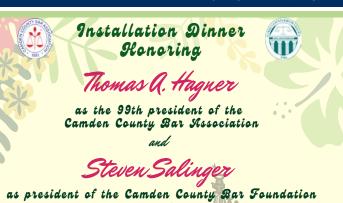
WWW.CAMDENCOUNTYBAR.ORG

PUBLISHED BY THE CAMDEN COUNTY BAR ASSOCIATION

VOL. 73, NO. 8 • APRIL 2025



JUNE 12, 2025 AT 6 P.M. BATTLESHIP NEW JERSEY

Jave the Day

Save the date of June 12, 2025 for the annual Installation of Officers Dinner as we install Thomas A. Hagner as the 99th president of the Camden County Bar Association and Steven Salinger as the president of the Camden County Bar Foundation, as well as the officers and trustees of the Association and Foundation. The special event will take place aboard the Battleship New Jersey. A flier has been included in this issue of The Barrister and invitations will be mailed to all members.

We hope to see you there!

CCBF GIVES BACK

Young Lawyer Trustee Adam Cohler and Executive Director Kara Graser were pleased to present a \$4,010 check to Stefanie Riehl and the **Larc School** on March 20. The funds, raised during the September Eagles Watch Party, will support the school's newest initiative—a school store designed to help students learn and understand real world store operations. We are so proud of the CCBF's longstanding tradition of giving back to this fantastic organization!

To date, we have donated over \$82,000 to the Larc School since 2012.



COMMUNITY BEAUTIFICATION PROJECT

At the Camden County Bar Foundation, we believe our members are the driving force behind meaningful change. Your generosity and dedication advance our mission of serving the community.

This year, we are proud to enhance the safety and beauty of the Anna Sample House playground for the children it serves. Moving forward, we will select a new beautification project in Camden County each year. A lasting legacy of service to the local community.

How can you help power this (and future) beautification project(s)? Donate: Every dollar counts. Contribute now to help us reach our

fundraising goal by clicking *here*, or scan the QR code.

Share our campaign with your friends, family, and on social media. Your advocacy can amplify our impact.

Volunteer: Your time and skills make an impact too.

Contact Bar Headquarters at 856.482.0620 if you would like to volunteer at the Anna Sample project.

Thank you for supporting our mission.

Your support is invaluable!

DONATE NOW!



INSIDE:

CCBF Gives Back	1
The Docket.	2
Members in the News	3
Volunteers Needed!	3
Trivia Night a Resounding Success	5
YLC Happenings	
Estate Planning for Individuals with Disabilities and their Families	
CCBF Bowling Night & WIP Event a Big Success	9
Abo's Hitlist to Consider in the Buy-Sell Valuation or Formula	
Wine & Food	12

Law Offices of Andrew Ballerini



Accepting Referrals of Serious and Catastrophic Injury Cases Including: **Nursing Home**, Medical Malpractice, Product Liability, Premises Liability, Truck & Automobile Injuries







www.ballerinilaw.com Richard J. Talbot, Esq.

535 Route 38 · Suite 328 · Cherry Hill, NJ 08002 APRIL 2025

THE DOCKET APR 2025

Thursday, April 3

CLE: Immigration Law Under Trump 4 p.m. – Zoom

Tuesday, April 8

Young Lawyers Committee Meeting 5:30 p.m. - Bar Headquarters, Cherry Hill

Wednesday, April 9

Devine Award Reception 6 p.m. - Tutti Toscani, Cherry Hill

Wednesday, April 16

CCBA Board of Trustees Meeting 4:30 p.m. - Zoom

Thursday, April 24

All-You-Can-CLE 8 a.m. - Zoom

Municipal Court Happy Hour 5 p.m. - Old Rail Tavern, Barrington

Tentative Agenda for **April 16 Board Meeting**

A tentative agenda for this month's regular Board of Trustees meeting follows. The meeting will begin at 4:30 p.m. at Bar Headquarters and via Zoom. All meetings are open to the membership. Anyone interested in attending should notify and confirm their attendance by calling Bar Headquarters at 856.482.0620.

- I. Call to Order
- II. Approval of Minutes from Meeting
- III. Treasurer's Report
- IV. President's Report
- V. Executive Director's Report
- VI. Committee Reports
 - a. Membership Committee
 - b. Young Lawyers Committee
 - c. Standing Committee Reports
- VII. Foundation Update
- VIII. NJSBA Update
- IX. Old Business (if any)
- New Business (if any)
- XI. Adjournment

Please Support our Advertisers



GOT NEWS?

Do you have news you want to share with the CCBA membership? Submit your newsworthy items for publication in The Barrister to Kara Graser at kara@camdencountybar.org! We are happy to publish news of board appointments, participation in charitable organizations, awards and honors, joining a new firm, and more! We want to hear from you and help celebrate our members' accomplishments.

Send your news today!

<u>attention legal professionals seeking a refined setting for client meetings and depositions</u>

Looking for a Conference Room to Meet with your Clients or a Deposition in Cherry Hill?

Then Look No Further! The Camden County Bar Association is offering an Impeccable Conference Space, Conveniently Located at:

1939 Route 70 East — Suite 120, Cherry Hill, NJ.

RATES DESIGNED TO ACCOMMODATE YOUR PREFERENCES:

FOR OUR ESTEEMED CCBA MEMBERS:

• HALF DAY: \$100 • FULL DAY: \$250

FOR OUR RESPECTED NON-MEMBERS:

• HALF DAY: \$150 • FULL DAY: \$300



THE BARRISTER

Published monthly, except July and August, by the Camden County Bar Association.

President

Matthew T. Rooney 123 Dune Dr. #11, Avalon, NJ 08202

President-elect

Thomas A. Hagner 51 Kresson Road Cherry Hill, NJ 0803

Vice President

Jeanette Kwon 2222 Market Street Philadelphia, PA 19103

Treasurer

Timothy S. Farrow 601 NJ-73 Suite 105 Marlton, NJ 080533

Secretary

Carly K. Fowler 1702 Haddonfield Berlin Road Cherry Hill, NJ 08034

Executive Director

Kara Graser 1939 Route 70 East, Suite 120 Cherry Hill, NJ 08003

Board of Trustees

Kevin M. Costello Erin S. Deitz **Edward Epstein** Christopher Keating Michael J. Ward IV

Michelle Altieri Derek DeCosmo Joseph A. Connell Lvnda Hinkle Paige Joffe

Nancianne Aydelotte Timothy Dalton, Jr. Stephen M. DiStefano Erin P. Gallagher Abraham Tran

Young Lawyer Trustee Adam L. Cohler

Immediate Past President Rachael B. Brekke

Editorial Board John C. Connell V. Richard Ferreri William Groble Peter M. Halden James D. Hamilton, Jr. John J. Levy Rachael B. Brekke (ex-officio)

New Jersey State Bar Trustee Iose A. Calves

Editorial Offices

1939 Route 70 East, Suite 120 Cherry Hill, NJ 08003

Advertising: Kara Graser

856.482.0620 kara@camdencountybar.org Views and opinions in editorials and articles are not to be taken as official expressions of the Association's policies unless so stated, and publication of contributed articles does not necessarily imply endorsement in any way of the views expressed.

Periodicals postage paid at Cherry Hill, NJ and additional offices (USPS 712 - 480)

Classified Advertising rates **Annual Subscription Rate**

\$30 per insertion

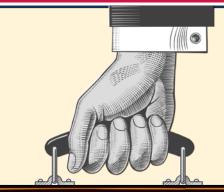
\$40

Be an active participant in YOUR professional organization.

> ATTEND MEETINGS **AND FUNCTIONS!**

To secure your Rental Space / Conference Room, contact Nicholas DeMarco at 856-482-0620 ext. 110 or email ndemarco@camdencountybar.org

APRIL 2025 THE BARRISTER Pag



LEGAL BRIEFS

MEMBERS IN THE NEWS

Archer & Greiner, P.C. (Archer) is pleased to announce the Honorable Lee A. Solomon (Ret.) has joined the firm's Business Litigation Group as Of Counsel, bringing a decade of service on the New Jersey Supreme Court in his return to private practice.

"We are honored to welcome Justice Solomon, a respected jurist known for his fair-mindedness, wisdom, legal insight, and breadth of knowledge," said Christopher Gibson, Archer president. "Our clients will be well served by his invaluable experience on a wide range of cases as both a judge and trial lawyer."

On his return to private practice at Archer, Justice Solomon commented, "Archer is an outstanding firm and I'm excited to be joining them. I look forward to returning to the legal community from which I came and working with the people that I came to know well during my career."



