



## Get Involved and Shape the Future of Your Association

A major benefit of your CCBA membership is the opportunity to serve on one of the many Association committees. Committee participation offers you a voice in the future of YOUR professional organization. As a new Bar year begins, committee appointments will be one of the first official acts of President Linda Eynon. **Let Linda know how you want to be involved!**

Use the committee call list included in this month's inserts and return it to Bar Headquarters with your committee choice(s) indicated. Committee involvement is important to the future of the Association, and a terrific way to meet and network with fellow lawyers, judges and other members of the legal community. The strength of your Association depends upon the strength and activities of its committees.

## Enjoy Your Summer!

### Barrister presses on vacation

As is our tradition, this is the final Barrister until we resume publication with the September issue. We hope it has been an interesting and informative Barrister year for you, our readers, and we look forward to continuing the tradition next year.

The Barrister Editorial Board appreciates the efforts of all who have taken the time and interest to provide columns for our readers month after month, and extends its gratitude to all of our regular columnists.

In addition to the regular columns that appear, the Barrister is fortunate to receive a number of interesting articles throughout the year from various Bar members. To those of you who pen these articles, thanks and keep 'em comin'!

This is YOUR bar publication, written for and by members of the Camden County Bar Association and we're always looking for a fresh idea for a new regular column and additional articles on various topics. We would especially appreciate substantive articles from our committees as they meet and work throughout the year. We invite

*Continued on page 2*



**The Bar Foundation's Law School Scholarship Awards** have helped hundreds of deserving law students attain their educational dreams & goals over the years. Three of this year's recipients were able to break away from finals to receive their awards in person at the April Bench Bar Luncheon. (l-r) Thomas J. Szymanski, Foundation President Carolyn Kornas Karbasian, Kristian Stout & Shaun R. Carter. Congratulations to these students and to the other recipients unable to attend the luncheon.

## Earn Your NJ CLE From a Trusted Source

New Jersey MCLE  
Accredited Service Provider

The Association is pleased to announce that it has been granted **Accredited Service Provider Status** by the Supreme Court of New Jersey Board on Continuing Legal Education. With this designation, you can earn both New Jersey and Pennsylvania CLE credits to meet your requirements conveniently and affordably. Remember, CCBA members enjoy a 30% discount on seminar tuition! Convenience and savings, what could be better?

YOUR Camden County Bar - We're here for YOU!

## 2010 Camden County Professional Lawyer of the Year Nominations

Nominations for Camden County's Professional Lawyer of the Year Award for 2010 are now being accepted.

The Professional Lawyer of the Year Awards are given jointly by New Jersey Bar Associations and the New Jersey Commission on Professionalism in the Law to recognize deserving individuals and focus positive attention on the good works done by lawyers.

The criteria for determining a Professional Lawyer of the Year remain the same - the lawyer must be someone who is committed to the ideals of professionalism and well recognized in the legal community for character and competence; someone who is respected by all and looked upon as a model of professional behavior.

The awards will be presented at the annual awards luncheon on Wednesday, October 6, at the Hyatt Hotel in New Brunswick.

Use the nomination form included in this month's inserts to nominate a colleague you believe fits the criteria and is deserving of the award.

**NOMINATIONS ARE DUE TO BAR HEADQUARTERS BY 5 PM, FRIDAY JUNE 25.**

## Inside

|  |    |
|--|----|
| Calendar .....                             | 2  |
| Foundation Update .....                    | 3  |
| NJ State Bar Trustee Report .....          | 5  |
| Young Lawyer Corner .....                  | 6  |
| Drafting a Useful Buy-Sell Agreement ..... | 7  |
| The Usual Suspects .....                   | 8  |
| President's Perspective .....              | 11 |
| Wine & Food .....                          | 12 |
| Marketing Matters .....                    | 13 |
| Legal Line to Criminal Court Law .....     | 17 |

# The Docket

## Tuesday, June 1st

*Young Lawyer Committee Meeting*  
Noon  
Bar Headquarters

## Saturday, June 5th

*Annual Children's Picnic*  
11:00 am - 1:30 pm  
Challenge Grove Park – Cherry Hill

## Wednesday, June 16th

*Association Board of Trustees Meeting*  
4:00 pm  
Bar Headquarters

## Friday, June 18th

*Joint Bar Picnic*  
1:00 – 7:00 pm  
Flying W Resort, Medford

## Friday, June 25th

*Social Security Committee Meeting*  
Noon  
Bar Headquarters

# Tentative Agenda for June 16 Trustees Meeting

A tentative agenda for this month's regular Board of Trustees meeting follows. The meeting will begin at 4 p.m., at Bar Headquarters in Cherry Hill. All meetings are open to the membership. Anyone interested in attending should notify and confirm their attendance by calling Bar Headquarters at 856.482.0620.

- I. Call to Order
- II. Minutes from Previous Meeting
- III. Treasurer's Report
- IV. President's Report
- V. Membership Committee Report
- VI. Executive Director's Report
- VII. Young Lawyer Committee Report
- VIII. Standing Committee Reports
- IX. Foundation Update
- X. NJSBA Update
- XI. New Business (if any)
- XII. Old Business
- XIII. Adjourn



# Enjoy Your Summer!

Continued from page 1

submissions from ALL Bar members.

Please remember that submissions are due on the first of the month prior to publication, i.e. August 1, for the September issue, etc. They should be 500-750 words, 12pt. type, double-spaced and forwarded as an email attachment in MSWord or WordPerfect format to [lbpc@camdencountybar.org](mailto:lbpc@camdencountybar.org).

For additional information on submitting articles for publication, please contact Bar Headquarters at 856.482.0620 or via email to [lbpc@camdencountybar.org](mailto:lbpc@camdencountybar.org).

Rest, relax, re-charge and have a great and safe summer! See you in September!

# The Barrister

Published monthly, except July and August, by the Camden County Bar Association

## President

Linda W. Eynon  
210 Silvia Street  
Trenton, NJ 08628

## President-elect

Louis R. Lessig  
360 Haddon Avenue  
Westmont, NJ 08108

## First Vice President

Brenda Lee Eutsler  
1702 Haddonfield-Berlin Rd.  
Cherry Hill, NJ 08033

## Second Vice President

Gary W. Boguski  
199 Sixth Avenue  
Mt. Laurel, NJ 08054

## Treasurer

Casey Price  
35 Kings Highway East,  
Ste. 110  
Haddonfield, NJ 08033

## Secretary

Jenifer G. Fowler  
76 East Euclid Avenue,  
Suite 101  
Haddonfield, NJ 08033

## Executive Director

Laurence B. Pelletier

## Advertising

Kathy Caira  
856.482.0620

## Board of Trustees

[kmc@camdencountybar.org](mailto:kmc@camdencountybar.org)

## 2011

Ira R. Deiches  
Eric G. Fikry  
Louis G. Guzzo  
Justin T. Loughry  
John A. Zohman, III

Periodicals postage paid  
at Cherry Hill, NJ  
and additional offices  
(USPS 712 - 480).

Classified Advertising  
rates \$30 per column inch.

## 2012

Ronald G. Lieberman  
Ellen M. McDowell  
Jerrold N. Poslusny, Jr.  
Carl Ahrens Price  
John F. Renner

Annual Subscription  
Rate \$40

## 2013

Charles C. Bratton, II  
Carol A. Cannerelli  
Adam E. Gersh  
Steven J. Polansky  
William Tobolsky

## Young Lawyer Trustee

Michael V. Madden

## New Jersey State Bar Trustee

Arnold N. Fishman

## Immediate Past President

Richard A. DeMichele, Jr.

## Ombudsperson

Robert G. Harbeson

## ABA Delegate

Richard A. DeMichele, Jr.

## Editorial Board

Debbie Carlos  
Warren W. Faulk  
V. Richard Ferreri  
William Groble  
Peter M. Halden  
James D. Hamilton, Jr.  
David Jacoby  
John J. Levy  
John G. McCormick  
Nancy Morgenstern  
Elizabeth Pascal  
Casey Price  
Linda W. Eynon  
(ex-officio)

## Editorial Offices

1040 N. Kings Highway  
Suite 201  
Cherry Hill, NJ 08034

Views and opinions in editorials and articles are not to be taken as official expressions of the Association's policies unless so stated, and publication of contributed articles does not necessarily imply endorsement in any way of the views

**Be an active  
participant  
in YOUR  
professional  
organization.**

**ATTEND  
MEETINGS  
AND  
FUNCTIONS!**

**Make YOUR  
association  
work for you!  
GET INVOLVED  
IN A  
COMMITTEE.**

# Save The Date . . .

Young Lawyer Committee

# Lobster Bake!



Proceeds benefit the Young Lawyer Committee Larc School Scholarship Fund administered through the Camden County Bar Charitable Foundation.

## Foundation Update

# YOU Can Make a Difference!

By Joseph A. McCormick, Jr.

I look forward to serving as the 13th President of the Camden County Bar Foundation. I know it will be extremely difficult to fill the shoes of Carolyn Kornas Karbasian who has so ably served as Foundation President for these past two years. Carolyn has been tireless in her efforts over the years in the charitable endeavors of both the Foundation and the Association and deserves our thanks. Through her efforts, the Foundation has truly made a difference.



Congratulations as well to the new CCBA President, Linda Eynon. I have worked with Linda and know that she will do a great job. It will be good working with her this year.

It's easy to take the Foundation for granted. However, it is well worth pointing out the valuable services performed by members of our Association on behalf of the Foundation. The Foundation is engaged in a wide variety of *pro bono* and community service activities throughout South Jersey, and I to invite you to join in some of them. Our activities include the annual Children's Picnic in Challenge Grove Park on Brace Road in Cherry Hill on Saturday, June 5. Please consider joining other volunteers from the Bench and Bar as we provide a day in the Park for inner-city children complete with plenty of traditional picnic fare, pony rides, dance contests, a moon bounce, clowns, face painting and other fun activities that we take for granted. Both the children and the volunteers have a great day.

The annual Children's Christmas Breakfast and Party with Santa at the Coastline is an event that many look forward to each year when busloads of disadvantaged children get an opportunity to be "up close and personal" with Santa Claus and receive a present following a hearty breakfast. I would be remiss if I did not take this opportunity to thank Chris Mourtos, owner of the Coastline Restaurant in Cherry Hill, for his generous donation of his great facility and breakfast for the children each year. Chris also donates the restaurant, food and drink for the Fall Frolic Foundation fundraising event each November and asks for no thanks. The Fall Frolic is a terrific event for you, your staff, clients and family. Mark your calendars for November 16, and be sure to join us for a fun night with colleagues and friends. The cost of admission is small and all proceeds benefit the Foundation.

