with rules and the beneficiary of the trust loses important benefits.

Professional Trustee

There are eight reasons why a Professional Trustee should always be considered in a Special Needs Trust:

- The family member has a target on his/her back, if something goes wrong.
- The Professional Trustee has knowledge of the law, including taxes and accountings, and keeps abreast with changes in the law.
- The Professional Trustee has investment expertise.
- The Professional Trustee avoid family friction.
- The Professional Trustee avoids conflicts of interest.
- The Professional Trustee acts in a timely manner.
- The Professional Trustee has knowledge of public benefits laws.
- The Professional Trustee can help the family navigate the disability system.

Trust Protector

However, it is not always necessary for the family to give up total control. A family member can be appointed as Trust Protector. A Trust Protector is an individual who typically serves in a non-fiduciary capacity with the power to perform acts specifically listed in the trust document. Having a family member serve as Trust Protector gives the family some comfort that they do retain some control over the trust assets. Typically, the Trust Protector is given powers as follows:

- *Remove a Trustee.* Not all Professional Trustees have expertise in administering Special Needs Trusts and not all Trustees afford excellent customer service. Even some Trustees who are very good now may not be so good in the future. The entity may be absorbed by a larger entity that is not interested in Special Needs Trusts. Key people involved in the administration of trusts may leave and be replaced by other key people who do not deliver the same level of expertise or service. In those situations, the beneficiary is well served if the Trust Protector is given the authority to remove the Trustee.
- *Replace a Trustee.* The Trust Protector should be given the authority after removing a Trustee to replace the Trustee with another Professional Trustee. The Professional Trustee could be a bank with assets of at least a specified number of dollars or a disability organization. While the minimum number of dollars in assets ensures that the bank is at least a certain size, it does not ensure that the bank manages Special Needs Trusts. The Trust Protector should inquire

as to how many Special Needs Trusts the potential new Trustee has under management before making a decision. References from other trust beneficiaries, their families, and Special Needs attorneys should also be sought.

- *Amendment.* Laws changes and occasionally trusts have to be changed in order to conform with the new laws. While a trust can be amended through a court order, it is simpler and less expensive to give the Trust Protector this authority.
- *Dispute Resolution – Beneficiary/Trustee.* The Trust Protector can be given authority to resolve disputes between beneficiaries and the Trustees. While this sounds like a good solution to a potential problem, much thought should be given before authorizing a Trust Protector to fulfill this role. If a family member is named as Trust Protector, there will be a strong tendency to side with the beneficiary in disputes as to whether or not a distribution should be made.
- *Dispute Resolution – Between Trustees.* The family usually wants a family member to serve as Co-Trustee. If a dispute arises between Co-Trustees, a Trust Protector can be given authority to assist in resolution. Very few good Professional Trustees will agree to serve as Co-Trustee with a family member. If a family member is serving as Trust Protector and there is a dispute between a family member, Trustee and a Professional Trustee, the Trust Protector is likely to side with the family member Co-Trustee, which may not be the best decision.

Who Can Be Appointed Trust Protector?

Ideally, a Trust Protector would be an independent third party, such as a lawyer or an accountant. There are also companies that provide Trust Protector services. However, most families want a family member to serve in this capacity. There is no reason a family member cannot do a good job as Trust Protector, so long as the Trust Protector's authority is limited to removing and replacing a Trustee and amending trust documents due to changes in the law.

Neither Social Security nor the State Medicaid Agency have ever expressed any difficulty with the concept of Trust Protectors or with their use. Many states, such as New Jersey, require that upon a change of Trustee, the State Medicaid Agency be given notice of the change. On the other hand, Professional Trustees tend to resist the idea of Trust Protectors. There is a legitimate concern that a Trust Protector may attempt to use the leverage of his power to remove and replace in order to pressure the Trustee into making inappropriate distributions. On the whole, the use of Trust Protectors is worthwhile, and if a Professional Trustee is performing poorly, there should be a relatively easy and inexpensive way to remove that Professional Trustee and replace it with another Professional Trustee.

Begley Law Group, P.C. has served the Southern New Jersey and Philadelphia area as a life-planning firm for over 85 years. Our attorneys have expertise in the areas of Personal Injury Settlement Consulting, Special Needs Planning, Medicaid Planning, Estate Planning, Estate & Trust Administration, Guardianship, and Estate & Trust Litigation. Contact us today to begin the conversation.

YOUNG LAWYER HAPPENINGS



YOUNG LAWYER CHAIR

By Tom Hagner

Happy New Year!

Ready or not, 2018 is here, and I hope that everyone had a joyous, peaceful, and relaxing holiday season. I also hope that everyone has been tinkering with and perfecting their chili, cornbread, sides, and dessert recipes for the Fifth Annual Chili Cook-Off for a Cause to benefit New Jersey Veterans Haven of Camden County! Easily one of the most exciting events of the year, the Chili Cook-Off for a Cause is just around the corner. Mark your calendars for **February 24, 2018** from 6-10 p.m., at the American Legion Post 371, 42 N. Lakeview Drive, Gibbsboro, New Jersey.

For those who are unaware, the State of New Jersey estimates that there 2,000 homeless veterans of the United States Armed Forces living within its borders. This number is as astonishing as it is upsetting, especially in light of the tremendous sacrifice made by all of our Nation's veterans. In an effort to combat this problem, New Jersey operates two facilities for homeless veterans that provide 24-hour care from staff, known as The Veterans Transitional Housing Program, commonly referred to as Veterans Haven South and Veterans Haven North. Located down in Winslow, Veterans Haven South is funded by the State of New Jersey, Department of Military and Veteran Affairs, and also receives support from the United States Department of Veterans Affairs. Additional support is provided by a wide variety of service organizations, including the Camden County Bar Foundation by and through the Young Lawyer Committee's annual Chili Cook-Off for a Cause.

Prior to entering the facility, which includes 100 beds, potential residents must pass a medical evaluation and agree to a long term program which focuses on their psychological, social, and vocational rehabilitation. Part of that agreement means a zero tolerance policy for drugs and alcohol, as well as submission to random screenings, with the consequence for failure being their immediate and involuntary removal from the facility. In order to gain admission into Veterans Haven, applicants must be a veteran who is currently drug and alcohol free, unemployed or underemployed (earnings under \$1,800 per month) but still employable, and also satisfactorily complete an interview process.

While at the facility, residents must pass through three different phases before graduating. The first phase is a treatment, followed by a program known as self-reclamation, and finally, a community reintegration program. Each of these phases lasts approximately three to six months (depending on the particular resident). Residents are required to register and submit to testing by the New Jersey Division of Vocational Rehabilitation, in order to aid residents in qualifying for a variety of benefits. Residents are also required to locate and maintain full time employment within six months of their enrollment in the program. Additionally, residents are able to work with vocational counselors and social workers in order to prepare themselves for life outside the facility. Further resources provided include anger management groups, career groups, and groups dealing with life skills issues; assistance with resume writing; basic computer training; classes on money management, and health and hygiene; as well as many other programs and morale building trips

to locations such as Gettysburg, the Statute of Liberty, among others.