LARGEMOOR FILM & DIGITAL SERVICES

Providing Expert Legal Photographic Services Since 1946

- Video Tape Depositions Day in the Life
- Accident Scene Photography
- Slip & Fall Personal Injury Photography
- Courtroom Exhibits & Displays
- Prints from X-Rays
- On-Site Executive Portraits
- Prints from all Digital Media
- Free Local Pick-Up & Delivery

856.963.3264 FAX 856.963.2486

email:largemoor@aol.com www.largemoor.com

LARGEMOOR

FILM & DIGITAL SERVICES



Installation Dinner Honoring



Thomas A. Hagner

as the 99th president of the Camden County Bar Association

and

Steven Salinger

as president of the Camden County Bar Foundation

JUNE 12, 2025 AT 6 P.M. BATTLESHIP NEW JERSEY



ADVERTISE AT THE 2025 INSTALLATION DINNER!

Help support the Bar Foundation's community service projects

This year's annual Installation of Officers Dinner will take place on **Thursday**, **June 12** aboard the **Battleship New Jersey in Camden**, **NJ**. Celebrating 144 years of service to the profession and community, the event will feature a cocktail hour with hors d'oeuvres and delicious dinner, along with music and program installing the new Officers and Trustees of the Association & Foundation.

Show your support as **Thomas A. Hagner** is installed as the Association's 99th President, and **Steven Salinger** is installed as President of the Camden County Bar Foundation. Pay tribute to Tom and Steve, and the other incoming officers and trustees, and thank them for the time and effort they give to both organizations by placing an ad to be featured on a loop on a screen at the Installation Dinner on June 12. Proceeds from the event and advertising support the Bar Foundation's many community service projects that improve the quality of life for local residents, such as parties and picnics for underserved children in Camden, scholarship awards for a graduating senior at each of Camden County's high schools, scholarship awards for deserving law students, and much more!

Use the ad reservation form in this month's issue to reserve a display ad for your firm or place your own personal ad. Ads must be received at Bar Headquarters no later than Friday, June 6 to be included. Hope to see you there!

VOLUNTEERS NEEDED!

Attention Attorneys! The South Jersey Legal Services Private Attorney Involvement Program needs volunteers for their Expungement Event with Rutgers Law School on Thursday, April 17th. You will get a detailed, 2-hour training via Zoom on Thursday, April 10th and then attend a 2-hour time slot at The Paulsboro Firehouse—Paulsboro, NJ on April 17th to help someone file for an expungement to get a better job or housing. We are working with the Rutgers Law School in Camden Expungement Law Project now to screen potential clients for you to meet with on the 17th. Many people need help—sign up today!

REGISTER HERE: https://bit.ly/4bM2qf7

REE



We Have The Evidence r Competi

RANTEE poena Service, I

1-800-PROCESS WEUSE BODY CAMS Reasonably Priced Where Available



(FAX) 800.236.2092 - info@served.com - www.served.com

TRIVIA NIGHT A RESOUNDING SUCCESS!

The Young Lawyers Committee of the Camden County Bar Association hosted its inaugural Trivia Night on March 6, 2025, at PJ Whelihan's in Cherry Hill, benefiting Veteran's Haven South. Traditionally an annual chili cook-off, this year's event introduced a fresh twist with trivia,

attracting a sold-out crowd. Guests enjoyed great food, drinks, and friendly competition, with cash prizes awarded for each round and a \$500 grand prize won by Team Parker McCay. The event raised over \$2,000 for Veteran's Haven South.

A special thanks to our sponsors for making the night a tremendous success!

EVIL GENIUS SPONSORS

Cohen Law Firm Costello, Mains & Silverman Kulzer & DiPadova, P.A. NU-Spine

BABY EINSTEIN SPONSORS

Ferrara & Gable Law Office of Lynda Hinkle

ROUND SPONSORS

Round 1 – Withum

Round 2 – Pugliese Dispute Resolutions, LLC

Round 3 – Michael J. Dennin, Esq.

Round 4 – Tess Berkowitz, Esq.

Round 5 – Cohler Law

WINNER SPONSOR

Law Office of Chistopher St. John















YOUNG LAWYER CHAIR



By Adam L. Cohler, Young Lawyer Trustee

YOUNG LAWYER HAPPENINGS

On March 6, 2025, the Young Lawyer Committee held its **1**st **Annual Trivia Night**, and I think it is safe to say that it was a huge success! Teams battled it out, brains were put to the test, and even those running the event

got a lesson—apparently, Young Lawyers are better at arguing cases than adding up scores! Our participants were quick to keep us on our toes. It was a tight competition, but in the end, Team Parker McCay emerged victorious—congratulations!

A huge thank you to everyone who attended and participated. We were blown away by the turnout, and it was incredible to see so much support. A special thank you to our sponsors and those who generously donated raffle baskets. All proceeds from the event support Veteran's Haven, an outstanding organization providing housing, mental health counseling, addiction services, and much more for veterans in need. Their work is truly invaluable.

Up next: The Annual Easter Party at Anna Sample!

Mark your calendars for **April 12, 2024, from 12:00 PM** – **2:00 PM**, when we'll host our annual Easter Party at Anna Sample. We encourage volunteers to join us for this heartwarming event! Having attended for the first time last year, I can confidently say that these events are something special. The joy on the children's faces as they color Easter eggs, get their faces painted, and eat way too much candy is simply unforgettable. Once you attend, you'll want to come back—just ask Alan Schwalbe, we can't keep him away (not that we'd ever want to!).

If you can't make it, please consider donating candy for Easter baskets, or contributing toward pizza for lunch or craft supplies. Every little bit helps make this event a memorable one for the kids.

Upcoming Young Lawyers Meeting

Our next Young Lawyers Committee meeting will be held on **Tuesday**, **April 8** at **5:30 PM at Bar HQ.** Hope to see you there!

PLEASE SUPPORT OUR ADVERTISERS



WORKPLACE DISCRIMINATION? WAGE THEFT? WORKPLACE RETALIATION? SCHOOL DISCIMINATION OR BULLYING? CIVIL RIGHTS VIOLATIONS?

No need to worry about the complexities of such matters... refer them to Costello, Mains & Silverman, LLC!



Kevin Costello, Esq. is Certified by the Supreme Court as a Civil Trial Attorney since 2002. The firm remits Referral Fees pursuant to Court Rules on *all* successful matters.

856-727-9700

referrals@costellomains.com



Estate Planning for Individuals with Disabilities and their Families

by Thomas D. Begley, Jr., Esquire, CELA and Emily M. Schurr, Esquire

This article provides a guide to estate planning in consideration of protecting individuals with disabilities and preservation of family assets. Proper estate planning must be executed to ensure

continuing eligibility for public benefits, and overall planning to ensure the best quality of life for loved ones with a disability.

Public Benefits

Many individuals with disabilities receive means-tested public benefits. Some of these benefits have an asset test, some have an income test, and some have both. Common means-tested public benefits include Supplemental Security Income (SSI), Medicaid, Federally Assisted Housing, and Supplemental Nutrition Assistance Program (SNAP) (formerly Food Stamps). If individuals with disabilities acquire income or assets, they may lose these important public benefits. Therefore, proper Special Needs Planning must be undertaken by family members to prevent a loss of these critical benefits.

Estate Planning for Family Members

Family members of individuals with disabilities often want to tailor their estate plans to provide a certain quality of life for that individual.

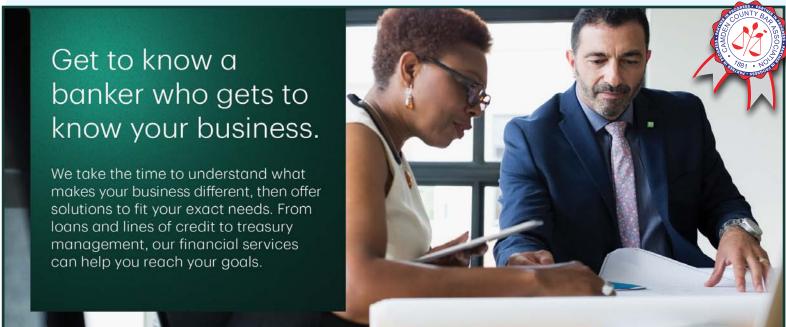
Life Care Plan

The process should begin by developing a plan. The family can retain the services of a Life Planner or do it themselves with an analysis of the current and future financial needs of the individual with disabilities. The goal is to

create a guide that accounts for everything caregivers and loved ones need to know about the person. Things to be considered include the following:

- > Living Arrangements. Where will the individual with disabilities live?
- Important People. Who are the key players in the person's life, including family, friends, doctors, social workers, care managers, trustees, and financial advisors?
- ➤ *Medical Conditions and Prognoses.* What are the medical conditions and prognoses of the individual with disabilities?
- ➤ *Medical Coverage*. What medical coverage does the person have?
- > Public Benefits. What public benefits are currently received or potentially available?
- > Abilities and Disabilities. What are the person's strengths and limitations?
- ➤ Personal Characteristics. What are the individual's personality traits, likes, dislikes, and preferences?
- Assistance with Activities of Daily Living. What support is required for activities of daily living, such as eating, dressing, and personal hygiene?
- > *Employment*. Is the individual employed or capable of working?
- Social Activities. What recreational and social activities do the person enjoy?