The Foundation also provides a number of scholarships for area students. With the rising cost of education, these scholarships can help to facilitate a deserving student's education. The Law School Scholarships were awarded at the Annual Bench-Bar Luncheon at the end of April. Let me take a moment to congratulate this year's winners:

Shaun R. Carter: Hon. Joseph W. Cowgill Memorial  
Scholarship Award

Jeffrey A. Palumbo: Hon. Ralph W. E. Donges Memorial  
Scholarship

Alisha L. McKay: DuBois Brothers Scholarship Award

Ashley M. Robinson: George F. Kugler, Jr. Memorial  
Scholarship Award

Thomas J. Szymanski: Louis C. Portella Memorial  
Scholarship Award

Kristian Stout: Daniel B. Toll Memorial Scholarship Award

Kelly Levy: Bruce A. Wallace Memorial Scholarship Award

The Foundation also congratulates this year's High School Scholarship recipients, especially the "Best of the Best." This Foundation program awards college scholarships to deserving High School seniors in every High School in the County, and one special "Best of the Best" award to one of the recipients. This year's winners are:

Caitlin Porter: Audubon

Francis Brennan: Bishop Eustace Prep

Timothy Goetz: Camden Catholic

Rashawn Davis: Camden

Meredith Medoway: Cherry Hill East

Jaclyn Terranova: Cherry Hill West

Richelle Lee: Camden County Technical

Callan Sollenberger: Collingswood

Brandon Cohen: Eastern Senior

Patrick McHenry: Gloucester Catholic

Nicole Forte: Gloucester City Jr.-Sr.

Jessica Cioe: Haddonfield Memorial

Timothy Illuminati: Haddon Heights

Emily Davis: Haddon Township

Sabrina Williams: Highland Regional

Bronson Keaveney: Lindenwold

Shelby Cubbler: Overbrook Sr.

Amanda Pasquini: Paul VI

Victoria Hall: Pennsauken

Laura Wilson: Sterling

Nia Holston: Timber Creek Regional

Jessica Huff: Triton Regional

Brittany Yodis: Winslow Township

And this year's Best of the Best scholarship of \$1,000 goes to Nia Holston from Timber Creek Regional HS. Congratulations to all of these deserving students!

We are all aware that the recent economic troubles have taken a toll on South Jersey residents. This means that the role of the Foundation is more important than ever. The numbers of those in need are increasing daily. As a result, your financial support for the Foundation is more essential than ever.

These difficult economic times have affected lawyers as well. I recognize that it is more difficult for us to provide financial support for charitable endeavors in these troubled times. I can only urge you to consider the many needs that we fulfill and suggest that there are ways to make a donation possible. For example, many of us exchange gifts with our coworkers during the holiday season. In many cases, it would be difficult for us to remember what was given or received last year. Perhaps you could agree as an office to make a donation to the Foundation in lieu of gifts this coming year. That gesture would certainly be in the true spirit of the holiday and would truly "keep on giving."

Plans are already underway for some great Foundation activities for the upcoming year. If you haven't attended a Foundation event or activity in the recent past, please reconsider. You'll have a great time and your entertainment dollars will be put to great use. There are many different ways that you can make a difference.

Let's make this a rewarding year!

• NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL • NATIONWIDE •

# **GUARANTEED SUBPOENA**

## **FORECLOSURE SPECIALIST**

**"If we don't serve it,  
you don't pay"®**

**Only in the U.S.A.**

**(800) 672-1952 Fax: (800) 236-2092**

**[www.served.com](http://www.served.com)/email: [info@served.com](mailto:info@served.com)**

# **INTERNATIONAL**

**Call for cost • 1-800-PROCESS**

**WE SERVE ANYTHING-ANYWHERE!**

*Established 1965*

• NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL • NATIONWIDE •

• NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL • NATIONWIDE • INTERNATIONAL •



## NJSBA Trustee Update

# Judicial Restraint

By Arnold Fishman



As a liberal, I tend to side with those who think our laws are living documents. Courts must interpret the law in light of present day reality, rather than seeking the original intent of the drafters. I never understood the utility of asking what Madison would think of the Internet, nanotechnology, or genetic engineering. There is no conceivable way that the founding fathers could have an intent concerning these totally unanticipated revolutionary scientific breakthroughs. Attempting to divine their will on such subjects is hubris at best and disingenuous at worst.

Recently a panel of our Appellate Division has almost convinced me to change my mind. Seventeen years ago, *State v. DiSoma*, 262 N.J. Super. 375 (App. Div. 1993) decided that a prior refusal to submit to a breath test in violation of NJSA 39:4-50.4 does not enhance a subsequent violation of NJSA 39:4-50 driving while intoxicated. While most of the opinion dwelled on the meaning of the words "under this section," admittedly, part of its rationale was that since the refusal statute required its elements to be proven only by the civil—probable cause to believe—standard, such findings could not logically or constitutionally be used to enhance a violation that had to be proven beyond a reasonable doubt. Since *DiSoma*, knowledgeable attorneys have been advising their clients to plead guilty to the refusal in exchange for a dismissal of the DWI. This advice was sound because, the next time they were convicted of driving drunk that conviction would not count. Recognizing the penal nature of the refusal statute, our Supreme Court, rather than striking the law, saved it by elevating the burden of proof to the criminal—beyond a reasonable doubt—standard. (Holding aside the risk of jail, in most cases, the penalties for refusing to submit to a breath test are indistinguishable from those of DWI, and in some cases even more severe.) That case, *State v. Cummings*, 184 N.J. 84 (2005) is now five years old. In those intervening years, the refusal statute has been amended many times. The Legislature is deemed to have perfect knowledge of

the case law. When it amends a statute and does not address a court's interpretation, it is acceding to that interpretation. Therefore, *DiSoma* was well settled law.

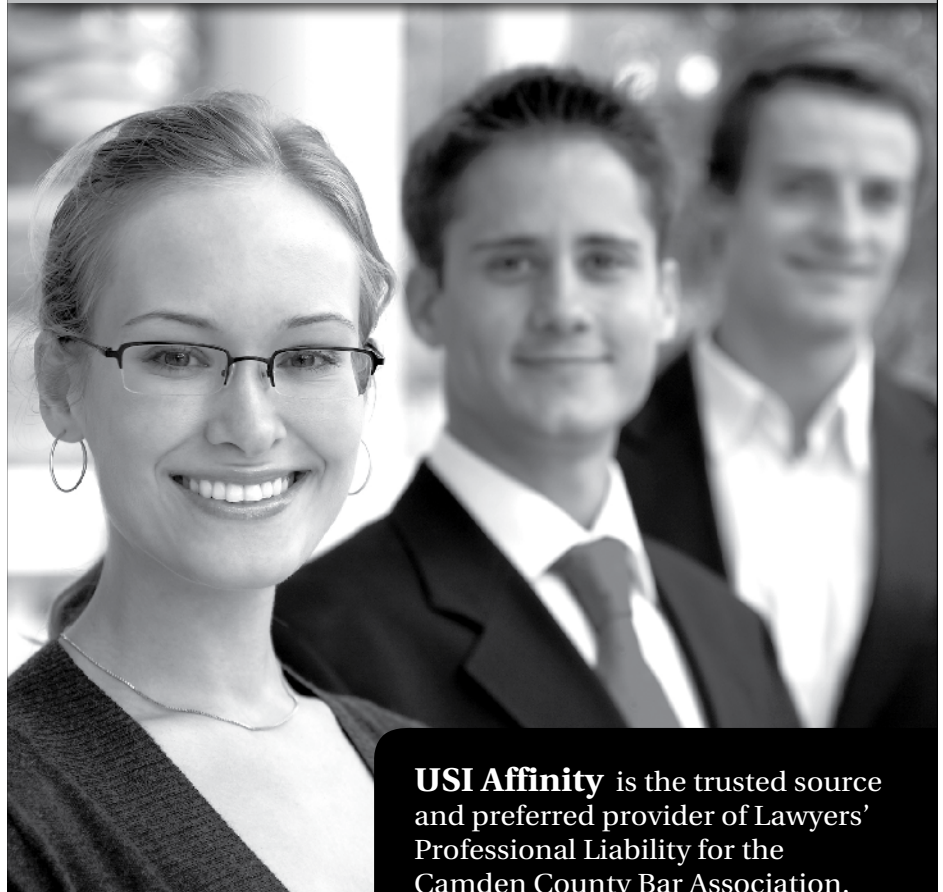
In *State v. Ciancaglini* (A2785-08T4) Approved For Publication January 7, 2010,

another panel of the Appellate Division held that now a prior refusal does in fact enhance a subsequent DWI. Our trial courts are presently struggling with how to deal with this opinion. Does it apply to all refusals, refusal

*Continued on next page*

## USI AFFINITY

Lawyers' Professional Liability insurance  
you can count on . . .  
from a company you can trust!



**USI Affinity** is the trusted source and preferred provider of Lawyers' Professional Liability for the Camden County Bar Association.

To learn more please contact  
**Steve Chaloult** at  
**800.265.2876**  
or visit our website

[www.usiaffinity.com](http://www.usiaffinity.com)



PROFESSIONAL INSURANCE SOLUTIONS



## Why Not Join the YLC?



By Michael V. Madden

### Young Lawyer Corner

I still remember my first Young Lawyer Meeting. Casey Price, forever the young lawyer, was running the show. As I sat there enjoying the free lunch, Casey called me out – “Why are you here?” Startled, I looked at Casey quizzically, kind of like the way a puppy looks at you when you ask him to sit. I thought about the question for a second and although the free pizza was nice, I didn’t have a direct answer. Did I attend the lunch to meet other young attorneys, fresh out of a clerkship or law school? Did I attend to become involved in our local bar association and work with other attorneys on projects and events that would benefit our community? Or did I seek attorneys that I could bounce questions off of as I gained experience in the practice of law? Although I dodged Casey’s question as artfully as possible (it was the pizza), I now know that it was all of the above.

Before I was born, my grandfather, the Honorable Thomas M. Madden, U.S.D.J., once held the prestigious position of Camden County Bar President.

Although I never knew my grandfather, I know he understood the importance of attorneys becoming involved in their local bar associations early on in their profession. The Young Lawyer Committee provides that opportunity. From a practical standpoint, there is absolutely no reason why newly admitted attorneys should not join the bar association. Quite simply, the YLC opens doors for new attorneys, even young associates practicing at some of our larger firms. Over the course of the last seven years, I have met some of my greatest friends and most trusted colleagues through the YLC. Initially, emails and phone calls with the many YLC members revolved around troublesome questions of law that each of us, some more than others, were dealing with. Now, the emails and phone calls begin with talk of our families and end with the issue of where our next YLC happy hour will be held.