With all that in mind, I strongly encourage anyone who is available on **February 24th** to come out to the Chili Cook-Off for a Cause, where you will have the opportunity to taste and judge competitors' chili, cornbread, sides, and dessert recipes, while simultaneously contributing to a very worthwhile cause. Irrespective of your personal politics, providing support for our veterans is a charitable cause we can – and should – all be able to get behind.

Lastly, I would ask and encourage anyone who is interested in participating in the Young Lawyer Committee, who is not already an active participant, to reach out to me to discuss how you can get involved. Whether you are in your first year of YLC eligibility or your last, your opinions and ideas are greatly valued and can be voiced at our monthly meetings – the next of which is planned for Tuesday, January 16, 2018. If you have any questions in the interim, I can be reached at TAHagner@HZLawPartners.com and would be more than happy to respond to any inquiries you may have about YLC involvement.



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Andrew A. Ballerini

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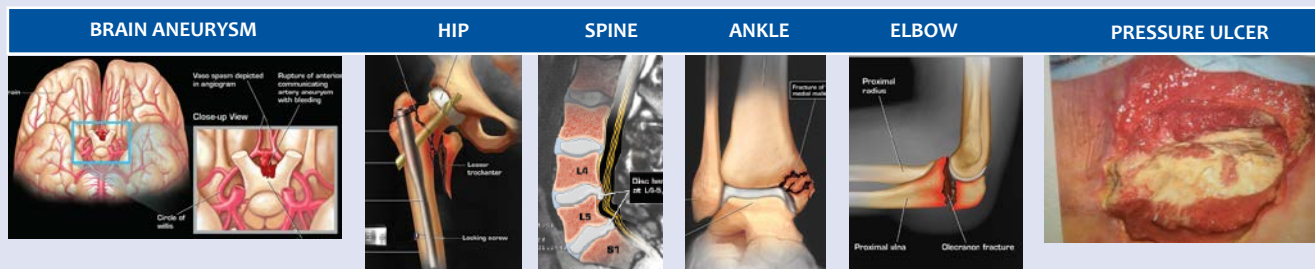
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- \$990K Nursing Home & Assisted Living Facility Neglect-Multiple Pressure Ulcers
- \$400K Recovery-Pain & Suffering for Fatal Fire (Verdict of \$375K plus \$25K Settlement)
- \$500K Jury Verdict-Excess Over Remainder of \$100K CSL Policy Against Allstate Insureds with Offer of Judgment for Policy-Herniated Discs
- \$500K Nursing Home/Hospital Neglect - Pressure Ulcers
- \$750K Nursing Home Neglect During Rehab Admission-Infected Pressure Ulcer-Surgery
- \$950K Nursing Home Neglect-Failure to Recognize and Act Upon Signs of Stroke
- \$400K Nursing Home Neglect-Pressure Ulcer Developed on Cancer Patient During Rehab Admission
- \$400K Hospital and Nursing Home Neglect - Pressure Ulcers
- \$550K Nursing Home Neglect/Violations of Rights-Fractured Hip During Transfer-Pressure Ulcers
- \$850K Nursing Home Neglect/Violations of Rights-Bed Sores
- \$1 Million-Nursing Home Neglect/Violations of Rights-Pressure Ulcer and Fracture

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WINE & FOOD

By Jim Hamilton

Fire up those Kindles, laptops, cell phones and other electronic devices employed to obtain documents (and photos and videos) with a push of a button or key—*The Barrister* has, figuratively but clearly not literally, turned the page on its traditional magazine format and entered the digital world. Some of you will say it's about time, while others (particularly our more senior members) will lament the missing tactile reward that only a paper product can deliver. However, what I hope all of you will find is that in whatever format, the content of *your* county bar publication will remain worth reading.

The past month has offered three large scale tasting opportunities from which recommendation worthy wines were experienced. Two were for local charities, while one was an impressive gathering of wine and wine people assembled by *Wine Advocate* which featured hundreds of 90+ point wines to taste along with master classes and dinner opportunities (Linda and I attended a master class presented by a member of the Bollinger Champagne family). As I have suggested many times, one of the best ways to expand one's wine horizons is to attend wine tastings. Not only will you be able to sample as many different wines as your time and/or palate will allow, but also you can in most cases speak with, and learn from, those pouring them. Adding insight about a wine to your own taste impressions can help make your wine buying decisions that much more informed.

Since January is a time for looking ahead, it seems appropriate after a year of wine talking and drinking to offer some thoughts about the



coming year in the world of wine. Are there regions or grapes trending up that we may want to keep in mind as we look for bargain buys or, perhaps, that wine to acquire for a special occasion? With the understanding that as with most forecasting (weather, economics, politics, etc.), there usually won't be clear answers. But as with those six inches of "partly cloudy," let's put our computer models to the test (mine is an HP laptop) and do our best Carnac the Magnificent—the envelopes please.

A trend I expect will continue is the increasing availability of value-priced Bordeaux. When many people hear Bordeaux (a wine region in southwestern France), they think of expensive red wines consumed by stuffy folks in private clubs or Michelin starred restaurants. Certainly, one of the more recognizable wines in the world is Chateau Lafite-Rothschild, or simply "Lafite," which

(Continued on Page 10)



Camden County Bar Association Continuing Legal Education

Career Development Series



The Career Development Series (CDS) is an series of practical skills CLE programs designed to assist junior to mid-level attorneys in their professional development and serve as a refresher for more seasoned practitioners, which allows you to easily complete your annual CLE requirement without travelling outside of Camden County. Program faculty includes a number of local jurists and experienced Camden County practitioners who have practical knowledge on the topics, and are familiar with the local court rules and customs, and the behaviors to avoid.

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Drafting, Pleadings & Motions

~~Thursday, October 12th • 4-6:15 pm~~
~~Effectiveness & Professionalism in~~
~~Brief Writing & Oral Advocacy*~~

Thursday, January 25th • 4-6:15 pm
Taking & Defending Depositions*

Thursday, April 12th • 4-6:15 pm
Basics of Civil & Criminal Trial Advocacy*

Thursday, February 15th • 4-6:15 pm
**Marketing for the Legal Professional
& Law Firm Advertising***

Thursday, March 8th • 4-6:15 pm
Fundamentals of Federal Court

Thursday, March 15th • 4-6:15 pm
Avoiding Pitfalls on Appeals

Seminars are pending approval by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 16.8 hours of total CLE credit. Of these, 4.0 qualify as hours of credit for ethics/professionalism.