 $Continued\ on\ Page\ 8$



Let's start a conversation.

Call 1-855-278-8988 or visit tdbank.com/commercialbanking



Estate Planning for Individuals with Disabilities and their Families

Continued from Page 7

- Transportation. What does the individual manage transportation needs?
- Immediate Cash Needs. What are the current immediate financial needs of the individual?
- Monthly Budget. What is a realistic monthly budget, considering anticipated financial requirements?

Family Estate Planning Documents

To protect a loved one with disabilities, family members may want to consider the following documents as components of their own estate plan:

- ➤ Will
- ➤ Health Care Power of Attorney and Living Will
- ➤ General Durable Power of Attorney
- Stand-alone Third-Party Special Needs Trust (for the benefit of family member with a disability)
- ➤ Bloodline Trust (for non-disabled family members)
- > Irrevocable Family Trust, including Deed transferring home to Trust, to protect home from long-term care costs.

Additional Planning Tools

- ➤ Long-Term Care Insurance. Usually, parents cannot afford a significant loss of assets to pay for long-term care for themselves, if they have a child with disabilities who is unable to work and will need above-average financial support from parents. Long-term care insurance helps lessen that burden if nursing level care is needed.
- Second-to-Die Life Insurance. Second-to-die life insurance is often a practical way to provide sufficient assets to adequately fund the Third-Party Special Needs Trust.

Estate Planning Documents for Individual with Disabilities

If the individual with disabilities has capacity, the following estate planning documents should be considered. Both Power of Attorney documents listed below are always advisable, as they prevent the potential need to seek guardianship if the person no longer has capacity in the future.

- ➤ Will. In many cases, the individual does not have significant assets, and a Will may not be necessary. Instead, POD or TOD accounts and proper beneficiary designations may suffice.
- Durable Health Care Power of Attorney. This document allows the individual with disabilities to designate a parent or other family member as the Health Care Representative to make medical decisions on their behalf.
- ➤ General Durable Power of Attorney. Through this document, the individual with disabilities typically appoints parents or other family members as the Agent(s) to handle financial decisions on their behalf.

Begley Law Group, P.C. has served the Southern New Jersey and Philadelphia area as a life-planning firm for over 85 years. Our attorneys have expertise in the areas of Personal Injury Settlement Consulting, Special Needs Planning, Medicaid Planning, Estate Planning, Estate & Trust Administration, Guardianship, and Estate & Trust Litigation. Contact us today to begin the conversation.

WELCOME NEW MEMBERS

APRIL 2025—APPROVED BY CCBA BOARD

Active (5)

Amelia Carolla, Esq.

Carolla Law 19 Chestnut Street Haddonfield, NJ 08033 609-792-3713

Domonique Grimes, Esq.

Address Private

Jacqueline V. McDonald, Esq.

Stark & Stark 40 Lake Center 401 NJ-73, Suite 130 Marlton, NJ 08053 856-874-4436

Sam Peters, Esq.

Margolis Edelstein 100 Century Parkway, Suite 200 Mount Laurel, NJ 08054 856-727-6000

Jasmine A. Vega, Esq.

Law Offices of Mark S. Guralnick, P.C. 926 Haddonfield Road, Suite E22 Cherry Hill, NJ 08002 856-983-9900

Limited Student (3)

Jasmyn Montgomery Patrick Russomanno Lelah Tekhna

Classifieds

To schedule your classified or display advertising call Kara Edens Graser at 856.482.0620 or email: kara@camdencountybar.org / fax copy to 856.482.0637

Experienced Legal Secretary Offering Reliable Transcription Services for Attorneys

Experienced, hardworking and result-oriented legal secretary (approx. 57 years), working from home office, offering Express Scribe Transcription services and/or other overflow transcription services to Attorneys. I bring skills, work ethic, focus and am dedicated to doing transcription assignments efficiently and correctly.

Resume and references available. Reasonable hourly rate.

Contact: SUSAN HENRY wboldriley@gmail.com or call: 609-280-5143

Education Law Attorney

Capehart Scatchard seeks an education law attorney to join its Mt. Laurel, NJ office. The candidate should have demonstrated experience and interest in school law, public entity law, and/or labor and employment law. The candidate should have civil litigation and/or special education litigation experience. Admission to the New Jersey Bar is required. The position offers the opportunity to work on a wide variety of transactional and litigation matters in the areas of labor and employment, special education, Section 504, student discipline, student records, Anti-Bullying Bill of Rights Act, School Ethics Act, student residency, civil rights, tenure, negotiations, Open Public Records Act, and Open Public Meetings Act. While hybrid work is available, the candidate must be willing to attend occasional in-person evening meetings. We offer a collegial atmosphere, competitive salary with potential for bonuses, and excellent benefits.

Please submit a cover letter & resume: Sanmathi (Sanu) Dev, Esq. sdev@capehart.com

CCBF BOWLING NIGHT

The Camden County Bar Foundation hosted a family FUNdraiser on March 22 at Westbrook Lanes. Bowling Night was fun for all ages and skill levels and included pizza, bowling and soda while raising money for the Foundation's community service projects. Too much fun was being had to take many pictures, but we have a few for you to enjoy!











WOMEN IN THE PROFESSION EVENT A BIG SUCCESS

We successfully hosted an evening of empowerment at our annual Women in Profession seminar and dinner on March 12 at Amici in Cherry Hill. Speakers Hon. Karen Williams, U.S.D.J., Jill Mayer, Esq. and Janice Dubler, Esq., led by Moderator Rachael B. Brekke - Attorney at Law, covered key topics, including challenges facing women attorneys, mentorship, work-life balance, and achieving career fulfillment. It was a wonderful evening of networking, forging new connections, and gaining valuable insights.





FINANCIAL FORENSICS



Abo's Hitlist to Consider in the Buy-Sell Valuation or Formula

by Martin H. Abo, CPA/ABV/CVA/CFF

A colleague of mine very seasoned in business dispute matters asked me for my "126 Point Checklist on Buy-Sell Agreements" (Why not? I personally probably violated over 100 of them). Anyway, I also gave him the asset and liability sample I had

prepared and distributed for my initial presentation at the New York City Bar Association as well as for ICLE. The CPA reminded me of yet two additional ex-amples to consider - "Net Operating Loss Carryforwards" and "Brand Name" where significant off-the-books value can often be

present. However, the "Viatical Value of Term Life Insurance Con-tracts" I had already considered and spoke about when describing "Insurance Policy Values" but still a good point. Another seasoned colleague, chimed in with "Dollar Buyout of Leases" - another asset not reflected on a company's books, which can often have material value.

I had already realized that my "sampler" was truly a "work-in-process" as is my Buy sell checklist. Thus, I've attached my listing for the benefit of The Barrister readers. Enjoy! (and do tell me of any examples you might think of or come across).

ASSETS TO CONSIDER

Accounts Receivable
Advances

Air and Water Rights

Autos and Trucks

Bargain Purchase

Barter Receivable

Brand Name

Brochures/Pricelists

Building Improvements

Buildings

Buyouts on leased assets (purchase options)

Cash

Cash Advances

Cash Undeposited

Certificate of Need

Claims Receivable

Client Costs Advanced

Containers

Copywrites

Costs Incurred on Uncompleted Contracts

Covenant Not To Compete

Cryptocurrency / digital money

Customer/Patient Lists

Debt Issue Costs

Deferred Income Taxes / other charges

Deposits Placed

Development Rights

Dies Inventory

Displays

Dividends Receivable

Continued on Page 11

Abo and Company, LLC • Abo Cipolla Financial Forensics, LLC

Certified Public Accountants / Litigation & Forensic Consultants

Abo Cipolla Financial Forensics, LLC and its affiliate, Abo and Company, LLC, are proud to be *Partners in Progress* with the Camden County Bar Association. As part of this program, we are offering member lawyers our most prized assets—our time, our insight and our expertise. Should you wish to confer on a complex technical issue, or simply get a second opinion, we welcome the conversation. Consider us an extension of your office where you can freely discuss any and all matters involving your clients or you personally.