The YLC also provides the opportunity to work on numerous community projects. Each year the YLC sponsors a Halloween Party and Easter Party for disadvantaged children at the Anna Sample House in Camden. It’s amazing how a few hours on a Saturday can generate such fantastic smiles from the children and their families as they enjoy pizza, candy and a little magic from Lorenzo! The YLC also assists with the Bar’s Annual Children’s Christmas Breakfast & Party and Annual Children’s Picnic, amazing events that continue to provide local disadvantaged children and their families with a day of fun-filled excitement and memories. As young attorneys practicing in Camden County, there

is not enough emphasis on becoming involved in our community. It is our responsibility to give back and what better way to do so than through the Bar Association? Trust me, attend just one of these events and you’ll see that a few hours on a Saturday truly makes a difference to these children.

I am excited to commence the next year as the YLC Trustee and I hope that more of our young attorneys will join the YLC to see exactly what we have to offer. Not only do I guarantee that new friendships and business relationships will be forged, but I also guarantee that you will actually enjoy it. We have a fantastic group of young attorneys that are all excited about the upcoming year. And, for the first time, the YLC created an annual Scholarship fund benefiting the Larc School, a local non-profit special education school, serving students with a wide range of moderate to severe disabilities. Our scholarship drive culminates with a Lobster Bake at the Tap Room on September 11, 2010. So please save the date as this event is open to all members of the Bar, their friends and their families.

By becoming involved in the YLC, you not only help yourself grow professionally, but you also become part of an exciting and hardworking association working together to better our profession and the community we live in. So, as we start this new year, I thank past chairman, Adam Gersh, for the awesome leadership over the past year and look forward to seeing new friends and old on the first Tuesday of every month at noon at Bar Headquarters. Lunch is on us!

### NJSBA Trustee Update

## Judicial Restraint

*Continued from previous page*

convictions occurring after Cummings, or just convictions after Ciancinglini? It was applied to unfortunate Mr. Ciancinglini. If the Legislature had done it, it could only be applied prospectively to avoid its being an ex post facto law. The opinion creates some real problematic situations. If a person is convicted of both DWI and refusal arising from a single operation, is he a third the next time? If he has a prior DWI or refusal, and his next time is a DWI and refusal is he a second and a third? If so, if the court convicts on the refusal charge before the

DWI the defendant goes to jail and the other way he does not. If a person had a successful Post Conviction Relief application with respect to a prior DWI and didn’t attack the companion refusal because it didn’t count, what then? Since an illegal sentence can be corrected at any time, should the State move to reopen every sentence where there was an uncounted refusal? These anomalies, and others yet to emerge, militate against a court disregarding the wisdom of the legislature and stare decisis to effect a radical change in the law no matter how beneficial it considers the change to be. I would argue that since both DiSoma and Ciancinglini are Appellate

Division opinions a trial court is free to apply the one it considers best reasoned, and that DiSoma is the one to follow.

Let’s shift gears. This is the last issue of *The Barrister* before the summer break. Around here the winter is too long. It wears me out. I think winter should start on Christmas Eve and end the day after the New Year. It should snow that entire period of time and get it all out of its system. I love the lazy hazy days of summer. It is a time for reflection, an opportunity to realign your sails and chart a new course. We can ask ourselves where we are headed and how we expect to get there.

Have a great summer! See you in September.

# Drafting a Useful Buy-Sell Agreement

By Martin H. Abo,  
CPA, ABV, CVA, CFF



Most lawyers, as business owners themselves, are familiar with buy-sell agreements. The way they work is relatively simple. What's not so simple is tailoring an agreement to meet the specific needs of a firm. Too often, even lawyers use "canned" buy-sell agreements that don't consider the individual circumstances of their particular group of attorneys. To help you anticipate potential disputes, consider these four preliminary steps when drafting your buy-sell agreement.

## Plan Your Funding

Firms frequently fail to properly fund a buy-sell agreement. Few lawyers/partners will have readily available cash to buy out the remaining interests of the firm, and banks may be reluctant to lend, especially if the practice is young. The most common solution, though not the only one, is to take out a life insurance policy on each partner or shareholder equal to the value of that partner's interest in the firm.

## Determine All Possible Triggers

Nearly all buy-sell agreements allow the death or retirement of an owner/lawyer to trigger a buy-sell option. But be sure to consider some other events that are often overlooked: disability, divorce, firing, loss of license, personal bankruptcy or criminal prosecution.

## Decide Whether All Situations Should Be Valued the Same

Should the price be lower in certain situations that trigger a buy-sell agreement than in others? For instance, should an attorney who leaves in a way that is detrimental to the practice receive less for his or her interest?

## Allow for the Right of First Refusal

A common provision in buy-sell agreements is the right of first refusal, which stipulates that the departing lawyer cannot sell his or her shares without first offering them to the remaining partners.

## Conclusion: A Buy-Sell Agreement Is Important!

Attorneys, like the business owners they often represent, should take the time now to carefully consider all of the aspects and implications of their buy-sell agreements in order to face fewer problems when interests change hands. If, on the other hand, you have been careless about your buy-sell agreement, at that point, it will be too late. Like many of our CPA colleagues, we try to help many practices with tax-planning design of valuation formulas and other aspects of equity interest transfers intended to provide a smooth succession, either voluntary or forced, due to health or other events. If you, a relative or a colleague have an interest in a law practice or other closely-held business, you might want to discuss its eventual disposition with a CPA well versed in this arena

*Continued on page 19*

## Abo and Company, LLC

**CERTIFIED PUBLIC ACCOUNTANTS / LITIGATION & FORENSIC CONSULTANTS**

**We are proud to be a *Partner in Progress* of the Camden County Bar Association. As part of this program, we offer a free hour consultation in any tax/valuation/accounting/forensic/business planning arena where our insight, our expertise will be of help professionally or personally.**

### Let us know if you:

- Need our technical experience and professional insight for projects on accounting, tax, auditing, valuation, investigative or litigation support;
- Need help with estate or trust tax returns;
- Would like us to confidentially assess your own personal tax situation or run multiple scenario tax projections for you;
- Have a company or individual you'd like us to meet with;
- Would like our "122 Review Items To Consider for Buy-Sell Agreements" or "Abo's Hitlist to Consider in the Buy-sell Valuation or Formula" which ICLE and the NYC Bar used in crafting their seminars on Buy-Sell Agreements;
- Would like our handout "Selected Collection Techniques & Tips" presented to National Employment Lawyers Association-NJ Meeting;
- Would like our handout from ICLE's live, on-line program entitled "Tax Aspects of Personal Injury Awards";
- Would like any of the following articles and handouts available from our firm:
  - Attorney Trust Accounting Checklist and Questionnaire
  - Financial and Estate Planner – Inventory of Personal Assets
  - IRS Audit Guide For Lawsuit Awards
  - Special Report by Abo and Company on Dispute Resolution
  - Maximizing Travel, Entertainment and Business Meal Deductions in Your Practice
  - Special Report by Abo and Company on Valuation Issues
  - 50 Deficiencies Noted in Business Plans
  - The Intestate Will (or "Your Will as Drafted by the State of New Jersey")
  - Annual Fiscal Checkup

**To learn more or to receive any of the above, please contact by phone, fax or e-mail:**

**Martin H. Abo, CPA/ABV, CVA (marty@aboandcompany.com)**

**Patrick Sharkey, CPA, MST, CSEP (pat@aboandcompany.com)**

### New Jersey

**Plaza 1000 at Main Street  
Voorhees, NJ 08043**

**Phone: 856-489-5559 Fax: 856 489-5577**

### Pennsylvania

**6 E. Trenton Ave, Suite 5  
Morrisville, PA 19067**

**Phone: 215-736-3156 Fax: 215-736-3215**



**www.aboandcompany.com**

# THE USUAL SUSPECTS

"I long ago came to the conclusion that all life is 8 to 5 against."

- Damon Runyon (1884-1946)

"Pinsky's Rule: The odds are 3 to 6 that the light at the end of the tunnel is the headlight of an oncoming train."

- A tip of the hat to Paul Dickson, Journalist

"I hate the French, I hate them all,

From Toulouse La Stinking Trec to Charles de Gaulle."

- Paul Scott Goodman "I hate the French"

Bright Lights, Big City, (1988 musical)

"What is robbing a bank compared with founding a bank?"

- Bertold Brecht (1898-1956)

"Politicians respect property. They merely wish the property to become their property that they may more perfectly respect it."

- G.K. Chesterton (1874-1936)



by M. W. Pinsky

## Point and Counterpoint:

*Dateline: Westmont.* Several overly excited readers have contacted me directly and complained that I am negative and anti-Obama. That hurts. That hurts about as much as telling me I'm anti-oil spill.

Of course I'm anti-Obama, I'm the loyal opposition and the duty of the opposition is very simple...to oppose everything and propose nothing.

Secondly, just in case everyone hasn't noticed, the *Old Suspect* is a curmudgeon; a grouchy, ill-tempered person who in days of yore was known as a "grouser." I was also anti-Bush, anti-Clinton, anti-Ford, anti-Reagan, and vehemently anti-Nixon. In fact, the last President that I admired was Harry S. Truman.

The important reasons I am anti-Obama are as follows:

1. He throws the ball like a 1950's girl. The man shouldn't throw out the first ball at baseball games; he should roll it to the catcher. George W. Bush at least had a good arm.
2. He wants to "fundamentally change America" and I don't. I'm in favor of improving America but I sort of like the fundamentals that made us a great and free country.

3. Barack is no beer drinker. I saw pictures of Barack *trying* to drink a beer at the famous meeting with the Harvard professor and the cop. The President tried to be a regular guy but he's not. I suspect the President would be far more at home sipping a rare vintage wine with our own Jim Hamilton than downing a couple of mugs with me and my low-class friends at a local Pub.

4. I'd be willing to bet that First Lady Michelle Obama could burn a 75 mile an hour fastball right into the catcher's mitt and could down a mug with the best of them. That woman is beautiful and athletic and more importantly, could beat the tar out of Nancy Pelosi, Barbara Boxer, and Hilary Clinton with one hand tied behind her back. Her, I would vote for.