* Ethics/Professionalism Credits

WINE & FOOD

(Continued from Page 9)

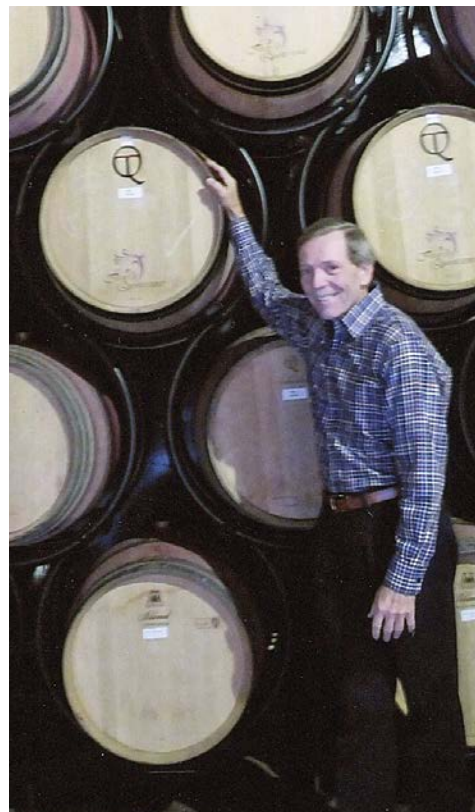
coincidentally rhymes with elite. Indeed, this wine is a “first growth” Bordeaux, one of five at the top of the 1855 classification of wines created for a Paris Exposition at the request of Emperor Napoleon III. There were (and remain) 61 wines deemed worthy of being classified in five levels, or growths. While most are not small production wines, the history and prestige, along with a broader international interest, continue to make the classified growth Bordeaux wines more costly than a casual wine consumer is comfortable purchasing. As a quick aside, the sweet wines of Bordeaux’s Barsac and Sauternes regions also were classified, but that is a topic for another time.

Perhaps because of the interest in Bordeaux, and not just the left Bank where Cabernet Sauvignon reigns supreme, we are seeing an increasing number of producers from “lesser” chateaux (where there may not be an actual castle or even an estate) able to take advantage of the regional reputation to make and sell some very nice, affordable wine. While this will include wines made from Cabernet Sauvignon, or at least in a blend with that grape dominating, many will feature Merlot,

a grape undeservedly denigrated in the movie *Sideways*. You probably won’t have to look too hard to find any number of nice, inexpensive Bordeaux wines to buy and try during 2018.

Those of you who attended our annual bar holiday party may have had a chance to try a nice little wine from Spain’s Bierzo region, Merayo. This wine is “little” not in flavor or character, for it is a very well-made wine from very old vines of Mencía grapes. Rather, “little” is used because, depending on where you buy it, it will sell for between \$7 and \$8. It truly is a wine to buy while you can (it actually was selling for as little as \$6 until a recent price increase). I have enjoyed the Mencía grape for years (and did an all Mencía tasting for some friends using \$10 wines I’d cellared for 5 years along with higher priced versions), and expect it will become even more popular in the year ahead. In addition to Bierzo, the Spanish regions in which Mencía thrives (some also is grown in Portugal) are Ribeira and Valdeorras. All are located in the Galicia area of northwestern Spain, and many of the vines are old – which usually will add to the intensity of the wine produced from them. Mencía is a grape that invites comparisons to Cabernet Franc (from which it once was thought to derive) and Pinot Noir (particularly when it is vinified with gentle extraction). The range of prices for the better Mencía-based wines is broad, but rest assured there are bargains to be found. Some producers to consider include Godelia, A Portela, Avancia, and those crafted by the person who is credited with spearheading the advancement of Mencía to the wine drinking public, Alvaro Palacios. Perhaps one of the most visible, and reliably good, Mencía wines in our market is Palacios’ *Petalos*. I have enjoyed this wine for many vintages, and the currently available 2015 is another winner. If there is a competitor to Palacios’ influence with this grape it is Raul Perez. If we consider making wine an art, Raul (with whom I had the privilege of tasting) looks the part of an artist—let’s say a cross between Toulouse-Lautrec and Jerry Garcia (Raul is short and hirsute). While Raul’s wines are not as available as *Petalos* and will cost a bit more, they are as interesting as he is and worth trying.

Having talked about two red wines we be seeing with increasing frequency this year, let’s finish with a quick look at two white wine grapes that may grow in popularity. Loureiro (in Spain Loureira) is a Portuguese grape that we are seeing more as a varietal bottling but also



is a primary grape in *Vinho Verde*. As this easy drinking wine type continues to emerge from the stigma too many uninspired efforts created, and as influential wine critics pay increasing attention to these wines, more are being purchased by retailers glad to stock unoaked wines offering both quality and affordability. Those attending recent CCBA social events may recall tasting the Broadbent *Vinho Verde*, and there are an increasing number of producers to consider, such as Quinta de Curvos, Anselmo Mendes and Niepoort’s Docil.

Finally, in Italy’s Piedmont region, famous for its Barolo and Barbaresco wines, the white grape variety, Arneis, is grown, and wines made from it seem to be expanding their presence in our market. One of my favorite white wines of 2017 was the 2015 Giovanni Almondo Bricco delle Ciliegie, a single vineyard Arneis. Almondo also makes a less expensive Arneis (*Vigne Sparse*), and each is worth trying to get a glimpse of the qualities Arneis can offer. Other producers of note that make Arneis wines include two famous producers of Barolo, Bruno Giacosa and Ceretto, as well as Matteo Correggia.

I hope your 2018 is a great year, in wine and life! Cheers!!



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Frolicking The Night Away

Bar members, their office personnel, family and friends gathered for another memorable evening of networking, camaraderie and just plain fun at the Bar Foundation's popular "Fall Frolic" at The Pub in Pennsauken. The Foundation thanks all who supported the event and the good that it did for the underprivileged kids of Camden. Enjoying the evening were:



Joe McCormick, Allen Etish, Judge Shusted,
Judge Snyder



Sanu Dev, Victorya Stoyar,
Chuck Resnick



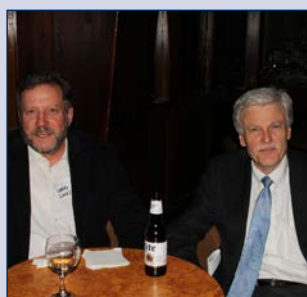
Eric Fikry, Brian Herman, Tom Hagner, Matt White



Jeneen Strin, Donna Carson, Judge Delaney,
Judge Meloni, Jeanette Kwon



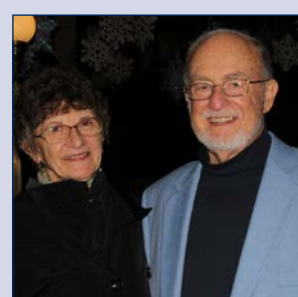
Dave Hasner & Mike Craig
(Partner in Progress)



Larry Lindsay &
Justin Loughry



Jenifer Fowler, Shayna Slater, Rick
DeMichele, Michelle Badolato



Rita & Harry Schmoll



Joe Console, Bill Colarulo, Neel Bhuta



Joe McCormick, Judge Eynon, Lou Moffa



Mike Aloï, Scott Schulman, John Gregorek



Rachael Brekke & Judge Schuck



Matt Rooney, Abe Tran, Greg DiLorenzo



Rachel London &
Rich Grungo



Chris Keating
& Jim Hamilton

Celebrating The Season in Style!