Remember! It doesn't cost you anything to call us on a matter. It may cost you *dearly* by *not* calling us on that matter. We can help, so why not give us a call!

We strive to successfully meet the needs of a very diverse client base. We have carefully focused and developed our practice to specialize in the complexities of tax planning and compliance; financial consulting; accounting and review services; estate planning and compliance. We are here to assist our judiciary and legal colleagues in any and all accounting, tax, valuation, investigative or litigation support project where our team may be of benefit. We offer consultations in many areas, including the following:

- Contract disputes
- Shareholder disputes & partnership dissolutions
- Lost profit claims & damage measurement
- Business interruption claims
- Business valuations
- Critique of other expert reports and Interrogatory assistance
- Matrimonial litigation
- Document requests & productions
- Fraud investigations
- Arbitration and Mediation
- Tax related valuations
- Lost earnings from wrongful death, termination or personal injury claims

South Jersey Office

307 Fellowship Road, Ste 202 Mount Laurel, NJ 08054 (856) 222-4723

Philadelphia Suburb Office

449 N. Pennsylvania Avenue Morrisville, PA 19067 (215) 736-3156

www.aboandcompany.com

North Jersey Office 851 Franklin Lake Road Franklin Lakes, NJ 07417 (201) 490-1117

FINANCIAL FORENSICS

Abo's Hitlist to Consider in the Buy-Sell Valuation or Formula

Continued from Page 10



ASSETS TO CONSIDER (Cont'd)

Due From Shareholder/Officer Employee Receivable Equipment Fees held in Trust

Financial Instruments

Foreign Currency Translation

Franchise Fee

Furniture and Fixtures

Goodwill

Income Tax Refunds

Installment Sale Receivable

Insurance Policy Values

Intellectual Property

Intercompany Accounts Receivable

Interest in Affiliate

Inventory in Transit

Inventory on Consignment

Inventory-Finished Goods

Inventory-Parts

Inventory-Raw Materials

Inventory-Supplies

Inventory-Work-in-Process

Investments (other than marketable securities)

Land and Improvements

Lawsuit Receivable
Layaway Accounts Receivable
Leasehold Improvements

Library

Licenses

Marketable Securities

Mineral Exploration Rights

Net Operating Loss Carryforwards

Notes Receivable

Oil and Gas Deposits

Overfunded Pension

Pallets

Patents

Pineland Credits

Pledges

Premiums Advanced

Prepaid Advertising

Prepaid Expenses-other

Prepaid Insurance

Prepaid Maintenance Agreements

Prepaid Rent

Prepaid Royalties

Prepaid Taxes

Put Options

Receivables Sold/Collateralized Related Party Receivable

Research and Development

Reserve for Bad Debts

Restricted Cash

Retainage

Retained Interest in Sold Assets

Retentions Receivable

Return of Premium Disability Insurance

Royalties Receivable

Self Constructed Assets

Software or Software Development Costs

Sport Tickets

Stock rights / subscriptions Receivable

Subscription Lists

Supplies

Sweetheart Leases

Tools Inventory

Trade Secrets

Trademarks

trademarks

Travel Advances
Unbilled Contracts in Process

Unbilled Costs

Unbilled Work-In-Process

LIABILITIES TO CONSIDER

Accounts Payable

Accrued Bonuses Payable

Accrued Commissions Payable

Accrued Expenses-other

Accrued Interest Payable

Accrued Payroll Payable

Accrued Payroll Taxes Payable

Accrued Pension Payable

Accrued Taxes Payable

Accrued Vacations Payable

Advances Received

Bank Overdrafts

Bonds Payable

Capitalized Leases Payable

Contingent Liability - Malpractice

Contingent Liability-Environmental

Contingent Liability-OSHA

Contingent Liability-Other

Contingent Liability-Product Liability

Credit Cards Payable

Deferred Compensation

Deferred Income

Deferred Income Taxes

Deposits Held

Dividends Payable

Due To Shareholder/Officer

Employee 401K Deferrals

Employee Garnishments Payable

Financial Instruments

Fire, Burglary, and Other Loss Claims

Foreign Currency Translation

Intercompany Accounts Payable

Lawsuit Payable

Leases Payable

Letters of Credit

Line of Credit Payable

Loans Payable

Loss Contingencies

Mortgages Payable

Notes Payable

Payroll Taxes Withheld

Premium Due

Purchase Commitments

Related Party Payable

Reserve for Bad Debts

Retentions Payable

Royalties Payable

Sales Tax Payable

Self-Insurance Liability

Stock Redemption Payable

Unearned Income

Unfunded Pension Liability

Warranty Work Payable

The above article was retrieved from the "E-mail alerts" disseminated by Abo and Company, LLC and its affiliate, Abo Cipolla Financial Forensics, LLC, Certified Public Accountants - Litigation and Forensic Accountants to clients and friends of the firm. The firm is a Partner in Progress of the Camden County Bar Association. With offices in Mount Laurel, NJ, Morrisville, PA and Franklin Lakes, NJ. Marty can be reached at marty@aboandcompany.com or by calling 856-222-4623 ext 104.



As a follow up to last month's exploration of the French wine region of Bordeaux and some 2021 and 2022 Bordeaux Blanc wines worth a search, I want to turn attention to the wines most people think of when this venerable region is mentioned. Bordeaux Rouge are the red wines that made this southwestern French bastion of viticulture famous. It is tempting to focus on the classified growth wines, those Left Bank wines that were ranked in the original 1855 classification or, for the Right Bank St. Emilion wines, those that enjoy (or allow) a classification that began in 1955. However, I long have understood that readers of this column are more interested in wines having a favorable QPR (quality-to-price ratio or rapport) and so that will be our focus.

Fortunately, as with many wine producing regions, there has been an overall improvement in the quality of Bordeaux wines, both within and beyond the region's better-known communes. There are many reasons why this has occurred. One is greater investment in the areas within the broader Bordeaux appellation that do not enjoy the prestige of those properties that by history and, usually, performance are in favored communes. As often is the case, when there is a finite amount of land suitable for vineyards for which there also are size and yield regulations, consumer demand results in escalating prices. This often will reach a point that is beyond the wherewithal of those who want to own a wine estate there, so they look for a more affordable property in which to invest. Furthermore, even those having the financial ability to acquire one of the highly regarded estates may find none are available to purchase. In either case, attention may be turned to properties within the Bordeaux appellation that lack the pedigree of more famous estates.

Another reason is that advancement in viticulture has allowed wine estates throughout the appellation to manage the adversities that can occur during less-than-ideal growing seasons. Agronomists have benefited from scientific progress, enabling them to cope better with weather events such as illtimed or excessive rainfall, sustained drought, or vineyard-damaging hailstorms. Predictably, climate change has played a role as well, both in causing some of the conditions growers need to combat, and by moderating the temperatures that can be so important in allowing grapes to ripen properly. Additionally, those who manage the vineyards are more able to deal with disease and pests that in the past either damaged the vines or, in some cases, destroyed them. Finally, when prices of classified growth wines reach levels that exceed the ability or willingness of Bordeaux fans to buy them, they may look for more affordable alternatives. This, in turn, expands the market for those "lesser" wines, providing a further incentive for those winemakers to improve quality to attract and retain new customers.

While there were many noteworthy red Bordeaux wines from the 2022 vintage tasting I attended in New York City, most of the better wines are only beginning to find their way to our market. Certainly, there are entry level 2022s now available, and the vintage very well may create a rising tide that lifts their quality as well, but for now let's table any discussion of wines from this vintage for a later time. Since many of the 2021 Bordeaux Rouge can be found on retail shelves, bins, or online, let's identify some of the better wines from a year that lacks the standing of vintages that surround it, but as a result may have other virtues. The wines may be more favorably priced, are often lower in alcohol (due to the ripeness levels achieved), and usually will be more capable of being opened on release because of the measures winemakers took to combat the conditions of a more challenging growing season.

Although there are Right Bank producers from many of the "satellite" regions that are close to the famous appellations of St. Emilion and Pomerol who are crafting wines that will meet or exceed most people's idea of QPR, let us limit discussion to estates located on Bordeaux's Left Bank.