## Wedding Bells

*Dateline: Camden.* The word is out. Come September, the beautiful and serene Claire Hutchison, secretary and guardian *ad litem* to Presiding Criminal Judge Thomas A. Brown, Jr., will wed the Honorable Irvin J. Synder, one of Camden County's most popular jurists. We understand that the happy couple hopes to arrange a honeymoon cruise to Egypt, Israel and other exotic ports. Definitely a match made in heaven.

## That Old Black Magic

*Dateline: Fanatistan (Saudi Arabia).* In case you were worried, that age old crowd pleaser Sorcery is still alive and well in Saudi Arabia. An individual by the name of Ali Hussein Sibat, a Lebanese, has been convicted of Sorcery and sentenced to death. Unless clemency is granted by Obama's favorite King, Abdullah, an executioner will one day lop off his head with a long curved sword.

While on a pilgrimage to Mecca, Sibat was arrested by the religious police, men with long beards and ankle length gowns who wield tremendous power in the medieval kingdom. Sibat was convicted of manipulating spirits, predicting the future, concocting potions and conjuring spells primarily on a television show called "The Hidden" on a Lebanese channel, Scheherazade.

He has remained in prison since 2008 and his execution in a public square has been scheduled and postponed several times. There has been little or no public outcry in Saudi Arabia where the matter is considered rather ordinary according to political experts in the capitol, Riyadh. That makes sense in a kingdom living in part in the dark ages where women are property and can be lashed or stoned to death for offenses such as "immodesty" or, perish the thought, infidelity.

Do not expect President Obama or the United States State Department to publicly

*Continued on page 14*

MEDIATION • ARBITRATION • NEUTRAL UM/UIM

**RANDY P. CATALANO, ESQ.**

20+ Years as a Private and Court Arbitrator  
25+ Years Litigation Experience (Plaintiff & Defendant)

*"Fast, Fair and Cost-Efficient Dispute Resolution"*

\* Half and Full-Day Sessions Available

Law Offices of Randy P. Catalano

Westmont

(856) 858-1115

email: rancat22@aol.com

**ADR Services**

Arbitration ~ Mediation ~ Complex Case Management

**John B. Mariano**

40+yrs Legal Exp. ~17 yrs Superior Court Judge (ret)

**Fax/Tel: 856.429.8366**



## Another Successful Bench Bar Luncheon

Bar members, law students, family and friends came together with judges from the Camden County Superior Court, United States District Court and Workers' Compensation Court for the 11th Annual Bench Bar Luncheon at the Crowne Plaza Hotel in Cherry Hill.

This year's luncheon featured State of the Bench and Bar addresses from Hon. Francis J. Orlando, Jr., Assignment Judge, Superior Court of New Jersey; Hon. Ann Marie Donio, U.S. Magistrate Judge;

and Richard A. DeMichele, Jr., President, Camden County Bar Association. Bar Foundation President, Carolyn Kornas Karbasian, also presented this year's law student scholarship awards.

A highlight of the Luncheon was the presentation of judicial portraits to Honorable John T. McNeill, III, J.S.C., (*ret.*) and Honorable William J. Cook, J.S.C., (*ret.*), by President DeMichele on behalf of the Bar Association.



Judge Orlando discusses the "State of the Superior Court"



(l to r) Judge & Mrs. Cook, Suzie & Bill



(l to r) Judge & Mrs. McNeill



Judge Donio presents the "State of the District Court"



(l to r) Judge Blue & Jill Tribulas



(l to r) Lou Lessig, Bill Tobolsky & Joe McCormick



CCBA President Rick DeMichele presents the Judicial Portraits



(l to r) Linda Eynon & Bill Tambussi



(l to r) Judge Kelley & Joe Kenney



(l to r) Greg DeMichele & Kevin Leckerman



(l to r) Chuck Heisler & Bob Harbeson



(l to r) Judges Famular & Colalillo

# Welcome New Members

**May 2010**

**Active (11)**

**Philip J. Bello, Esq.**

Law Offices of Philip J. Bello  
701 White Horse Road, S-3  
Voorhees, NJ 08043  
856-283-7988 • Fax 856-219-2017

**Joshua P. Cohn, Esq.**

Cohn Lifland Pearlman Hermann & Knopf, LLP  
Park 80 Plaza West-One  
Saddle Brook, NJ 07663  
201-845-9600 • Fax 201-845-9423

**Michael S. Friedman, Esq.**

Spector, Gadon & Rosen, P.C.  
1000 Lenola Road  
Maple Shade, NJ 08052  
856-778-8100 • Fax 856-722-5344

**Jayme Jaisle, Esq.**

Office of General Counsel  
The Cooper Health System  
3 Cooper Plaza, Suite 316  
Camden, NJ 08102  
856-968-7485 • Fax 856-968-8390

**Shefali Jaiswal, Esq.**

19 Chandler Lane  
Voorhees, NJ 08043

**Janine Marie Lloyd, Esq.**

Brown & Connery, LLP  
6 North Broad Street  
Woodbury, NJ 08096  
856-812-8900 • Fax 856-953-9933

**Joseph A. Maurice, Esq.**

Cohn Lifland Pearlman Hermann & Knopf, LLP  
Park 80 Plaza West-One  
Saddle Brook, NJ 07663  
201-845-9600 • Fax 201-845-9423

**David Stephen Morris, Esq.**

Blank Rome LLP  
One Logan Square  
Philadelphia, PA 19103  
215-569-5411 • Fax 215-832-5411

**Christopher Tucci, Esq.**

Brown & Connery, LLP  
360 Haddon Avenue  
Westmont, NJ 08108  
856-854-8900 • Fax 856-858-4967

**William Veitch, Esq.**

Law Offices of Dimitrios Kolovos, LLC  
701 White Horse Road, Suite 3  
Voorhees, NJ 08043  
856-784-0101 • Fax 856-784-5558

**Michael Watson, Esq.**

Brown & Connery, LLP  
360 Haddon Avenue  
Westmont, NJ 08108  
856-854-8900 • Fax 856-858-4967

**Public Sector (1)**

**Douglas E. Gershuny, Esq.**

South Jersey Legal Services  
745 Market St., 2nd Floor  
Camden, NJ 08102  
856-964-2010 x 6209 • Fax 856-964-0228

**Associate Member (1)**

**Gregory C. H. Sutphin**

852 11th Avenue  
Prospect Park, PA 19076  
610-757-8411

## VERDICTS IN THE COURT

### Superior Court of New Jersey Camden Vicinage

VERDICT: No Cause (4/7/10)  
Judge: Frederick J. Schuck J.S.C.  
Plaintiff's Atty: William Popjoy, Esq.  
Defendant's Atty: Ed Robinson, Esq.  
L-267-07 Jury

VERDICT: Damage Verdict: \$125,000 to Plaintiff (4/8/10)  
Judge: Michael J. Kassel, J.S.C.  
Plaintiff's Atty: David York, Esq.  
Defendant's Atty: Colleen Ready, Esq.  
L-1704-07 Jury

VERDICT: Liability Verdict: 100% Defendant;  
Damage Verdict: \$120,270 (4/8/10)  
Judge: John A. Fratto, J.S.C.  
Plaintiff's Atty: Jeffrey Grabowski, Esq.  
Defendant's Atty: John Poindexter, Esq.  
L-6093-08 Jury

VERDICT: No Cause (4/13/10)  
Judge: Ronald J. Freeman, J.S.C.  
Plaintiff's Atty: Austin DuBois, Esq.  
Defendant's Atty: Thomas Hagner, Esq.  
L-2592-08 Bench

VERDICT: Settled (4/14/10)  
Judge: F.J. Fernandez-Vina, PJ, Cv  
Plaintiff's Attys: William Gary, Esq., Gloretta Hall, Esq.; Michael Plata, Esq.;  
Karol Corbin Walker, Esq.  
Defendant's Attys: Frances Deveny, Esq.; Michael Lindner, Esq.

L-2761-08 Jury  
VERDICT: Liability Verdict: 100% Defendant;  
Damage Verdict: \$75,000 (4/22/10)  
Judge: Frederick J. Schuck, J.S.C.  
Plaintiff's Atty: Heidi Kopelson, Esq.  
Defendant's Atty: Anthony Castellani, Esq.  
L-1174-08 Jury

VERDICT: No Cause (4/27/10)  
Judge: Frederick J. Schuck, J.S.C.  
Plaintiff's Atty: Bruce Resnick, Esq.  
Defendant's Atty: Rae Voss, Esq.  
L-6479-07 Jury

VERDICT: Settled (4/27/10)  
Judge: F.J. Fernandez-Vina, PJ, Cv  
Plaintiff's Atty: Adam Starr, Esq.  
Defendant's Attys: Lawrence Berger, Esq.; Joseph Lowe, Esq.  
L-1475-08 Jury

VERDICT: No Cause (4/28/10)  
Judge: John A. Fratto, J.S.C.  
Plaintiff's Atty: A. Robert Gloeser, Esq.  
Defendant's Atty: Charles Blumenstein, Esq.  
L-5396-07 Jury

VERDICT: No Cause (4/29/10)  
Judge: Michael J. Kassel, J.S.C.  
Plaintiff's Atty: Dennis Block, Esq.  
Defendant's Atty: Eric Robinson, Esq.  
L-121-08 Jury

### CAMPISE REPORTING, INC.

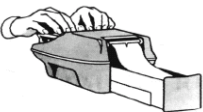
#### Certified Shorthand Reporters

273 WEST MAIN STREET • MOORESTOWN, NJ 08057

E-Mail: CampRep@aol.com

Phone: (856) 234-6646 • Fax: (856) 778-8933

www.campise.com



**DEPOSITION SPECIALISTS**

**SERVING THE NEW JERSEY BAR SINCE 1960**

### CONIGLIO FAMILY & SPORTS CHIROPRACTIC

**FREE Telephone Consultation**

**468-4200 • 1144 Mantua Pike • Mantua**

"Best of South Jersey" for over 8 years

Offering Gentle Expert Care • 16 Years Experience

**Spinal Whiplash Pain Requires Serious Care**



Dr. Barry Coniglio



Accepts Most Insurance



Dr. Scott Aumenta

**www.greatspine.com**





## PRESIDENT'S PERSPECTIVE

by Linda W. Eynon

### Greetings!

I am truly honored, and humbled, at the privilege of serving as the 84th President of this great Bar Association. Thank you for the opportunity to be the spokesperson for the second largest county bar association in New Jersey. I look forward to working with our newly elected and returning officers and trustees of the Association to make this an unforgettable year.