The Association's Holiday Cocktail Party on December 4th at Il Villaggio Cherry Hill was another festive evening filled with good company, good food and good spirits as members of the bench and bar and their guests turned out for the Association's annual Holiday Cocktail Party. To make the evening more special, the Association and Foundation joined forces to present Bar Headquarters team member Denise Whybark with a retirement gift for her 30 years of dedicated service to the Association and its members.



Association President Eric Fikry & Foundation President Jen Fowler present Denise Whybark with a special gift in honor of her retirement on December 31. Thanks Denise, we'll miss you.



Sam Asbell, Jim Herman, Judge Rand, Tom Hagner



Judge Eynon & Jeanette Kwon



Steve Tatonetti, Phil Ciprietti, Jim Hamilton



Mike Berger, Judge Fox, Lou Moffa



John Levy & Mike Fekete



Judge Poslusny, Tom Hagner, Jen Fowler, Brian Herman



Robert Whitman, Donny Browne, Lou Guzzo



Judge Fratto, Matt Portella, Sam Asbell



Greg DeMichele, Rick DeMichele, Arnie Fishman



Partner in Progress Marty Abo, Alex Jacobs, Paul Zoubek



Lou Lessig, Michelle Corea, Ron Lieberman



Partners in Progress (Investors Bank) Hector Melendez & Rennie Resalsingh



Ellen McDowell & Lee Perlman



Lou Moffa & Mike Ferrara



Scott Goldberg & Mike Dennin



Neel Bhuta, Chris Keating, Abe Tran, Jeanette Kwon, Matt Rooney



FINANCIAL FORENSICS

Lawyers, Too, Should Inquire about Professional Employer Organizations (PEOs)

By Martin H. Abo, CPA/ABV/CVA/CFF

If you are not thrilled with your current employee benefits, costs, and the service model you currently offered we are advising business owners to implement a non-traditional strategy.

A Professional Employer Organization (PEO) provides a service under which an employer can outsource the burdens associated with human resources, payroll administration, and benefits negotiation. Specifically, PEOs advertise the following benefits to their services:

1. Expert payroll, employee benefits, and personnel administration—from simple payroll and benefits compliance to complete human resources administration. Many PEOs market their services as freeing businesses from payroll administration and personnel matters.
2. The ability to gain access to Fortune 500 Level Benefit Offerings on medical and retirement benefits, more comprehensive fringe benefit programs and, possibly, improved worker's compensation rates.

Having a PEO to outsource the HR and labor regulations it allows the business to get back what they set out to do when the business began.

Here are the areas that the employer is responsible for doing:

1. Control the day-to-day business operations
2. The hiring & firing decision of their worksite employees
3. Assigning the roles & responsibilities of the employer's workforce
4. Deciding the future direction of the business

If your practice is experiencing one or more of the following problems, you may want to look into utilizing a PEO: (1) delinquent payroll taxes; (2) payroll and/or benefit administration headaches; (3) spiraling benefit costs; (4) inability to retain key employees because of the lack of a competitive benefits program; (5) difficulty hiring good employees; or (6) exposure to discrimination, immigration, or employee benefit claims. We've seen those businesses and professional service firms, large and small, using a PEO, help streamline their business operations and can make good business sense.

Here are 3 ways your small to mid-size firm benefits from using a PEO:

1. The growth of the practice is 7-9% faster than a business not using a PEO resource.
2. The business has an average of 10-14% lower employee turnover.
3. Businesses that use are approximately 50% less likely to go out of business.

Relationships with PEOs can be structured in numerous ways, depending on the PEO and the business. However, up until now, regardless of the type of arrangement and even if all the employment tax obligations are performed by the PEO, the employer remained liable for employment taxes for wages the PEO paid to its employees.

Effective January 1, 2016 the Small Business Efficiency Act (SBEA) gave the IRS the authority it needed to allow PEOs to become certified. After the IRS developed the infrastructure to monitor this new act the first wave

(Continued on Page 13)

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Remember! It doesn't cost you anything to call us on a matter.

It may cost you *dearly* by *not* calling us on that matter. We can help, so why not give us a call!

We strive to successfully meet the needs of a very diverse client base. We have carefully focused and developed our practice to specialize in the complexities of tax planning and compliance; financial consulting; accounting and review services; estate planning and compliance. We are here to assist our judiciary and legal colleagues in any and all accounting, tax, valuation, investigative or litigation support project where our team may be of benefit. We offer consultations in many areas, including the following:

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- Shareholder disputes & partnership dissolutions
- Lost profit claims & damage measurement
- Business interruption claims
- Business valuations
- Critique of other expert reports and Interrogatory assistance
- Matrimonial litigation
- Document requests & productions
- Fraud investigations
- Arbitration and Mediation
- Tax related valuations
- Lost earnings from wrongful death, termination or personal injury claims

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FINANCIAL FORENSICS

Year End Planning Should be Year-Round Planning

(Continued from Page 12)

of PEOs became effective January 1, 2017. A Certified PEO, or CPEO offers a number of benefits over a traditional PEO. Most importantly, the CPEO is solely liable for the federal employment taxes of certain workers covered under the CPEO contract. This means that you, the employer, are not liable for these payroll taxes if the CPEO fails in taking care of them.

By the way, when we initially emailed this alert to friends and clients of the firm, seasoned employment lawyer, Ian Meklinsky Esq. co-chair of Fox Rothschild's Labor and Employment Department astutely pointed out to us, "...I read your email below. While PEOs are great for some things, they are not for others. In particular, just using a PEO does not relieve the employer from employment based claims and, in some cases where the PEO is not up to snuff on the HR front, it can cause liability for the employer. So, buyer beware and the contract between the PEO and the employer especially on the employment based claim liability and indemnity front is critical to get right."

While Managing Member, Marty Abo, happens to have had for years his insurance license, he leaves to professionals totally immersed with the requisite expertise in this arena to guide clients and friends of the firm and properly "vet" this hot area of PEOs. Still, if you'd like such an expert to confer with, point out potentially inappropriate PEO "fits" or just explore/explain benefits of PEOs, just give Marty a call and he'll put you in touch with those he trusts and relies on. We stand ready to help.