The Left Bank's Medoc region is where almost all the famous classified growth estates are located. While the wines produced by them can exceed many wine budgets, there are areas within the Medoc with wineries that, because they are not as favorably situated, lack the status of those estates but produce quality wines at less lofty prices. West of the Gironde estuary adjacent to which the more famous communes are situated lies Listrac-Medoc, and in that relatively small appellation we find the estate of Chateau Fourcas Dupré. The 2021 Chateau Fourcas Dupré exhibits a very solid, fleshy body of ripe red fruit, with its juicy sensations found at the forefront since the tannins lurk more in the shadows. Southeast of Listrac-Medoc is the appellation of Moulis-en-Medoc, which is home to several quality-focused estates. While one of them, Chateau Chasse-Spleen, has earned critical favor allowing for correspondingly elevated prices, others have yet to achieve that standing and can be particularly good values. 2021 Chateau Maucaillou displays dark, plummy fruit through which saline notes run in tandem with subtle tea tones that embrace, or perhaps result from, the wine's lively acidity. This is not a rustic wine or one with imposing tannins, but rather one offering medium weight fruit which



the acidity helps carry to an enduring finish. 2021 Chateau Poujeaux presents itself with tart red currant and raspberry fruit impressions framed by ripe tannins that impose a grip that is supportive without being overbearing.

At the southern end of the Medoc, just below the appellation of Margaux and north of the city of Bordeaux, lies the Haut-Medoc. It is a broad and diverse region that is home to several wine estates that deserve attention. The **2021 Chateau Beaumont** is an approachable wine displaying an early burst of red currants followed by an elderberry attack and a touch of cedar that helps accent its taut but ripe tannic structure.

At the opposite end of the Medoc in the far north is an estate that only carries a general Medoc designation but is one of the earlier Bordeaux wineries, having a history that goes back to the 16th century. **2021 Chateau La Tour de By** gives us the quintessential Bordeaux cassis fruit but without many secondary accents other than subtle black pepper notes that emerge toward the back end of the wine's palate presence. However, what the wine may lack in complexity is compensated for by simple, fresh, and forward fruit that can provide immediate enjoyment.

The more famous communes in the Medoc - Margaux, Pauillac, Saint-Julien, and Saint-Estéphe - are home to some of the most highly regarded classified growth estates. However, there are some wineries within them that lack their prestige, thereby making them more affordable and often more accessible on release. In Saint-Estéphe, the **2021 Chateau Les Ormes de Pez** displays a density often



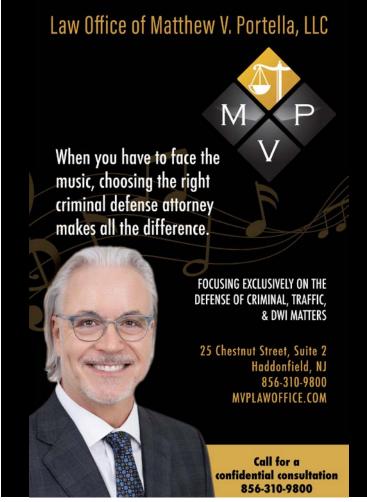
found in this commune's wines, with dark berry and currant fruit, toasty spices, and notes of game that add another dimension to the overall sinewy impression. Another Saint-Estéphe wine that is beginning to yield improved results after its purchase by its more famous neighbor, Cos d'Estournel, is Cos Labory. The **2021 Cos Labory** is more of a lean, mineral-driven wine conveying expressions of cassis and cocoa accented by veins of graphite. It is a wine that at least initially possesses more linear penetration than forward fruit, with tannins that provide structure without causing the wine to be unyielding and in need of cellaring.

Looming large in the Pauillac appellation are the famous first growths of Chateaux Lafite Rothschild and Mouton Rothschild, although there are many other classified growth estates here that also are held in high regard. While these wines have become the darlings of collectors, there are, nevertheless, estates lacking such acclaim that merit consideration. **2021 Chateau Croizet-Bages** displays cranberry fruit accented by cocoa and coffee grind impressions that linger on the palate well after being introduced. It is a wine of precision and length that represents a more affordable Pauillac option.

Finally, let us turn to the Margaux appellation in which the famous first growth Chateau Margaux is located and consider the **2021 Chateau Siran**. This is an example of a red Bordeaux possessing the often-detected lead pencil impressions that here are embedded in red cherry fruit accompanied by a dusting of herbs and spices, all integrated within a medium weight body. Based on its performance in 2021, which it certainly exceeded in 2022, this estate seems to be a rising star that soon may be commanding higher prices for its wines.

Left Bank Bordeaux wines such as these usually are a blend of several grapes, with Merlot, Cabernet Franc, Petit Verdot, and occasionally Malbec and Carménère typically playing minor roles to the primary grape of the region, Cabernet Sauvignon. Increasingly warm Bordeaux vintages can result in Left Bank wines that more closely resemble the often more overtly fruity California Cabernet Sauvignons familiar to American consumers, but a vintage such as 2021 offers more of the classic styled wines that harken back to earlier times when achieving a desirable degree of ripeness was more challenging. Such wines, and their potentially lower alcohol levels and more subdued fruit impressions, often are easier to pair with your favorite red wine meat dishes, offering perhaps a little food for thought. Cheers!







VERDICTS IN THE COURT

March 2025

SUPERIOR COURT OF NEW JERSEY

VERDICT: (3/4/25) Liability Verdict - Total Damages Verdict: \$425,000

Case Type: Donald J. Stein, J.S.C. Judge: Plaintiff's Atty: Plaintiff's Atty: Matt Luber, Esq.
Defendant's Atty: Laura Riccollo, Esq.

L-3318-19

VERDICT: (3/6/25) No Cause
Case Type: Auto Neg - Tort
Judge: Judith S. Charny, J.S.C.
Plaintiff's Atty: David Cuneo, Esq.
Defendant's Atty: Christopher Marcucci, Esq.

L-2902-22

VERDICT: (3/7/2025) No Cause

Case Type: Judge: Plaintiff's Atty: Daniel A. Bernardin, J.S.C. Richard J. Heleniak, Esq.

Defendant's Atty: Micheal J. Heron, Esq./Richard DiTomaso Esq.

L-2375-18

(3/19/25) No Cause Med Mal VERDICT: Case Type:

Judge: Plaintiff's Atty: Donald J. Stein, J.S.C.

Plaintiff's Atty: Lance Browne, Esq.
Defendant's Atty: Dominic DeLaurentis, Esq./Andrew Winegar, Esq.

L-1614-20

VERDICT: (3/21/25) No Cause

Case Type: Tenancy
Judge: Judith S. Charny, J.S.C.
Plaintiff's Atty: Salvatore Siciliano, Esq.
Defendant's Atty: Michael Hagner, Esq.

L-286-23

VERDICTS IN THE COURT

March 2025

SUPERIOR COURT OF NEW JERSEY

VERDICT: (3/21/25) Liability Verdict (Defendant: 100%) - Total Damages Verdict:

Case Type:

Judge: Daniel A. Bernardin, J.S.C.
Plaintiff's Atty: Lee D. Rosenfeld, Esq.
Defendant's Atty: Christopher Marcucci, Esq.

L-1817-22 Jury

VERDICT: (3/25/25) No Cause Case Type: Contract Dispute
Judge: Steven J. Polansky, P.J.Cv.
Planntiff's Atty: Pleintiff Pro-se - Adam Medway
Defendant's Atty: John Law, Esq.

DC-11671-24

VERDICT: (3/28/25) No Cause Auto Neg - Tort Michael J. Kassel, J.S.C. Case Type: Plaintiff's Atty: Harry J. Kane, Esq. Defendant's Atty: Robert P. Stein, Esq.

L-3256-21

Premier Legal Marketing provides digital marketing solutions and public relations to lawyers.



Entrusting us with your Internet market success, you will receive the personal attention you will not get from larger marketing firms.

Our products and services include:

- Attorney Niche Marketing
- Legal Web Design
- Search Engine Optimization (SEO)
- Google Ads (Pay-Per-Click)
- Content Writing
- Social Media Marketing

- Press Conferences
- Reputation Management
- Newsjacking (showcasing firm as legal analyst)
- Marketing Collateral
- Newsletters
- Public Relations and More!

856-320-2016

www.premierlegalmarketing.com

Law Offices of Andrew Ballerini



As Certified Civil Trial Attorneys, we have and will pay one third referral fees to those attorneys who give us the opportunity to serve their clients.

Accepting Referrals of Serious and Catastrophic Injury Cases *Including*:

Nursing Home,
Medical Malpractice, Product Liability,
Premises Liability, Truck &
Automobile Injuries



Richard J. Talbot, Esq.