In the Camden County Bar Association's 129 years, we have grown into a large, versatile group of more than 2200 members strong, serving our profession and community. Yet, this is a time of change for the Bar Association, on a number of fronts. First, the economy continues to take its toll on our profession and by extension, our Association. As professionals, we are all stretched thin with our responsibilities both at work and at home. Our challenge this year is to grow our association, through new and different methods, including events and programs, thereby demonstrating to our members the value of the Camden County Bar Association. One such program, *Lawyers in Transition*, was started this past year by my successor, Lou Lessig and our Immediate Past President Rick DeMichele. This is an important program, which provides support to lawyers who have been laid off or are unable to find employment, that I want to grow. In addition, we must work very hard this year to find new and

different ways to attract new members as well as retain our membership, providing them with the valuable services they know they can expect from our Bar Association. To that end, we both want and need the input of our membership. Please tell us how we can make the Bar Association a better, stronger association that meets your needs.

January of 2010 saw the advent of mandatory continuing legal education for lawyers licensed in the State of New Jersey. I am happy to report that the Camden County Bar Association has been granted Accredited Service Provider Status by the Supreme Court of New Jersey Board on Continuing Legal Education. One of the priorities this year will be to expand our already strong continuing legal education program to make the Camden County Bar Association the choice for CLE credits and educational advancement. I know our CLE Committee is up to the challenge.

New Jersey swore in a new governor on January 19, 2010. With the advent of a new governor comes change, and the Bar Association has not escaped this. Unfortunately, the county bar associations were eliminated from the Judicial and Prosecutorial Compact with the Governor. However, we will work closely with the State Bar Association to ensure our voice is heard. Further, while I was disheartened, as I know many of you were, by the decision not to reappoint Justice John Wallace to the Supreme Court, I want to take this opportunity to acknowledge his many great contributions to both the bench for the thirty plus years he has admirably served, and

the Camden County Bar Association, where he has been an active supporter. I know I speak for all of you when I say that the Camden County Bar Association has been proud to call Justice Wallace one of ours.

As the Board looks to meet our challenges in these changing times, communication to our members and those in the legal community will be key. For some, the tried and true *Barrister* and the flyers inside are still how they learn about the Association. For others, the *e-Barrister* (email) and our web site have proven to be great resources. Yet many of our young lawyers and law students will say that is passé. Blogs, Facebook, Twitter and LinkedIn are the communication methods of today. Thanks to our Executive Director Larry Pelletier, the Camden County Bar Association is now on FaceBook. Be sure to check out our page, and become a member. However, this year, we will need to explore expanding the use of these new communication mediums to reach our changing membership. Who knows, by this time next year, I may have mastered the art of blogging and Twittering!

I look forward to this exciting year and to working with you to strengthen our Bar Association, and welcome your thoughts and ideas. I also want to offer my congratulations to my friend and colleague, Joe McCormick, as he assumes the role of President of the Camden County Bar Foundation. I know he will do an excellent job and I look forward to working closely with him in this coming year.

### *Don't Forget Your Dues!*

Dues notices for the 2010-11 Bar year were mailed in April and are payable now. Paying promptly will ensure that your Association continues to serve you and the community with its many important programs and services. Please note that this year's dues structure remains the same as last year.

Another good reason to pay your dues on time is the Board of Trustees policy, which states:

*Members whose dues remain unpaid as of September 1, 2010, will not be entitled to the benefits of membership. Unpaid members will not be able to attend member-only events, will pay non-member tuition rates for Association-sponsored CLE seminars and events, will be removed from the Barrister mailing list, and will not receive discounts and services provided by Association Partners in Progress, and retail partners. Members who remain unpaid as of January 30, 2011 will be dropped and required to reapply for membership.*

*All benefits will be restored upon receipt of full payment of dues.*

So pay your dues and continue to take advantage of all that your CCBA membership offers. The first Members Only event of the season, the Meet the Judges & Law Clerks reception, will be held in September, and your dues must be paid in full to attend. We also begin the new season of CLE seminars in September, all of which offer New Jersey CLE credits. Dues must be paid in full to take advantage of the 30% savings on seminar tuition.

For questions or to use a credit card for payment, call Bar Headquarters at 856.482.0620.

**Be an  
active participant  
in YOUR professional  
association.**

**ATTEND MEETINGS &  
FUNCTIONS!**

# WINE & FOOD

By Jim Hamilton

## Wine and Food

"Open your mind and taste" is both a slogan and sage advice from one of our area's more important wine distributors, Polaner Selections. Many wine drinkers limit their consumption to producers, regions or labels with which they are comfortable. At tasting events offering an array of different wines, some people who enjoy the first wine poured will venture no further, even though the opportunity to explore and possibly discover a wine they like better is right before their lips. Whether knowing what you like and sticking with it is short sighted or an efficient use of time, taste buds and tolerance can be debated. Ultimately, wine is a beverage to enjoy, so deciding what wine to choose is purely personal.

One purpose of this column is to encourage exploration of unfamiliar wines, knowing that you won't like every recommendation offered, and also realizing that since many wines discussed will be sufficiently off the beaten track that even adventurous merchants have not ventured there, you may be unable to find wines of interest. One way to locate a wine mentioned here or elsewhere is to ask your friendly retailer to order it. This, however, ignores the reality that few people will buy more than a bottle or two on faith, and shops generally must buy wines by the case. Still, it won't hurt to ask, particularly if you have developed a relationship with the store.

Another alternative for sourcing a wine that piques your curiosity, or that you had once and want to enjoy again, is using your now well-honed internet skills. In our increasingly mobile device dominated lives, some view shopping by shoe leather as dated as the special effect of George Reeves flying. Two popular websites that take advantage of consumers' greater comfort with online shopping and search engine efficiency are [www.wineaccess.com](http://www.wineaccess.com) and [www.wine-searcher.com](http://www.wine-searcher.com).

Getting back to Polaner Selections, after attending their annual portfolio tasting in March, I tried a number of value-priced wines I thought would be worth a search and taste mission.

Chardonnay is a grape most people know, and its popularity and often expected oak influences have elevated the cost of producing good Chardonnay to a point outside the comfort zone of many value conscious consumers. While there are those who rely on the mega-producers like Kendall-Jackson or Gallo for their Chardonnay buys, alternatives do exist if one knows where to look. One example is **2008 Powers Chardonnay** from Washington State. This wine is available in a standard 750 ml. bottle, or in 3 liter "Power Box," for those so inclined. In either package, the wine is crisp and clean, with medium weight fruit leaning toward lime, and nary a rough edge to be found.

Staying in Washington State, Charles Smith, whose collaborative rosé wine I mentioned last month, produces wines from Washington under several labels, including his eponymous label for "inexpensive, character-filled wines." The **2007 Charles**



## Frustrated and considering a career change?



*Many law school graduates are looking for alternatives to a career as a lawyer. Maybe it's the long hours, waiting to become a partner, or just the desire to spend more quality time with your family. Your law degree is beneficial when discussing estate planning with affluent clients.*

*At AXA Advisors LLC our financial professionals work with our target markets- small to mid size businesses, affluent individuals and professionals, helping them to accumulate and protect assets, using retirement and estate planning strategies, asset management, college funding and business planning. If qualified, you will join over 6000 financial professionals that enjoy;*

- Training and outstanding resources
- Dedicated management team
- Open architecture structure for services and products
- Advancement and management opportunity's

*Lets face it you can't attract quality people with second rate compensation. If selected you will enjoy a generous compensation package, and benefit package, healthcare, dental, vision, stock purchase and options plan, pension and 401 (k) plan (including company paid profit sharing feature) life insurance, short and later long term disability.*

*The financial advisor opportunity's rank among the top career choices. ranked by Money Magazine in the top 10 of the best jobs in america in in 2007.*

**Contact Alex Dergalis 856-751-2688 or fax resume to 856-795-1035 [Alex.dergalis@axa-advisors.com](mailto:Alex.dergalis@axa-advisors.com). visit us online [www.axaonline.com](http://www.axaonline.com)**

*AXA Advisors, LLC (NY, NY 212-314-4600) member FINRA, SIPC, AXA Advisors, LLC is an equal opportunity employer M/F/D/V.*



PPG-53279 (1/10)

Continued on next page



## MARKETING MATTERS

# Unlock the Secrets to Social Networking

## A Tutorial On How to Grow Your Practice by Leveraging These Powerful Tools (Part 2 of 2)

By Kimberly Alford Rice



In the first installment of this article, I introduced and described the fundamentals of social media and some of the basic components of the most popular social media sites and how they can be used effectively to build a strong reputation among key target audiences, facilitate a broad and powerful network upon which to develop meaningful relationships, and ultimately increase your client count.

In this second installment, we will take a closer look at how to develop a social networking strategy which helps you build a strong online presence and grow your practice by leveraging these powerful tools.

### Making the Case

Let's face it: you are a busy lawyer running a successful practice and have little time to spend on social networking, even if there is a possibility that it can bring clients in the door. We get and respect that. That is why before you ever sign onto LinkedIn, Twitter or any of

the social networking sites, it is imperative to develop a strategy by which to choose the right tools that match your goals.

Do you want to engage in social networking to raise your online profile? To build a small community with whom you can share ideas or offer professional support? Or, are you solely focused on developing clients and promoting your practice? Your interest will dictate your choice of social networking tools.

### Consider this

Here are some questions to consider before pulling the trigger:

- What is your purpose for using social networking? Do you intend to use it as a research tool, to gather information and ideas to help you improve your practice, gain information about your clients? Do you intend to use social networking primarily as a platform to demonstrate your expertise or to drive traffic to your website? Or, do you consider social media the best way to network with others in near and remote locations?
- Who do you want to connect with—clients, prospective clients, referral sources, general counsel, other lawyers,

industry leaders, entrepreneurs, finance professionals, educators, alums, politicians, journalists, current friends, family, etc? Where online do they reside?

- How will you engage them in a meaningful way to cultivate meaningful relationships to further enhance your stature as a reliable and trusted authority in a particular area of law?
- How will your target clients look for you online? Will they use an organic search, online directories, or other legal sites such as JD Supra, Avvo, or Legal OnRamp?
- How important are referrals from other lawyers to your practice? Or, do most of your referrals originate from industry professionals or consumers?
- Are you willing to mix business with personal? If not, you may choose against signing onto Twitter or Facebook. Also, are you comfortable with clients viewing your personal communication on these sites?
- Realistically, how much time are you willing to commit to build your reputation, actively seek out new relationships and make connections, and add value to the various online discussions? How will

*Continued on page 16*

## Wine & Food

*Continued from previous page*

**Smith Eve Chardonnay** is a good buy, featuring lively honeydew and citric notes that are unadorned by oak but have the acidity to escort the fruit to an enduring finish. Charles also fashions a wine I have lauded in a past column, and his current release, the **2009 Kung Fu Girl Riesling**, is another delightful summer sipping wine. This is not a German Riesling in structure, but is off-dry in its peach-dominated fruit that is both sizeable and nicely textured.