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CRIMINAL LAW

Social Media Evidence & Authentication: How to get it in (and keep it out)

By Raquel DeStefano

Social media is everywhere. Today, people communicate through social media platforms by sharing public and private messages, photographs, and videos with each other. In fact, a 2011 study showed that Americans spend more time on Facebook than they do on any other U.S. website.¹

As social media becomes more ubiquitous, social networking sites are playing a much larger role in the courtroom. Attorneys are increasingly using these sites to gather evidence for trial as social media posts often include party admissions, inculpatory or exculpatory photos, or online communication between users. However, there is a real concern that such evidence could be faked or forged. As a result, social media has presented courts with new challenges in litigation—including in the way it is authenticated.

Authentication is a prerequisite to admissibility at trial. A document must be authenticated to be admissible in court. "Authentication" of a document generally means to establish that a document is what it purports to be and

that there is a relationship between the document and an individual. N.J.R.E. 901; Fed. R. Evid. 901. The two authentication methods that are used most frequently are testimony of a witness with personal knowledge and distinctive characteristics of the communication. *Id.* See also *State v. Bassano*, 67 N.J. Super. 526, 532 (App.Div. 1961).

To get the evidence in, the moving party must present sufficient extrinsic evidence to link the social media to the purported author. In *United States v. Browne*, 834 F.3d 403 (3rd Cir. 2016), the United States Court of Appeals for the Third Circuit confronted the issue of authenticating social media evidence. There, the Court rejected the Government's argument that conversations on Facebook were "self-authenticating" business records even if accompanied by a certificate from the website's records custodian. *Id.* at 412. Instead, the Court focused on whether sufficient extrinsic evidence was provided to properly link the social media evidence to the defendant. *Id.* at 413. For example, social media is adequately authenticated where a witness testifies that he has seen the purported author using the Facebook page and recognized the Facebook account as well as the purported author's style of communicating as reflected in the disputed messages. *Id.* Citing *United States v. Hassan*, 742 F.3d 104 (4th Cir. 2014). By contrast, a name and photo on a Facebook printout is not sufficient to link communication to the alleged author. *Id.* Citing *United States v. Vayner*, 769 F.3d 125, 132 (2nd Cir. 2014). In short, social media evidence may be authenticated through a witness with personal knowledge, or through circumstantial evidence such as "appearance, contents, substance, internal patterns, or other distinctive characteristics of the item." *Id.* at 408; Fed. R. Evid. 901(b)(4).

There are other ways to keep social media evidence out apart from attacking the authenticity. For instance, one way to preclude admissibility is if the electronic evidence is considered hearsay. Evidence that is properly authenticated may nonetheless be inadmissible hearsay if it contains out-of-court statements, written or oral, that are offered for the truth of the matter asserted and do not fall under any hearsay exception. N.J.R.E. 801. See *United States v. Browne*, supra, 834 F.3d at 416 (a social media chat between two victims, in which defendant did not participate, regarding defendant's "almost rape" of one of the victims was inadmissible hearsay).

Another argument to preclude the admission of social media is based on privacy concerns. As social media continues to govern our everyday lives, it is reasonable to have some expectation of privacy. A reasonable expectation of privacy diminishes once something is communicated with a third party. However, as noted by Justice Sotomayor in her concurrence in *United States v. Jones*, 132 S. Ct. 945, 954 (2012), new technology makes it almost impossible to prevent third-party communications. Thus, the opponent of social media evidence should focus on surrounding factors that bear on the user's expectation of privacy such as the user's public data, the user's privacy settings, data created by others in which the user is merely tagged or otherwise identified, and other data created or stored by the social media page based on the user's activity.

The uniqueness of social media presents new challenges in the courtroom. Therefore, the admissibility of such evidence must be examined on a case-by-case basis. As such, attorneys have a growing duty to investigate social media evidence and create individualized arguments on how to get it in (and keep it out).

VERDICTS OF THE COURT

Superior Court of New Jersey

VERDICT: No Cause (10/23/17)
Case Type: Auto Negligence
Judge: Michael J. Kassel, J.S.C.
Plaintiff's Atty: Mark Nathan, Esq.
Defendant's Atty: Melissa Bishop, Esq.
L-2465-15 Jury

VERDICT: No Cause (10/3/17)
Case Type: Auto Negligence
Judge: Michael J. Kassel, J.S.C.
Plaintiff's Atty: David Cuneo, Esq.
Defendant's Atty: Brittany McCloskey, Esq.
L-4856-15 Jury

VERDICT: Damages Verdict \$35,000;
100% Defendant Sheree
Celona (10/5/17)
Case Type: Auto Negligence
Judge: Daniel A. Bernardin, J.S.C.
Plaintiff's Atty: Stephen Guice, Esq.
Defendant's Atty: Michelle Gasior, Esq.
L-141-15 Jury

VERDICT: Liability Verdict: 100%
Defendant New Jersey DOC,
100% Defendant Lanigan
Damages Verdict: \$1,022,840: Defendant New
Jersey DOC, Defendant
Lanigan (10/6/17)
Case Type: Whistleblower
Judge: Anthony M. Pugliese, J.S.C.
Plaintiff's Atty: Heidi Weintraub, Esq., Erica
Domingo, Esq.
Defendant's Atty: John North, Esq., Jemy Lucy,
Esq.
L-1901-14 Jury

VERDICT: No Cause (10/11/17)
Case Type: Auto Negligence
Judge: Steven J. Polansky, J.S.C.
Plaintiff's Atty: Robert A. Greenberg, Esq.
Defendant's Atty: Rachel V. Haninczak, Esq.
L-2519-15 Jury

VERDICT: No Cause (10/12/17)
Case Type: Auto Negligence
Judge: Michael J. Kassel, J.S.C.
Plaintiff's Atty: Stephen Slavoff, Esq.
Defendant's Atty: Zachary Hicks, Esq.
L-4327-15 Jury

VERDICT: Damages Verdict: \$200,000
Defendant Geico Insurance
Company (10/19/17)
Case Type: Auto Negligence
Judge: Daniel A. Bernardin, J.S.C.
Plaintiff's Atty: Andrew Van Wagner, Esq.
Defendant's Atty: Beth Csontos, Esq.
L-4250-15 Jury

VERDICT: No Cause (10/26/17)
Case Type: Auto Negligence
Judge: Francisco Dominguez, J.S.C.
Plaintiff's Atty: Jeremy Weitz, Esq.
Defendant's Atty: Charles Blumenstein, Esq.
L-2295-15 Jury

VERDICT: Damages Verdict: \$29,600
\$17,300 Defendant 1;
\$12,300 Defendant 2
Case Type: Auto Negligence
Judge: Donald J. Stein, J.S.C.
Plaintiff's Atty: Phong Tran, Esq.
Defendant's Atty: Rodd Devitt, Esq.
L-4580-15 Bench

¹ Nielsen, *State of the Media: Social Media Report—Q3 2011* 2 (2011), <http://blog.nielsen.com/nielsenwire/social/>.