Certified by the Supreme Court of NJ as a Civil Trial Attorney
Million Dollar Advocates Forum Member
N.J.A.J. Board of Governors Member
Nursing Home Neglect and Serious Injury Matters

Andrew A. Ballerini, Esq.
Certified by the Supreme Court of NJ as a Civil Trial Attorney
Million Dollar Advocates Forum Member

BRAIN ANEURYSM HIP SPINE ANKLE ELBOW PRESSURE ULCER

Regard of the second of the secon

See other exhibits @ www.ballerinilaw.com

We **RELENTLESSLY** represent our clients using our valuable resources to help prove the significance of **OUR CLIENTS' INJURIES!**

Some case results include:

- \$1.8 Million Drowning Death
- \$990K Nursing Home & Assisted Living Facility Neglect Multiple Pressure Ulcers
- \$950K Nursing Home Neglect/Violations of Rights Hypoglycemia
- \$400K Recovery Pain & Suffering for Fatal Fire (Verdict of \$375K plus \$25K Settlement)
- \$500K Jury Verdict Excess Over Remainder of \$100K CSL Policy Against Allstate Insureds with Offer of Judgment for Policy Herniated Discs
- \$500K Nursing Home/Hospital Neglect Pressure Ulcers
- \$750K Nursing Home Neglect During Rehab Admission-Infected Pressure Ulcer Surgery
- \$950K Nursing Home Neglect Failure to Recognize and Act Upon Signs of Stroke
- \$400K Nursing Home Neglect Pressure Ulcer Developed on Cancer Patient During Rehab Admission
- \$400K Hospital and Nursing Home Neglect Pressure Ulcers
- \$550K Nursing Home Neglect/Violations of Rights Fractured Hip During Transfer Pressure Ulcers
- \$850K Nursing Home Neglect/Violations of Rights Bed Sores
- \$1 Million Nursing Home Neglect/Violations of Rights Pressure Ulcer and Fracture
- \$350K Judgment After Jury Verdict Nursing Home Hyperglycemia No Permanency
- \$400K Plus Judgment After Jury Verdict Nursing Home Violations of Rights and Negligence Proven

535 Route 38 · Suite 328 · Cherry Hill, NJ o8002 856.665.7140



Presented by the CCBA's Continued Legal Education Committee

Immigration Law Under Trump 2.0

April 3, 2025 4:00pm - 5:15pm

SPEAKERS



Derek A. DeCosmo DeCosmo Law

TOPICS

- ◆ Update on current ICE enforcement actions & priorities
- Explanation and Impact of Trump Administrations'
 Immigration Executive Orders
- **♦** Impact of Laken Riley Act
- Discussion of *Doe v. DHS*, preliminary injunction requiring ICE to make detained individuals available for New Jersey criminal and municpal court proceedings via video.
- Trump v. Murphy showdown

PAYMENT OPTIONS

u Check u C	redit Card			
Name				
Address:				
Phone:		_ Email:		
Credit Card #				
Exp	CVV		_	

OR Register online: www.camdencountybar.org Questions?

Nicholas DeMarco at ndemarco@camdencountybar.org
1939 Route 70 East, Suite 120, Cherry Hill NJ 08003

ZOOM WEBINAR

A link and materials will be emailed the day of the program.



COST

CCBA Members: \$20 w/PA Credits: \$23

CLE Key: \$0

CLE Key w/PA Credits: \$3

Non-Members: \$30 w/PA Credits: \$33

Paralegals/Legal Secretaries: \$10

Law Students: FREE

CREDITS

This program is approved by the NJ CLE Board of the Supreme Court of New Jersey for 1.2 hours of total CLE credit. Of these, 0.0 hours qualify as hours of credit for ethics/professionalism and 0.0 hours qualify for Diversity, Inclusion & Elimination of Bias.

PA CLE Board: Includes 1 hour of Substantive credit, and 0 hours of credit for ethics/professionalism. The CCBA charges \$3 per PA credit. Actual credits earned may be less if seminar is less than 120 minutes.

Need PA	Credits?
PA ID#:	

CANCELLATION POLICY: Full refunds will be given to registrants whose cancellations are received at Bar

Headquarters at least 48 hours prior to the event. Refunds WILL NOT BE GRANTED THEREAFTER.

Substitute attendees, however, are welcome. This policy also applies to pay-at-the-door registrants who will be invoiced if proper cancellation is not provided.

Camden County Bar Association

HON. PETER J. DEVINE, JR.

Award Reception

honoring Jenifer G. Fowler





Michael J. Ward, D

APRIL 9, 2025 | 6 P.M.

Tutti Toscani 1491 Brace Road Cherry Hill, NJ \$75 PER PERSON

<u>Devine Award Reception – Return by April 2</u>

Make checks payable/return to CCBA - c/o 1939 Marlton Pike East, Suite 120, Cherry Hill, NJ 08003

Name(s)

Address City/State/Zip

Phone Email

Credit Card # Exp. Date CVV Signature (credit card only)

Payment

Check enclosed

AMEX

Discover

☐ Visa/Mastercard





ALL-YOU-CAN-CLE

Complete over half your annual CLE requirements in one day! Offering 9.6 NJ credits, including 6 Substantive, 1.2 Ethics an d 2.4 DE&I for one low price of \$100. PA attorneys add \$24 for 6 PA Substantive credits and 1 PA Ethics credit.

Schedule/Topics

8-9 a.m. - Women in Law (DEI)
9-10 a.m. - Workers' Compensation
10-11 a.m. - Managing the Ethical Office (Ethics)
11 a.m.-12 p.m. - Immigration Law
12-12:30 p.m. - Lunch Break
12:30-1:30 p.m. - Family Law
1:30-2:30 p.m. - Commercial Real Estate
2:30-3:30 p.m. - Navigating LGBTQIA Clients (DEI)
3:30-4:30 p.m. - Municipal Court/Local Government





COST:

CCBA Members: \$100 (w/PA Credit: \$124)
Non-Members: \$150 (w/PA Credit: \$174)
CLE Key: \$60 (w/PA Credit: \$84)
Paralegals/Legal Secretaries: \$50
Law Students: FREE

STR	

<u> </u>			
Or register o	nline: <u>www.can</u>	mdencountybar.org	
□Check □	Credit Card		
Name			
Address			
Phone		Email	
Credit Card #	#		
Exp	CVV	Signature	

FEATURING:

Michelle Altieri, Esq. Charny, Karpousis, Altieri, Donoian, P.A.

John Clancy, Esq.
Townsend, Tomaio & Newmark

Derek DeCosmo, Esq.

DeCosmo Law

Michael Fekete, Esq.

Montgomery, McCracken, Walker & Rhoads, LLP

Lynda Hinkle, Esq.

Law Office of Lynda Hinkle

Andrew B. Kushner, Esq.

Andrew B. Kushner, LLC

Matthew Rooney, Esq.

Blaney, Donohue & Weinberg, P.C.

Alan L. Schwalbe, Esq.

Jacobs, Schwalbe & Petruzzelli, P.C.

Stephanie Zane, Esq.

Archer & Greiner, P.C.

Additional speakers may be added

CREDITS:

This program is approved by the NJ CLE Board of the Supreme Court of New Jersey for 9.6 hours of total CLE credit. Of these, 1.2 qualify as hours of credit for ethics/professionalism and 2.4 qualify as hours of credit for diversity, inclusion & elimination of bias.

PA CLE Board: Includes 5.0 hours of Substantive credit, and 3.0 hours of credit for ethics/professionalism. The CCBA charges an additional fee for PA credits. Actual credits earned may be less if seminar is less than 480 total minutes.

CANCELLATION POLICY: Full refunds will be given to registrants whose cancellations are received at Bar Headquarters at least 48 hours prior to the event. Refunds WILL NOT BE GRANTED THEREAFTER. Substitute attendees, however, are welcome. This policy also applies to pay-at-the-door registrants who will be invoiced if proper cancellation is not provided.



The Camden County Bar Association's Municipal Court Committee invites you to



FIREBALL SHOTS SPONSORED BY POLLACK LAW OFFICES
LEMON DROPS SPONSORED BY IANELLI LAW FIRM
SHIRLEY TEMPLES SPONSORED BY GARBER LAW FIRM
ALL ARE WELCOME ~ BRING A GUEST!



Presented by the CCBA's Wellness Committee

Secrets to Success with Less Stress for Lawyers

Topics:

- Understand the root cause of stress and its impact on your performance, wellness, and relationships.
- Experience the most effective practices that will quickly bring you out of chaos and into calm.
- Learn how to build resilience so you can respond to any challenge with positive energy.