Another white wine prospect from a producer new to the Polaner portfolio is **2008 Sean Minor Chardonnay**. While he is a wine business veteran, Sean Minor only established his own winery in 2005, with a goal of producing affordable wines from estate and purchased grapes. He covers five major California varietals (Chardonnay, Cabernet Sauvignon, Merlot, Pinot Noir and Sauvignon Blanc), and does a nice job across that spectrum. The Chardonnay avoids any overt perception of oak, relying on solid melon fruit that is both focused yet round. The grapes come from the Central Coast of California, an area of growing quality and resulting regard.

A reliable Argentinean producer at various price levels is Susana Balbo. Her entry level label, Crios, offers a number of nice values. Assuming you are among the increasing number of Americans open to the idea of consuming a pink wine, the Malbec grape usually makes a very sturdy (and dark hued) rosé, and the **2009 Crios de Susana Balbo Rosé of Malbec** is no exception. The wine offers the grip one

expects with this grape, but with nice flesh, minimal earthiness, and solid cherry fruit finished off with enjoyably spicy notes.

Malbec has become a popular grape, perhaps attracting those who look sideways at Merlot, and it often produces robust wines that are ideal accompaniments to grilled food. If you like your Malbec big, you may want to consider **2008 Finca El Reposo Malbec**. This is another fairly new winery from the Uco Valley region of Argentina, and the Malbec grapes come from established vines grown at 3,150 feet up in the Andes foothills. The wine offers big, gripping, dusty, dark berry fruit, offering sturdy cocoa flecked flavors buttressed by loam and bramble nuances.

Another red wine you may want to consider for your summer barbecue is the **2007 Case Ibinini Syrah** from Sicily. This second label from the somewhat obscure producer, Valle Dell'Acate, also focuses on value. This particular wine displays true varietal character, with medium bodied blackberry fruit unfolding with sufficient tannic grip that is layered with elements of leather and subtle game. It is not as imposing as the Finca El Reposo Malbec, and as a result may suit a broader audience.

Wherever your summer travels may take you, even if only onto your deck or patio, I hope you find time to relax, perhaps with a glass or two of wine.

## The Usual Suspects

Continued from page 8

criticize the Saudis since that might impede the President's efforts to find love in the Arab world. "Looking for love in all the wrong places."

### What's Shaking

*Dateline: Dementistan (Iran).* A leading Ayatollah in this soon-to-be nuclear nation has discovered the cause of earthquakes, volcanoes, and other natural catastrophes. It is, of course, the "immodesty" of women. (I suspected as much.) As the Ayatollah sees it, immodest women divert and corrupt the natural chastity of men, leading to infidelity which common sense tells us causes all sorts of natural catastrophes.

Fortunately, this problem can be easily solved, according to the Ayatollah, by requiring women throughout the world to don head to toe burkas and heavy veils. Backsliders are to be lashed or stoned to death as justice requires. All of this is the wonderful segue for the following item.

### Outrage

*Dateline: New York.* How about a little good news for a change? Iran has dropped its push for a full seat on the United Nations Human Rights Commission. Laugh if you want but remember that Libya, a country where human rights do not exist, gained a seat on that United Nations Commission.

Now for the bad news. (There's always a catch.) Iran has won a seat on the United Nations Commission on Women's Rights. How, you ask incredulously, could such an outrage take place? Firstly, the United Nations is a rotten, worm-eaten apple of an organization and, basically, corrupt from head to toe. Secondly, corrupt and tyrannical nations control the General Assembly where all nations are deemed morally equivalent regardless of reality.

Coincidentally, as this month's column is being written, President Ahmadinejad of Iran is arriving in New York where he is expected to speak before the United Nations General Assembly. He will no doubt air his latest accusation that the evil United States and the more evil State of Israel are the cause of all the world's problems. He is expected to be greeted warmly by a majority of the member nations. Expect deafening silence from the United States and President Obama, who by now must realize that meaningful sanctions against Iran will never be imposed and are making plans to sell a nuclear Iran to the public.

### Judge Watch

*Dateline: Camden.* The powers-that-be, heeding the Commandment "Thou shall rotate" have determined that come September, the Honorable Anthony M. Pugliese and the equally honorable Stephen M. Holden will move to the Civil Division. Moving to the Criminal Division will be the Honorable Ronald J. Freeman, a returnee, and the Honorable Gwendolyn Blue, a former Public Defender, for her first bite at the big criminal apple.

Farewell to Judges Holden and Pugliese who were both doing a great job and welcome to Judges Blue and Freeman to a walk on the wild side.

### Abomination

*Dateline: Trenton.* Governor Christie's office has announced that highly-respected Supreme Court Justice John E. Wallace, Jr., of Gloucester County is being dumped from the New Jersey Supreme Court rather than being reappointed with tenure even though he reaches mandatory retirement age in about two years. This after 30 years of impeccable service as a Municipal Court Judge, a Superior Court Judge, an Appellate Division Judge, and a Justice of the Supreme Court.

I know of no attorney who has appeared before Justice Wallace who does not hold him in the highest regard and while Governor Christie was within his constitutional mandate in choosing not to reappoint Justice Wallace, his action is viewed by many as petty, vindictive and "bush."

The occupied territory of South Jersey is now down to one representative on the Supreme Court and the odds are that this Justice will not be reappointed in 2012. Several South Jersey Judges were interviewed for the Supreme Court position but the *Old Suspect* believes this was just *cosmetic* and the Governor's appointment of a corporate attorney from Morris County was chiseled in concrete all along. Shame on Governor Christie, who could have filled Justice Wallace's seat just as easily two years from now and will still have an opportunity to replace several other Justices whose terms will expire or who will reach mandatory retirement age.

### Yellow Alert

*Dateline: Camden.* It has recently come to the *Old Suspect's* attention that two of his alumni have been assigned to the Domestic Violence Unit of the Camden County Prosecutor's Office. Be warned evil doers for you may be in for some rough sledding. Who are these ladies of whom we speak? I refer to no less a duo than Mary Ellen Murphy, a.k.a. Murph the Merciless, and Tracy A. Cogan, a.k.a. The Hammer.

To those who personally don't know Ms. Murphy and Ms. Cogan, I would remind them of the biblical precept "they that sow the wind, shall reap the whirlwind." Any doubters should contact the great Ralph Kramer, former defense attorney and now eminent Counsel to the Mayor of Camden.

*Threats, curses, maledictions and assorted evil spells should be sent to our e-mail address of [mike@mwpinsky.com](mailto:mike@mwpinsky.com). The identity of lunatics, crazies and village idiots will be zealously protected.*



#### ANDRES & BERGER

Award-Winning Certified Civil Trial Attorneys

#### Reputation and Results

With over 60 years of experience serving Southern New Jersey, the law firm of Andres & Berger, P.C. is recognized as one of the leading firms whose practice is limited to medical malpractice and personal injury litigation.

Top 100 New Jersey Super Lawyers  
New Jersey Monthly

Preeminent Lawyers (AV rated)  
Martindale-Hubbell

The Best Lawyers in America  
Woodward/White, Inc

Referral of malpractice and personal injury claims involving significant permanent injury or death are invited from members of the bar and referral fees are honored pursuant to Rule 1:39-6(d).

264 Kings Highway East | Haddonfield, NJ 08033  
t. 856.795.1444 | [www.andresberger.com](http://www.andresberger.com)

## LEGAL LINE TO CRIMINAL COURT LAW

## What Can Be Done About "The Man With The Gun"?

By Sheronda Mike and Rachael Minardi, Assistant Camden County Prosecutors

It seems so simplistic: An anonymous caller or concerned citizen phones the police or walks up to a police officer, tells said police officer that they just observed a male of a discernible race place a gun in his waist or in his car in a high crime area. Additionally, this concerned citizen describes the specific type of vehicle this individual is driving, provides a semi-specific description of said male, maybe identifying the color of his shirt, or a hat he is wearing, provides five digits of a six digit license plate number, and gives the location in which they observed this individual with the gun. Based on this information, police respond to the location, observe a male or vehicle that fits the description, and immediately approach the male or conduct a motor vehicle stop. Most of us would argue that this was prudent, proactive, police work and the officers had at minimum, a reasonable and articulable suspicion to do so; however, for the last ten years, one particular case has forced us all to rethink, reexamine, and create new ways to argue the objective reasonableness of this scenario.

*Florida v. J.L.*, 529 U.S. 266, 120 S.Ct. 1375, 146 L. Ed. 2d 254, (2000), a well known, ten year old case, changed, and continues to effect the way police officers respond to anonymous calls and anonymous eyewitness accounts; it also continues to effect how prosecutors ultimately prosecute these cases. As new prosecutors, it has become clear that the interpretation and understanding of this case have seemingly taken on a life of their own. Further, making the argument that evidence discovered as a result of such a stop should be admissible has become a daunting task. However, the best argument seems to be the simplest and something we all learned in law school: distinguish the facts.

To that end, the facts of *Florida*, and even more so the facts that are not present in *Florida*, are extremely important to the analysis of Fourth Amendment rights in such cases. In *Florida*, an anonymous caller reported to the Miami-Dade Police that a young black male wearing a plaid shirt standing at a certain bus stop was carrying a gun. The record did not reflect how much time passed between the point at which the caller provided the report and an officer responded. However, it was clear that some time after receiving the tip, two police officers were instructed to respond to the bus stop. Approximately six minutes later, they arrived at the bus stop and saw three black males "just hanging out [there]." *Id.* at 268. One of the three, J.L., was wearing a plaid shirt. One of the officers approached J.L., ordered him to put his hands up on the bus stop, frisked him, and seized a gun from his pocket. The additional officer frisked the other two individuals and found nothing. Notably, no allegations had been made regarding those individuals. Aside from the anonymous tip, the officers possessed no reason to suspect any of the three individuals, including J.L., of illegal conduct. The officers did not see a firearm; they did not see any illegal activity or indicia of illegal conduct; and J.L. made no threatening or otherwise suspicious or unusual movement. *Ibid.*

The Court held that while "there are situations in which an anonymous tip, suitably corroborated, exhibits sufficient indicia of reliability to provide reasonable suspicion to make the investigatory stop[.]" the tip in *Florida* lacked the indicia of reliability necessary to find that there was reasonable and articulable suspicion to conduct an investigatory stop of J.L. *Id.* at 270-71. In coming to that conclusion,

the Court focused on the officers' ability to test the tipster's credibility. *Id.* at 271. The Court found particularly important the fact that the tipster did not provide any "predictive information." The Court found that the "bare report of an unknown, unaccountable informant who neither explained how he knew about the gun nor supplied any basis for believing he had inside information about J.L." left the officer without means to test the informant's credibility. *Ibid.*

The *Florida* opinion is written in such a way that prosecutors are left with several seemingly obvious factual elements to try to distinguish from current cases. Certainly, if a current case involves an anonymous tip that provides greater detail than the tip in *Florida*, there is a stronger argument for the legality of an investigatory stop. Any facts provided by the tipster that would render the tip more than a "bare report" would help the State's case. Thus, the more detailed the information, the better for the prosecution. While courts may place more weight on the type of details than the number of details, illustrating the sheer quantity of information that a tipster has provided in a current case that did not exist in *Florida* is a legitimate means of distinguishing the cases and may be enough, depending on the extent of the details, to establish reasonable and articulable suspicion.