By Arnold N. Fishman

IN A ROUND WORLD

I write in response to the commentary *In A Perfect World* (NJLJ 11 /13/17) written by my friend and fellow long-suffering municipal court practitioner. When I was asked to serve on the NJSBA's Subcommittee on Judicial Independence in the Municipal Courts, I agreed on one condition. That condition was that this would not be just another report that got laid in a drawer only to have the dust blown off of it when the next study report was laid on top of it. What were then known as the "Inferior Courts" have been studied *ad nauseam* and their deficiencies are widely known. The subcommittee had reports going back before the 1947 Constitution. Recommendations for sweeping change teem and are scrupulously ignored.

That prior article first asserts, "[T]hese courts were created in 1947 and for the most part remain intact and unchanged." I was not around in 1947, but in 1965 when I was sworn in, the municipal court was enormously different. Some towns rolled out the fire trucks every month and set up a card table for the judge. Municipal courts would go on way past midnight. Once you started a case, you tried it until it was over. Stories abound (probably apocryphal) of lawyers getting home with only enough time to shower and change before reporting to the Superior Court in the morning. I remember before the Breathalyzer. Every police department had a Police Surgeon who agreed to be awakened in the wee hours of the morning in order to administer psychophysical tests to a driver and pronounce him drunk. An appeal to the then County Court was not *de novo* on the record; it was a new trial—there was no record. If you wanted a record you hired your own court reporter. Those who think nothing has changed lack historical perspective major impediment to the rectification of the shortcomings of the Municipal Courts is the lack of political will in the legislature to force the Municipality to cede the coveted judicial appointment power. A radical solution, not involving legislative action, is needed. Unlike the Legislature, the Supreme Court—immune to the pressure of the League of Municipalities and sensitive to the criticism leveled at the Municipal Court—might risk acting to remedy this deficiency. The Rule proposed below is our attempt to offer the Court that opportunity. There is precedent for this type of solution. Municipal

Court Administrators, Deputy Court Administrators and Municipal Court Directors who were once hired exclusively by the Municipality, are now subject to the approval of the Assignment Judge. We should extend that same thinking to the Judge. And, who knows, when confronted with the prospect of such a rule, perhaps the Legislature will be spurred to action.

Court Rule

No attorney may serve as a Municipal Court Judge unless the Assignment Judge of the vicinage has confirmed that appointment. In the confirmation process the Assignment Judge shall consider the finding of qualified or unqualified of the Due Diligence Committee of the County Bar Association as well as the input of the Assignment Judge's Review Committee. The Assignment Judge's Review Committee shall include the Presiding Municipal Court Judge, the Municipal Court Division Manager, and others in the discretion of the Assignment Judge.

Comment

The rule leaves the power of the Municipality to appoint its Municipal Court Judge intact. It prohibits any attorney (whose conduct is governed by the Rules of Court) from serving as a Municipal Court Judge without the approval of the Assignment Judge in the vicinage in which the Municipal Court is located.

The prior article does a good job of describing the process embodied in the above rule, and then goes on to argue that improving something is somehow the wrong thing to do. He allows, "This is not to say that the proposed changes will not work". His caveat is, "My concern is that a tweaked system with serious flaws, remains a seriously flawed system." He concludes, "In a perverse way, they would almost provide a reason to keep the present Municipal Court system in place, with the mistaken belief that the problems with independence in the Municipal Courts have been resolved with these changes."

The perfect really is the enemy of the good. The world is not perfect; it is an oblate spheroid, which is sort of kind of round.

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Children's Holiday Party



Betty Maul, Joe & Matt McCormick - even "elves" need to eat!



Um, Good!



Elf Schwalbe is always a big hit



Rudolph the black-nosed cow & Elf Boguski



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The magic of Christmas



Christmas Cows make the reindeer jealous



'Nuff said

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OFFICE SPACE

FURNISHED OFFICE SPACE

Furnished legal office space 500 to 1,500 sq. ft., Rt. 70 in Cherry Hill, contact Crissy 856-424-4494.

OFFICE SUITE FOR RENT

Prof. Office Suite-good location Cherry Hill, access Rts.70/295 1377 SF incl. 3 large offices, sec/recept.area, restroom ample park., Rental Concessions offered Call 856-448-2501.

OFFICE FOR RENT

Office space for rent inside Brick law office. Excellent location. Professional office building. Rent one or two private offices or a separate enclosed office suite approx. 750 sq. ft. Use of reception area, conference room and kitchen. Reasonable rates. Brokers protected. Call 732-477-3030.

GIBBSBORO OFFICE FOR RENT

Ready to move in office suite at High Ridge Commons in Gibbsboro 825 sq. ft. \$1500/mo+utils. includes condo fees.. New Carpets n Alarmed, call (856) 627-2600 /408 or email info@log-insurance.com for addl information.

MARLTON OFFICES FOR RENT

Route 73 So at Ardsley Drive (across from Target) 1 or 2 window offices in private rear alcove, each approx. 120 SF with adjacent secretarial work area and two workstations. Ample parking. Some furnishings available. Network-wired and internet access provided. Shared use of 2 conference rooms included. Call 856-596-2828 and ask for Steve Neuner or Joanne Ventura

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JHaugh@1stcolonial.com

Rich Shakarjian

856-858-8118
RShakarjian@1stcolonial.com

Carol DeGrace

856-885-2021
CDeGrace@1stcolonial.com

Richard DeGrace

856-885-2022
RDeGrace@1stcolonial.com

Efrain Muñoz

856-559-4259
EMunoz@1stcolonial.com

For information on a Reverse Mortgage, please contact Richard DeGrace.

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January 2018 Barrister Inserts



Camden County Bar Association Lunch & Learn

presented by

The Debtor/Creditor Committee

guest speaker

Jeanne Naughton, Clerk of Bankruptcy Court



**Thursday, January 11, 2018 • Noon
Tavistock Country Club • Haddonfield**

Discussion Topics:

- Current trends and issues facing the bankruptcy court
- Implementation of new rules and procedures
- What the future holds for bankruptcy

Luncheon Buffet • Open to all members & guests

- Advance Reservations (*CCBA Members*) — \$35; Walk-ins — \$50
- Advance Reservations (*Non-Members*) — \$60; Walk-ins — \$75

*Reservation Form — Print Clearly — Detach and return with payment no later than **January 9, 2018.***

Name(s) _____		
Address _____		
City/State/Zip _____		
Telephone _____	Email _____	
Credit Card # _____	Expiration _____	CVV# _____
Signature (<i>Credit Card Payment Only</i>) _____		

PAYMENT METHOD:

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Questions?