Wednesday, May 7, 2025
, wouldoudy, may /, Loll

(L) 12:00 p.m. - 1:00 p.m.



Zoom Webinar

COST:

CCBA Members: \$20 (w/PA Credit: \$23) CLE Key: \$0 (w/PA Credit: \$3) Non-Members: \$30 (w/PA Credit: \$33) Paralegals/Legal Secretaries: \$10 Law Students: FREE

SPEAKER



Lisa Poslusny NBC-HWC, A-CFHC Well-Being and Mental Fitness Coach
Lisa Poslusny LLC

MODERATOR

Erin Deitz, Esq.
Camden County Prosecutor's Office

A link and any materials will be emailed the morning of the program.

CREDITS:

This program is approved by the NJ CLE Board of the Supreme Court of New Jersey for 1.2 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism and 0.0 qualify as hours of credit for diversity, inclusion & elimination of bias.

PA CLE Board: Includes 1 hours of Substantive credit, and 0 hours of credit for ethics/professionalism. The CCBA charges an additional fee for PA credits. Actual credits earned may be less if seminar is less than 60 minutes.

Need PA Credits? PA ID# _

	R	<u>E(</u>	<u> </u>	<u>ST</u>	<u>'R/</u>	Δ7	ΓI(0	N
--	---	-----------	----------	-----------	------------	----	-----	---	---

•	nline: <u>www.ca</u>]Credit Card	amdencountybar.org	I
Name			
Address			
		Email	
Credit Card a	#		
		Signature	

CANCELLATION POLICY: Full refunds will be given to registrants whose cancellations are received at Bar Headquarters at least 48 hours prior to the event. Refunds WILL NOT BE GRANTED THEREAFTER. Substitute attendees, however, are welcome. This policy also applies to pay-at-the-door registrants who will be invoiced if proper cancellation is not provided.



Presented by the CCBA's Civil Practice Committee

2025 CIVIL PRACTICE UPDATE

Topics:

- "Can't Miss" Hot Topics for Camden County Civil Practice
- State of the Camden County Civil Division
- Civil Case Law Updates
- Rule Changes
- Practice Tips
- More!

Tuesday, May 13

(L) 2 p.m. - 4:15 p.m.



Zoom Webinar

COST:

CCBA Members: \$40 (w/PA Credit: \$46) CLE Key: \$0 (w/PA Credit: \$6) Non-Members: \$60 (w/PA Credit: \$66) Paralegals/Legal Secretaries: \$20 Law Students: FREE

SPEAKERS

Hon. Steven J. Polansky, P.J.Cv. Superior Court of NJ, Camden Vicinage



Regina M. Phillips, Esq. Madden & Madden, P.A.



John L. Slimm, Esq. Marshall Dennehey, P.C.



William F. Cook, Esq. Brown & Connery LLP

MODERATOR



Jeremy J. Zacharias, Esq. Marshall Dennehey

A link and any materials will be emailed the morning of the program.

CREDITS:

This program is approved by the NJ CLE Board of the Supreme Court of New Jersey for 2.4 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism and 0.0 qualify as hours of credit for diversity, inclusion & elimination of bias.

PA CLE Board: Includes 2 hours of Substantive credit, and 0 hours of credit for ethics/professionalism. The CCBA charges an additional fee for PA credits. Actual credits earned may be less if seminar is less than 120 minutes.

Need PA Credits? PA ID# _____

REGISTRATION

Or register or		ndencountybar.org	
Phone		Email	
Credit Card #	<i></i>		
Exp	_ CVV	Signature	

CANCELLATION POLICY: Full refunds will be given to registrants whose cancellations are received at Bar Headquarters at least 48 hours prior to the event. Refunds WILL NOT BE GRANTED THEREAFTER. Substitute attendees, however, are welcome. This policy also applies to pay-at-the-door registrants who will be invoiced if proper cancellation is not provided.



Presented by the CCBA's **Criminal Practice** Committee

ANNUAL BLACK LETTER BLAST ON CRIMINAL LAW 2025

Topics:

- Criminal Division Update from our Presiding Judge
- Recent Criminal Caselaw Review
- Parole Update
- Immigration Consequences
- Ethics/Professionalism in Criminal Representation



Thursday, May 15



(L) 4 p.m. - 7:15 p.m.



Q Zoom Webinar

COST:

CCBA Members: \$60 (w/PA Credit: \$66) CLE Key: \$0 (w/PA Credit: \$9) Non-Members: \$90 (w/PA Credit: \$99) Paralegals/Legal Secretaries: \$40 Law Students: FREE

SPEAKERS

Hon. Gwendolyn Blue, P.J.Cri. Superior Court of NJ, Camden Vicinage

Peter Crawford, Esq. Camden County Prosecutor's Office

Anne Picker, Esq. DeCosmo Law

Derek DeCosmo, Esq. DeCosmo Law

Steven Salinger, Esq. New Jersey Office Of The Public Defender

Jill Cohen, Esq. The Law Office of Jill R. Cohen

MODERATOR

Timothy S. Farrow, Esq. Domers, Bonamassa & Farrow

A link and any materials will be emailed the morning of the program.

CREDITS:

This program is approved by the NJ CLE Board of the Supreme Court of New Jersey for 3.6 hours of total CLE credit. Of these, 0.0 qualify as hours of credit for ethics/professionalism and 1.2 qualify as hours of credit for diversity, inclusion & elimination of bias.

PA CLE Board: Includes 2 hours of Substantive and 1 hours ethics/professionalism. The CCBA charges an additional fee for PA credits. Actual credits earned may be less if seminar is less than 120 minutes.

Need PA Cred	lits? PA ID#
--------------	--------------

REGISTRATION

Or register	online: www.car	mdencountybar.org	
Check	□Credit Card		
Name			
		Email	
Credit Card	#		
Exp	CVV	Signature	

CANCELLATION POLICY: Full refunds will be given to registrants whose cancellations are received at Bar Headquarters at least 48 hours prior to the event. Refunds WILL NOT BE GRANTED THEREAFTER. Substitute attendees, however, are welcome. This policy also applies to pay-at-the-door registrants who will be invoiced if proper cancellation is not provided.

CAMDEN COUNTY BAR ASSOCIATION'S

COCKTAILS & CONVERSATION

COUNTY BAR PS

Join members of the Bench and Bar for the CCBA's final members-only event until September. We will unveil judicial portraits of Hon. Francine I. Axelrad, J.A.D. (Ret.), Hon. Anthony M. Pugliese, J.S.C. (Ret.) and Hon. Richard F. Wells, J.S.C. (Ret.), as well as distribute the CCBF's law student scholarship awards.

Invited guests include members of the Superior, U.S. District and Workers' Compensation Courts.

Featuring hors d'oeuvres, antipasto station, pasta station, Mediterranean station, wine & beer.

Don't miss what is always a lovely evening of networking and camaraderie.



NEW DATE! Tuesday, May 20 | 6 - 8 p.m.



Camden County Boathouse, 7050 N. Park Drive, Pennsauken



\$75 pp (CCBA members only)



Register @ camdencountybar.org or clip and return

Clip & return with check or credit ca	ard info by May	<u>15, 2025</u>	
Name(s)			00
Address			
Card #	Exp.	cvv	
Signature (credit card only)			

CCBA - 1930 Marlton Pike East, Suite 120, Cherry Hill, NJ 08003 | Fax: 856-482-0637



JOIN US FOR THE CAMDEN COUNTY BAR FOUNDATION'S ANNUAL CHILDREN'S PICNIC!

OVER 200 UNDERSERVED INNER-CITY KIDS ARE EXPECTED TO ATTEND AND ENJOY A DAY

OF FUN IN THE SUN COMPLETE WITH BOUNCE-HOUSES, FACE-PAINTING, GAMES, DJ &

DANCING, HAMBURGERS & HOT DOGS, ICE CREAM & TREATS, AND MORE!

VOLUNTEERS ARE NEEDED FOR EVERYTHING FROM GRILLING TO COTTON CANDY TO

DANCING WITH THE "STARS". MIDDLE & HIGH SCHOOLERS CAN EARN COMMUNITY SERVICE

HOURS FOR VOLUNTEERING. HELP US SHOW THESE DESERVING KIDS A GREAT TIME!

TO'SIGN UP TO VOLUNTEER CONTACT KARA AT KARA@CAMDENCOUNTYBAR.ORG

This community service project is just one more way the Camden County Bar Foundation, a 501(c)(3) organization, is giving back to our local community with the support we receive from our terrific members and the funds we raise from our special events such as the upcoming Installation Dinner on June 12.