The *Florida* Court's focus on "predictive information" would leave a prosecutor attempting to validate an investigatory stop based on an informant's anonymous tip with a significant distinction if his or her current case involved any information that predicted the defendant's

*Continued on page 17*

**NEW!**

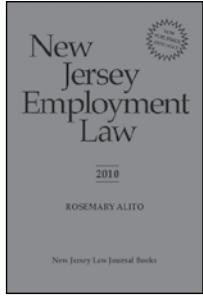

## 2010 New Jersey Employment Law

by Rosemary Alito

The New Jersey Law Journal is pleased to announce the December 31, 2009 release of a new edition of *New Jersey Employment Law*, by Rosemary Alito. Now issued as an annual paperback, *2010 New Jersey Employment Law* has been completely rewritten, revised and updated. This new annual paperback gives readers current information in the easiest possible format. No more complicated stand-alone updates! Cross referenced and heavily indexed, Alito's book continues to be the authority in this area of practice.

**Now it's also light enough to throw into your briefcase!**

|  |  |
|--|--|
| <p><b>Chapters Include:</b></p> <ul style="list-style-type: none"> <li>■ Employment Contracts: Express and Implied</li> <li>■ Public Policy Claims</li> <li>■ Workplace Torts</li> <li>■ Law Against Discrimination</li> <li>■ Employee Privacy</li> </ul> | <ul style="list-style-type: none"> <li>■ The Family Leave Act</li> <li>■ Health and Safety</li> <li>■ Wage and Hour</li> <li>■ Unemployment Compensation</li> <li>■ Temporary Disability</li> <li>■ Insurance Coverage</li> <li>■ Successor Liability</li> </ul> |
|--|--|

You can review *2010 New Jersey Employment Law* for 30 days. To reserve your copy at the lowest rate, please call or e-mail Monica Curry (mcurry@alm.com) at 973.854.2945 or order online at [lawcatalog.com/njel](http://lawcatalog.com/njel)

An **ALM** Publication

**New Jersey Law Journal**

**Now issued as an annual paperback! Retail price \$199.95**

## MARKETING MATTERS

## Unlock the Secrets to Social Networking

Continued from page 13

you do it? Will you need team support, outside support, in-house support, clerical support, an online calendar, or some other infrastructure accommodation?

- How will you assess and measure your activities and time investment? What metrics will you put into place to evaluate your increased touch points, group activity converted to new network contacts, relationships converted to new business, relationships converted to new referral sources, links from key influencers and media?

## Choose Wisely

Clearly, you can see that acting strategically in connection with effective social networking requires some serious planning and forethought in an effort to avert the time sink that social networking can be if used only from a tactical perspective.

Having said that, be assured that even the legal profession, ordinarily late adaptors, are rapidly integrating social networking into traditional business models for professional and business development purposes.

Consider this: A recent study conducted by Leader Networks on behalf of LexisNexis Martindale Hubbell shows that more than 70 percent of lawyers are members of an online social network—up 25 percent over the past year—with 30 percent growth reported among lawyers aged 46 and over.

The second annual Networks for Counsel Survey shows that one third of corporate counsel and close to half of private practice lawyers who participate in public social networks for professional purposes do so on a daily basis. Social networking isn't a passing fad and doesn't have to be a time sink. And, you do not want to be left behind.

## Ok, Now What Do I Do?

Now that you are clear on what your social networking strategy is and how and why you will set aside time every day to build and maintain an online reputation and cultivate relationships, what's next?

Similar to learning your ABCs of the early days as a foundation of an education, it is important to focus on the "3 R's" of building a healthy law practice: reputation, relationships, and referrals. Never has there been a faster way to develop your reputation and build relationships and referrals than through the use of social networking tools.

Because social networking tools are interactive, they uncover commonalities through information that you share and invite conversation. These features go a long way in supporting relationship-building activities among key target audiences.

Due to the nature of the inherent camaraderie of sites like LinkedIn, building referrals can be a cinch, if you exercise good judgment. Social networking sites can help you gain greater search engine visibility which makes it easier for prospective clients to find you and your colleagues more likely to keep you top of mind when referring out matters.

It has never been easier to establish a positive and powerful reputation as an expert as it is with the help of social networking tools. There are ways on LinkedIn, such as with the Recommendation feature that help facilitate reputation building and the collection of testimonials from clients, industry contacts, and so many other key sources.

If you take away nothing else from this discussion, please know this: social networking tools can play a vital and useful part of your business development portfolio though there is no replacement for face-to-face relationships. They are tools in your practice development arsenal, and just that. Exercise caution. Without a well-crafted social networking strategy and plan, you will become impatient and frustrated if you jump online and can too easily become consumed in wasting precious billable hours to no great result.

Without doubt, there are as many questions as there are answers in today's social networking environment as this online technology continues to develop and evolve. In future articles, we hope to address and discuss other related issues and concerns around the social networking topic.

In the interim, I invite you to let me know if there are specific questions regarding social networking you would like to see addressed in future articles and whether it would be beneficial to specifically address how to efficiently maintain your online presence for greater business development prosperity.

**About the Author:** Kimberly Alford Rice is Principal of KLA Marketing Associates ([www.klamarketing.net](http://www.klamarketing.net)), a business development advisory firm focusing on legal services. As a law marketing authority, Kimberly helps law firms and lawyers develop practical business development and marketing strategies which lead directly to new clients and increased revenues. Additionally, Kimberly provides career management services to lawyers in transition. She may be reached at 609.458.0415 or via email at [kimberly@klamarketing.net](mailto:kimberly@klamarketing.net).



**Steven K. Mignogna**, Chair of the Estate & Trust Litigation Group at Archer & Greiner, P.C., was a presenter at the 21st Annual Spring Symposia of the American Bar Association (ABA) Section of Real Property, Trust & Estate Law, which took place May 6-7 at the Philadelphia Marriott Downtown.

Capehart Scatchard is pleased to announce that **Laurel B. Peltzman, Esq.** has joined the firm's Labor & Employment and School Law Departments in its Mt. Laurel office.

Attorney **Kerri E. Chewing** of Archer & Greiner, P.C., has been appointed to the Lawyers Advisory Committee of the United States District Court, District of New Jersey.

Cherry Hill New Jersey law firm, Earp Cohn P.C., is pleased to announce that attorney **Kevin J. DiMedio** has joined the firm as Of Counsel in the Commercial Litigation and Real Estate/Land Use Practice Groups.

Elam & Scott, L.L.P. Attorneys at Law with offices in Philadelphia and Mount Laurel, is pleased to announce that **Everette L. Scott, Jr.**, is the Managing Partner of the Mount Laurel office.

Parker McCay, on behalf of the New Jersey Institute of Local Government Attorneys (NJILGA), recently provided a significant brief to the New Jersey State Supreme Court used by the Court in an important case in which it overturned a decision to disqualify an Atlantic City law firm from representing hundreds of

taxpayers in tax appeal cases. **Grant Berger** was one of the attorneys participating in the case.

*Gone or going solo? Changed firms or positions? Received an award or made a professional presentation? If so, share your news with the rest of the Association members. Email your news to [kmc@camdencountybar.org](mailto:kmc@camdencountybar.org) to get listed in the monthly Barrister "Legal Briefs" section. We also appreciate updates so we can keep our membership files current.*



## LEGAL LINE TO CRIMINAL COURT LAW

## What Can Be Done About "The Man With The Gun"?

Continued from page 17

future movement. In fact, courts have shown a preference for predictive or "hard-to-know" information that will demonstrate reliability of tips. State v. Sharpless, 314 N.J. Super. 440, 449 (App. Div.), certif. denied, 157 N.J. 542 (1998). As such, distinguishing a current set of facts from the facts of Florida with respect to predictive information from the tipster could be precisely the distinction necessary to establish that officers possessed reasonable and articulable suspicion to conduct an investigatory stop.

Additionally, a significant means of distinguishing a current case from Florida is an informant's basis of knowledge. An informant's basis of knowledge is sufficient "if the tip itself relates expressly or clearly how the informant knows of the criminal activity." State v. Jones, 179 N.J. 377 (2004) (citing State v. Sullivan, 169 N.J. 204, 213 (2001)). The tipster in Florida did not relate how he or she was aware that J.L. possessed a gun. If presented with a situation in which an informant articulates that he or she personally observed the weapon on a particular person at a particular location, the credibility attributed to the tipster is much greater than where the basis of knowledge is unknown.