Call Us: 856.482.0620

Fax Registration: 856.482.0637

Checks payable/return to:

Camden County Bar Association
Probate & Trust Luncheon
1040 N. Kings Highway, Suite 201
Cherry Hill, NJ 08034



Since 1881 . . . Your Home Court Advantage!



Taking & Defending Depositions

Thursday, January 25, 2018 • 4 - 6:15 pm

Tavistock Country Club • Haddonfield

Continuing
Legal Education



New Jersey & Pennsylvania MCLE Approved Service Provider — YOUR Trusted CLE Source!

FACULTY

Carlos M. Bollar, Esq.

Archer, P.C.
Haddonfield

John P. Kahn, Esq.

Duane Morris, LLP
Cherry Hill

Roger Lai, Esq.

NJ Office of Legislative Services
Trenton

FACULTY/MODERATOR

Ronald G. Lieberman, Esq.

Cooper Levenson, P.A.
Cherry Hill



This program will delve into the intricacies of conducting effective depositions. What are the do's and don'ts of what a deposition can address? You are facing an aggressive adversary-how do you handle it successfully?

Our panel of experts will provide you with tips and best practices for conducting successful depositions to achieve the results you want.

PROGRAM TOPICS:

- How structure and organization can enhance advocacy
- Understanding deposition procedures
- The importance of effective listening
- Proper methods for interposing objections
- Resolving disputes during depositions
- Q & A

TUITION: Walk-in registrants add \$15

(includes refreshment & materials)

\$80 CCBA Members

\$110 Non-Members

\$25 Paralegals/Legal Secretaries

FREE to Law Students

NEW JERSEY CREDIT: This program is pending approval by the Board on Continuing Legal Education of the Supreme Court of New Jersey for **2.4** hours of total CLE credit. Of these, **0** qualify as hours of credit for ethics/professionalism. *The actual credits earned may be less if the instruction time is less than 120 minutes.*

PENNSYLVANIA CREDIT: Seminar includes **2.0** hours of SUBSTANTIVE credit from the Pennsylvania CLE Board. If you need credit for any other state, notify us when you register.

Reservation Form — Print Clearly — Detach and return with payment no later than **January 23, 2018**

Course materials will be distributed via email.

Name(s) _____

Address _____

City/State/Zip _____

Telephone _____ Email _____

Credit Card # _____ Expiration _____ CVV _____

Signature (Credit Card Payment Only) _____

PA CLE Credits Requested? ☐ Yes ☐ No PA I.D. # _____

PAYMENT METHOD:

- ☐ Check Enclosed
- ☐ Amex
- ☐ Discover
- ☐ Mastercard
- ☐ Visa

QUESTIONS?

Call Us: 856.482.0620

Fax Registration: 856.482.0637

CHECKS PAYABLE/RETURN TO:

Camden County Bar Association
Depositions Seminar
1040 N. Kings Highway, Suite 201
Cherry Hill, NJ 08034



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Camden County Bar Association



Marketing for the Legal Professional & Law Firm Advertising

Thursday, February 15, 2018 • 4 - 6:15 pm
Tavistock Country Club • Haddonfield

Continuing Legal Education



New Jersey & Pennsylvania MCLE Approved Service Provider — YOUR Trusted CLE Source!

FACULTY

Michael J. Dennin, Esq.
Law Office of Vincent J. Ciecka
Pennsauken

Jonathan M. Korn, Esq.
Blank Rome LLP
Cherry Hill
Princeton

Victoria A. Schall, Esq.
Law Offices of Adam Kotlar
Cherry Hill

FACULTY/MODERATOR

Craig D. Becker, Esq.
Craig David Becker-Attorney at Law
Mt. Laurel

Includes 1.0
Ethics Credit

Professional success is important to everyone, but success in business and in life means different things to different people. However, one fact is universal—real success is impossible without building great relationships, which means that there is more to developing and maintaining a business than just a transaction.

Our panel of successful attorneys will give you the many-faceted nuts & bolts strategies to build your successful practice.

PROGRAM TOPICS:

- Proper & effective strategies for developing business • Effective self-promotion
- Building & maintaining relationships with other professionals • Effective Networking
- Client communication • Initial Consults • Advertising • Ethical issues
- Website & Social Media • Retaining clients • Handling expectations
- What an attorney should never do to develop business, and more!



TUITION: Walk-in registrants add \$15
(includes refreshment & materials)

\$80 CCBA Members

\$25 Paralegals/Legal Secretaries

\$110 Non-Members

FREE to Law Students

NEW JERSEY CREDIT: This program is pending approval by the Board on Continuing Legal Education of the Supreme Court of New Jersey for **2.4** hours of total CLE credit. Of these, **1.0** qualifies as hours of credit for ethics/professionalism. *The actual credits earned may be less if the instruction time is less than 120 minutes.*

PENNSYLVANIA CREDIT: Seminar includes **1.0** hour of SUBSTANTIVE credit and **1.0** hour of ETHICS credit from the Pennsylvania CLE Board. If you need credit for any other state, notify us when you register.

Reservation Form — Print Clearly — Detach and return with payment no later than **February 13, 2018**
Course materials will be distributed via email.

Name(s) _____

Address _____

City/State/Zip _____

Telephone _____ Email _____

Credit Card # _____ Expiration _____ CVV _____

Signature (Credit Card Payment Only) _____

PAYMENT METHOD:

- ☐ Check Enclosed
- ☐ Amex
- ☐ Discover
- ☐ Mastercard
- ☐ Visa

PA CLE Credits Requested? ☐ Yes ☐ No PA I.D. # _____

QUESTIONS?

Call Us: 856.482.0620

Fax Registration: 856.482.0637

CHECKS PAYABLE/RETURN TO:

Camden County Bar Association
Marketing/Advertising Seminar
1040 N. Kings Highway, Suite 201
Cherry Hill, NJ 08034



Since 1881 . . . Your Home Court Advantage!

5th Annual

COOK-OFF FOR A CAUSE!



6-10 PM • February 24th • American Legion Post 371 • 42 N. Lakeview Dr. • Gibbsboro
Only \$40 per person admission donation • FREE FOR VETERANS!

For the fifth consecutive year, the Camden County Bar Association Young Lawyer Committee will be hosting a CHILI & CORNBREAD COOK-OFF COMPETITION, with proceeds to benefit New Jersey Veterans Haven of Camden County. Last year, we had an amazing turnout, and this year we are making the event even bigger and better with participation from more local organizations and businesses, and we've added side dishes to the competition!