For more information on how you can get involved and help change the lives of our community, contact Bar Headquarters at 856.482.0620.



Installation Dinner Honoring



Thomas A. Hagner

as the 99th president of the Camden County Bar Association

and

Steven Salinger

as president of the Camden County Bar Foundation

JUNE 12, 2025 AT 6 P.M. BATTLESHIP NEW JERSEY

\$120 PER PERSON \$220 PER COUPLE

Celebrating 144 years of service to the profession and community

Join us for a fantastic evening on the water aboard the Battleship New Jersey!

Enjoy hors d'oeuvres and dinner, music, tours, beer and wine,
as well as spectacular views of the Philadelphia skyline.

Also being installed are the Officers & Trustees of the Association & Foundation

Proceeds from the sponsorship opportunities support the Camden County Bar Foundation's charitable projects for underserved children, veterans and first responders, high school and law student scholarships, as well as various other charitable projects and programs to improve the quality of life for Camden County residents.

The Camden County Bar Foundation is a 501(c)(3) not for profit organization registered with the office of the Attorney General of New Jersey. Contributions to the Foundation are tax-deductible to the extent allowed by current IRS regulations.

Invitations will be sent to all memi Make checks payable to Camden C	Pay by credit card ☐ Visa/MC ☐ AMEX ☐ Disc.	
Name		Card #
Firm/Company Name		Exp. CVV
Address	City/State/Zip	Signature (required)
Phone	Email	

Installation Dinner Flonoring



INSTALLATION SPONSORSHIP OPPORTUNITIES



Thomas A. Hagner

as the 99th president of the Camden County Bar Association

JUNE 12, 2025 ABOARD THE BATTLESHIP NEW JERSEY

Presenting Sponsor

\$1,500

Large full-color display ad running on large screen continuously throughout event, two event tickets, table signs, mention during event, ad featured on website and in The Barrister

Platinum Sponsors

\$1,000

Large full-color display ad running on large screen continuously throughout event, one event ticket, mention during event, ad featured on website and in The Barrister

Gold Sponsors

\$750

Large full-color display ad running on large screen continuously throughout event, mention during event, ad featured on website and in The Barrister

Silver Sponsors

\$500

Large black and white ad running on large screen continuously throughout event, ad featured in The Barrister

Bronze Sponsors

\$250

Large black and white ad running on large screen continuously throughout event

Celebrating 144 years of service to the profession and community

THIS YEAR'S ADS WILL BE FEATURED ON A LARGE SCREEN SHOWN ON A CONTINUOUS LOOP THROUGHOUT THE EVENING TO PROVIDE BETTER EXPOSURE AND VISIBILITY FOR OUR SPONSORS. EACH PACKAGE FEATURES AN AD AS WELL AS ADDITIONAL BENEFITS DEPENDING ON THE LEVEL OF SPONSORSHIP. LOOKING FOR OTHER SPONSORSHIP OPPORTUNITIES? CONTACT BAR HEADQUARTERS.

Proceeds from the sponsorship opportunities support the Camden County Bar Foundation's charitable projects for underserved children, veterans and first responders, high school and law student scholarships, as well as various other charitable projects and programs to improve the quality of life for Camden County residents.

The Camden County Bar Foundation is a 501(c)(3) not for profit organization registered with the office of the Attorney General of New Jersey. Contributions to the Foundation are tax-deductible to the extent allowed by current IRS regulations.

All ad copy and payments MUST be Make checks payable to Camden (cluded. Pay by credit card Visa/MC AMEX Disc.	
Firm/Company Name	Card #	
Contact Name		Exp. CVV
Address	City/State/Zip	Signature (required)
Phone	Email	
	Set ad from attached copy or message below nt, as is, and submitted as a .jpg or .pdf via email to kara@camdencountybar.org	



CCBA Committees

Invest in Yourself...Invest in Your Association! Get Involved on a Committee

The Camden County Bar Association has a number of committees that offer opportunities to network with peers, take advantage of timely discussions on specific areas of the law, give back to the community, and much more. Committee service also gives you a voice in the Association and helps you get the most out of your membership. If you are interested in participating on a committee, review the list below, check the committee(s) in which you have an interest, complete the information at the bottom, and email or fax it to Bar Headquarters. For Committee descriptions or if you have questions, call Bar Headquarters at 856.482.0620, or visit www.camdencountybar.org.

PLEASE NOTE: An email address is required. It is only used for committee-related correspondence, and will remain confidential.

D. Altanovica Discoute Developing (ADD)	☐ Law Day	
☐ Alternative Dispute Resolution (ADR)	Law DayLaw Practice Management	
Bar Headquarters Operations		
Bench-Bar (Federal)	Lawyer Referral Service (Advisory)Mass Torts and Class Action Practice	
Bylaws		
☐ Civil Practice	☐ Membership	
☐ Civil Practice Bench-Bar Subcommittee (State)	☐ Memorials	
□ Commercial Litigation	Municipal Court	
□ Continuing Legal Education	☐ Personal Injury	
Corporate, Banking & Business	☐ Probate & Trust	
□ Courthouse Facilities	☐ Pro Bono Legal Services	
☐ Criminal Practice	Professionalism	
□ Debtor-Creditor Relations	☐ Public Benefits	
□ Diversity, Equity & Inclusion	□ Real Estate, Land Use & Environmental	
□ Education Law	☐ Senior Lawyers	
☐ Elder Law & Disability	Superior Court – Special Civil Part	
☐ Family Law	□ Taxation	
Government Liaison		
☐ Health Law	☐ Women In The Profession	
☐ Immigration & Naturalization	─ Workers' Compensation	
Labor & Employment Law	☐ Young Lawyers	
Name		
Name		
Firm Name and Address		
City/State/Zip		
Office Phone Cell Phone	Fax	
Email to: kara@camdencountybar.org	CUNTY BAR	
Fax to: 856.482.0637	O'M TO THE TOTAL OF THE TOTAL O	

Mail: Camden County Bar Association 1939 Marlton Pike East, Suite 120

Cherry Hill, NJ 08003



MEMBERSHIP MATTERS!

Your membership in the Camden County Bar Association offers you the following exclusive benefits:





CONNECT WITH 2,000 COLLEAGUES

- + Exclusive membership directory searchable by name, practice area or firm FREE for members
- + Networking opportunities at members-only receptions and dinner, virtual speed-networking and mock interview events
- + Practice-related committees to connect you to other attorneys in your practice area



BOOST YOUR CAREER

- + Join the Lawyer Referral Service which makes some 2,000 referrals annually
- + Network and learn at our 30+ live seminars per year, offering NJ and PA CLE credit
- + Exclusive meet and greet events with the Camden County judiciary
- + Speaking and volunteer opportunities at seminars and legal clinics
- + Job board highlighting career opportunities
- + Camden County ID Card for easy access to the Camden Courthouse
- Monthly publication, The Barrister, and weekly e-newsletter keeping you in-the-know on everything from Notices to the Bar to developments in the law
- + Member portal where you can register for events, manage your referrals, connect with colleagues, track CLE and renew your membership



SAVE MONEY

- + Discounts on CLE seminars CCBA members save 60-75% on CCBA seminars vs. many competitors and approximately 30% vs. non-members
- + Discounts on office supplies, payroll, payroll services, telephone services, IT services, banking, publications, and more



ACCESS TO OUR PARTNERS IN PROGRESS

- + Advice and information for lawyers
- + Law firm website and marketing experts
- + Webinars and seminars for attorneys from accountants, financial planners, marketing experts and more



YOUR PARTNER FOR GREATER PURPOSES

- + You make a difference. We make it easier. Connect your profession with your passion through our charitable arm Camden County Bar Foundation with service initatives that touch the lives of our local community
- + Leadership opportunities on the CCBA's Board of Trustees
- + Leadership and volunteer opportunities with the Camden County Bar Foundation

BY THE NUMBERS:

- + 2,000 members of the South Jersey legal community
- + Over 140 years of service to the profession and community
- + 30+ seminars per year offering NJ & PA CLE Credits
- + 1,182 cases referred to 54 participating LRS members
- + Over \$35,000 contributed to the local community in the last year through the Camden County Bar Foundation

"The most helpful webinar I've ever attended, thanks CCBA."

Survey respondent



"I appreciate the wide range of services and charitable opportunities." Survey respondent

QUESTIONS? or need help renewing your membership?

Contact Nick DeMarco at 856.482.0620