- Enjoy a DJ, hours of taste-testing, craft beer, wine, raffles, prizes, fun, and more!
- Invite your friends! Invite your family! Invite any veterans you know!
- Come taste-test the best your friends and colleagues have to offer!

ADMISSION INCLUDES FOOD, DESSERT, WINE & BEER!

Interested in Sponsoring or Donating?

- Businesses and organizations can sponsor the event or donate items or services to be raffled during the evening, with recognition for your support of our cause.

Interested in Competing?

- SHOWCASE YOUR SKILLS against South Jersey's top Lawyer Chefs in any or all of our competition categories and help support this great event!

To RSVP, Sponsor, Donate, or Compete:

Contact Tom Hagner at TAHagner@hzlawpartners.com
or call the Camden County Bar Foundation at 856.482.0620

Invite your friends, family & Veterans!

Marketing Through Social and Electronic Media

Wednesday, February 28, 2018 • Noon - 2:15 PM
Tavistock Country Club • Haddonfield

Continuing
Legal Education



NOTE START TIME

New Jersey & Pennsylvania MCLE Approved Service Provider — YOUR Trusted CLE Source!

FACULTY

Jon Bernstein, General Manager
Creative Web Group
Pennsauken

FACULTY/MODERATOR

Craig D. Becker, Esq.
Craig David Becker-Attorney at Law
Mt. Laurel

Includes 1.0
Ethics Credit



As the public obtains increasing amounts of information from social media and the internet, understanding how to market on the internet and social media can become a crucial concern to many businesses, including Attorneys. Social media can be a valuable tool in obtaining new business.

This seminar will explore techniques to efficiently utilize social media to expand your marketing to prospective clients, as well as reviewing important and unique ethical considerations when marketing on the Internet and social media.

TUITION: Walk-in registrants add \$15
(includes lunch & materials)

\$80 CCBA Members
\$110 Non-Members

\$25 Paralegals/Legal Secretaries
FREE to Law Students

NEW JERSEY CREDIT: This program is pending approval by the Board on Continuing Legal Education of the Supreme Court of New Jersey for **2.4** hours of total CLE credit. Of these, **1.0** qualifies as hours of credit for ethics/professionalism. *The actual credits earned may be less if the instruction time is less than 120 minutes.*

PENNSYLVANIA CREDIT: Seminar includes **1.0** hour of SUBSTANTIVE credit and **1.0** hour of ETHICS credit from the Pennsylvania CLE Board. If you need credit for any other state, notify us when you register.

Reservation Form — Print Clearly — Detach and return with payment no later than **February 26, 2018.**

Name(s) _____
Address _____
City/State/Zip _____
Telephone _____ Email _____
Credit Card # _____ Expiration _____ CVV# _____
Signature (Credit Card Payment Only) _____

PA CLE Credits Requested? ☐ Yes ☐ No

PA I.D. # _____

Questions?

Call Us: 856.482.0620

Fax Registration: 856.482.0637

Checks payable/return to:

Camden County Bar Association
Social Media/Electronic Marketing
1040 N. Kings Highway, Suite 201
Cherry Hill, NJ 08034

PAYMENT METHOD:

- ☐ Check Enclosed
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Since 1881 . . . Your Home Court Advantage!

Newly Admitted Attorneys . . .



Bridge the Gap

**Earn the credits you
need for New Jersey
MCLE Compliance.**

Make the Camden County Bar Association YOUR one stop shop for those fifteen NJ "Bridge the Gap" CLE credits required of newly admitted lawyers. It's an easy, affordable and convenient way to complete your requirements. Programs run from 3-6:15 pm, offer **3.9 NJ credits and 3.0 PA Substantive credits.**

Each program is just \$90 for CCBA members (\$130 non-members). If a MEMBER buys a complete series of four programs valued at \$360, they only pay for three-\$270.* (NON-MEMBERS \$390). 15.6 NJ credits - 12 PA credits for under \$300 (members) — Unbeatable!

** Complete series (any four) must be purchased at one time to receive the free program.*

All programs are held at Tavistock Country Club, 100 Tavistock Lane, Haddonfield. These programs satisfy the required subject areas of the Additional Mandatory Requirements for Newly Admitted Lawyers. (Reg. 2012)

Winter/Spring 2018 Series (15.6 Total NJ Credits/12.0 PA Credits)

February 22 — NJ Basic Estate Administration **RSVP 2.20.18**

March 22 — NJ Basic Estate Planning **RSVP 3.20.18**

April 26 — NJ Criminal Trial Preparation **RSVP 4.24.18**

May 24 — NJ Municipal Court Practice **RSVP 5.22.18**

Summer/Fall 2018 Series (15.6 Total NJ Credits/12.0 PA Credits)

June 28 — NJ Trust/Business Acctng & Law Office Mgmt **RSVP 6.26.18**

September 27 — NJ Real Estate Closing Procedures **RSVP 9.25.18**

October 25 — NJ Civil Trial Preparation **RSVP 10.23.18**

November 15 — NJ Family Law **RSVP 11.13.18**

Registration Form — Print Clearly — Detach and return with payment no later than the program RSVP date shown above.

Name(s) _____

Address _____

City/State/Zip _____

Telephone _____

Email _____

Credit Card# _____

BILLING ZIP CODE _____

Expiration _____

CVV# _____

Signature (Credit Card Payment Only) _____

PA CLE Credits Requested? Yes No PA I.D. # _____

Register & pay online: <https://camden.intouchondemand.com>

Questions?

Call Us: 856.482.0620

Fax Registration: 856.482.0637

Checks payable/return to:

Camden County Bar Association-Bridge the Gap
1040 N. Kings Highway, Suite 201
Cherry Hill, NJ 08034

Payment Method:

- Check Enclosed
- Amex
- Discover
- Mastercard
- Visa

I am registering for:

- NJ Basic Estate Admin.
- NJ Basic Estate Planning
- NJ Criminal Trial Preparation
- NJ Municipal Court
- NJ Trust/Bus Acctng . . .
- NJ Real Estate Closing Proc.
- NJ Civil Trial Preparation
- NJ Family Law

WANTED



NAME: Santa, Santa Claus, St. Nick, Father Christmas **GENDER:** Male **AGE:** Ageless
CHARGE: Bringing joy, happiness and smiles to deserving children from Camden

REWARD: Bright Red Suit, Beard, Hat,
Boots, Toy Bag & Kids' Smiles!

After many years of playing Santa for the Public Benefits Committee's Children's Holiday Party, Sr. Judge Joseph Rodriguez is retiring from the sleigh and hanging up his suit. Though it will be difficult to replace Judge Rodriguez, the Committee is looking for volunteers interested in auditioning to become the next Santa Claus.

If you're interested in helping the Foundaton spread the joy of the season to these deserving children,
WE WANT YOU!

CALL 856.482.0620
EMAIL info@camdencountybar.org