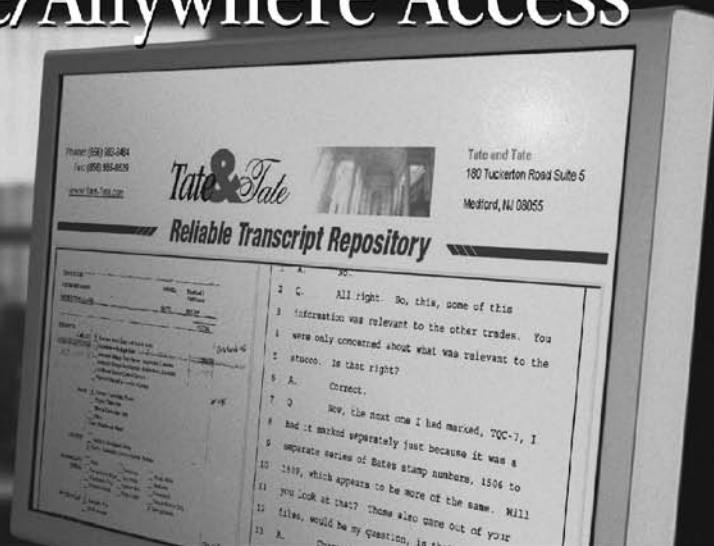
Another significant distinction that could change the outcome of a "man with a gun" case is if the tip in question is provided to officers in person. By physically presenting themselves when providing information, tipsters afford officers the opportunity to assess the informant's credibility. A tip an officer receives in a face to face

encounter is generally considered more reliable than one received from an anonymous telephone caller because the officer has the opportunity to assess the credibility and demeanor of the person. United States v. Valentine, 232 F.3d 350, 354 (3d Cir.2000), cert. denied, 532 U.S. 1014, 121 S.Ct. 1748, 149 L. Ed.2d 670 (2001). Even if the name of the individual providing information is unknown, the fact that the information is provided in person can increase the reliability. State v. Sibilia, 330 N.J. Super. 496 (App. Div. 2000). Additionally, information relayed through 911 calls should be attributed greater reliability because ultimately the caller could be traced and the "accountability" that was not present in Florida is established. State v. Matthews, 398 N.J. Super. 551 (App. Div. 2008).

While Florida has created difficulty on the part of prosecutors in matters involving reports of a weapon, the fact remains that the cornerstone of the Fourth Amendment is reasonableness. It is palpably unreasonable to render police officers powerless against individuals reportedly in possession of weapons. As such, it is left to reason that when police officers receive a report that an individual is in possession of a firearm in a public place, the officers should, and arguably *must*, investigate the matter. To ignore such a report would be a dereliction of duty. However, Florida remains good law and its application oftentimes has the power to result in suppression of evidence seized as a result of an anonymous tip.

## Get "Anytime/Anywhere Access"

Now you can access your transcripts and exhibits anytime, and from anywhere, you like...at no additional cost!



With Tate & Tate's new **Internet Repository**, you can access all your transcripts and exhibits whenever...and from wherever...you choose! All your case materials are maintained on a secure server in digital format so they're always available to you via the web. You'll spend less time searching for the materials you need and *far less space* storing them! The best part? Tate & Tate's **Internet Repository** service is FREE, not just for your largest cases—it's FREE for all of your cases! It's just one more way Tate & Tate is continuing to improve our service for you.



The Camden County Bar Association has selected Tate & Tate as a Partner in Progress. Congratulations to the Tate & Tate staff for their efforts in attaining this distinguished recognition.

**FREE Members Benefit:** Condensed transcripts, ASCII discs, E-mail delivery of transcripts, transcripts and exhibits made available 24/7/365 via Internet Repository!

**Tate & Tate**  
CERTIFIED SHORTHAND REPORTERS

Call 856.983.8484

to begin improving your efficiency with Tate & Tate's new **Internet Repository** service!

TATE & TATE • THE LEXINGTON BUILDING, SUITE 5 • 180 TUCKERTON ROAD • MEDFORD, NEW JERSEY 08055

TELE: 856.983.8484 • FAX: 856.985.0629

# CLASSIFIEDS

To Schedule your classified or display advertising  
call KATHY CAIRA at 856.482.0620  
Email [kmc@CAMDENCOUNTYBAR.ORG](mailto:kmc@CAMDENCOUNTYBAR.ORG)  
OR fax copy to 856.482.0637

## PER DIEM & REFERRALS

### PER DIEM RESEARCH & WRITING

Rutgers Graduate and former Law Clerk with 10 years experience is available for research and writing per diem assignments. Call Cynthia Sozio, Esq. at 856.562.0632 or email: [jsozio@comcast.net](mailto:jsozio@comcast.net)

### ATTENTION ATTORNEYS

Attorney with 18 years experience available for Motion work, legal research, depositions, and court appearances. Call Miles Lessem, Esq. at 856.354.1435.

### REFERRALS INVITED

Attorney with 25 years of Appellate experience invites referrals. Available for arbitrations & per-diem work. R. 1:40 Mediator. Richard C. Borton, Esq. [www.bortonlaw.com](http://www.bortonlaw.com) 856.428.5825

## COMMERCIAL LITIGATION ATTORNEY NEEDED

For Mt. Laurel Law Firm, must have 3 to 5 years collection experience. Please email resume and cover letter to [rmjteg@netzero.net](mailto:rmjteg@netzero.net)

## OFFICE SPACE

### PENNSAUKEN OFFICE SPACE

Accumulate equity, not rent receipts. Well known and visible location. Professional home/office with 1,000+ square feet of office space, minutes from courts in Camden and Philadelphia. Great tax deduction also. Call John P. Virgilio, 856-665-6404.

## SHARED OFFICE SPACE IN CHARMING HADDON HEIGHTS LOCATION

Do you work from home or are beginning to build your solo law practice and would like to have a professional location for mail and meetings? Receptionist services available. Call to schedule a visit. 856-546-6019.

## BANKRUPTCY WIZMUR & FINBERG L.L.P.

"There is life after debt . . .  
Let us help your clients get there!"

We welcome referrals for consultation and representation in bankruptcy related matters.

- Chapters 7, 13 & 11
- Discharge/Stay Violations
- Post Discharge Credit Repair
- Mortgage Foreclosure Relief

[www.consumerbankruptcylaw.com](http://www.consumerbankruptcylaw.com)

OFFICES IN  
Marlton, Willingboro, Northfield & Vineland

**856.988.9055**

We are a debt relief agency authorized to help people file for bankruptcy relief!

## DAVID C. EPLER, ESQUIRE HIGH RIDGE MEDIATION CENTER

**856.627.3200**

[dceplerlaw@aol.com](mailto:dceplerlaw@aol.com)

### Providing Family Mediation Services

- Custody/Parenting Time Agreements
- Memoranda of Understanding
- Property Settlement Agreements
- Pre-Nuptial & Cohabitation Agreements

**ALSO AVAILABLE TO ACT AS REVIEW ATTORNEY**

## MEDIATION, ARBITRATION AND APPELLATE PRACTICE CONSULTATION

### JOHN S. HOLSTON, JR.

*Judge, Superior Court Appellate Division (ret)*

Former Superior Court Judge for 23 years with  
12 years experience in Civil Division, and  
former Appellate Division Judge.

To schedule a Mediation, Arbitration or  
Appellate Practice Consultation,  
Please contact Mariann at

**HOLSTON, MACDONALD, UZDAVINIS  
EASTLACK, ZIEGLER & LODGE  
66 EUCLID STREET  
WOODBURY, NJ 08096  
856.848.5858**



## A Star of ADROPTIONS®

MEDIATION/ARBITRATION/MOCK TRIALS

### Honorable John A. Sweeney

(Ret.) was a Trial Judge from 1992 until his retirement from the bench in July 2008. During this time he served in the Civil Division, General Equity and The Family Division.

During his sixteen (16) year tenure, he served as a Trial Judge, Assignment Judge and Presiding Judge in Burlington County. He has extensive trial experience in personal injury, medical malpractice, product liability, commercial litigation and insurance matters.

He is one of only a few individuals who has served in all three branches of state government, he was a state legislator in 1974, chief counsel to the governor in 1990 and then a trial judge, capping off his forty-three (43) years in the legal profession.

Judge Sweeney received The Distinguished citizen of the Year Award from The Boy Scouts of America in 2008. He is also a member of the Board of Trustees for Virtua Health System.

He received his B.A. degree from LaSalle University in 1963 and law degree from Seton Hall University School of Law in 1966.

Suite 1100  
Two Commerce Square  
2001 Market Street  
Philadelphia, PA 19103-7044

Phone: 215-564-1775  
800-364-6098

FAX: 215-564-1822

[adroptions.com](http://adroptions.com)

**ADROPTIONS®**  
*Settling Cases Since 1993*

Please call Mike Carney at (215) 564-1775 to schedule your matter with Judge Sweeney



## Accepting credit cards has never been easier

Improve cash flow and reduce collections



Mercury Payment Systems' new pay-per-use program allows always-on processing with no charges to keep your account active.

Electronic payments are fast becoming the payment method of choice. Give your clients the convenience of credit card payments and enjoy the benefits of faster reliable funds.

- Discounted pricing for Camden County Bar Association members
- Free processing application that runs on your existing computer
- No application fee
- No monthly minimum fee
- Split dial funding for trust and operating accounts



Contact Michael Casamassima at 866-895-7575 or Michael@cardpaynet.com. For more information visit <http://go.mercurypay.com/go/law>



Smart Payment Processing™

## MEDIATION/ARBITRATION



**Hon. Michael Winkelstein** (retired)

Former Civil Division Presiding Judge, Assignment Judge, and a Presiding Judge of the Appellate Division

**COOPER LEVENSON**  
ATTORNEYS AT LAW

[www.cooperlevenson.com](http://www.cooperlevenson.com) • 609.572.7550

## Drafting a Useful Buy-Sell Agreement

Continued from page 7

(yep, that could be Abo and Company) or to provide guidance in setting up a buy-sell agreement.

A good time to start the process? How about today? If you don't already have an independent attorney of your own seasoned in such matters, not to worry—we'd be happy to recommend one or more credible lawyers within the Camden County Bar Association who we feel has the technical prowess and experience to "join the team."

As mentioned in previous newsletters, Abo and Company has distributed "122 Point Checklist on Buy Sell Agreements" at seminars sponsored by ICLE, the New York City Bar, Chester County Pennsylvania Bar and the Beverly Hills California Bar. The checklist and a corollary listing of assets and liabilities to include in the valuation formula, compiled to assist in drafting a well thought out buy-sell agreement, is available by merely calling or emailing me or requesting on our website at [www.aboandcompany.com](http://www.aboandcompany.com).

*Martin H. Abo, CPA/ABV/CVA/CFF is a principal of Abo and Company, LLC Certified Public Accountants – Litigation and Forensic Accountants. The firm is a Partner in Progress of the Camden County Bar Association. With offices in Voorhees, NJ and Morrisville, PA, Marty can be reached at [marty@aboandcompany.com](mailto:marty@aboandcompany.com) or by calling 856-489-5559.*

When it comes to Alternative Dispute Resolution, there is no substitute for experience...

- 16-Year Judicial Career • Presiding Judge, Chancery Division and Probate
- Presiding Judge, Civil Division • Superior Court of New Jersey, Camden County
- 26-Year Private Practice • Successful litigator in a highly diversified practice

### Judge M. Allan Vogelston (Ret.)

Mediation • Arbitration • Case Management • Special Master  
Neutral • UM/UIM • Investigations • Hearing Officer  
State and Federal Mediation and Arbitration Qualified

**PARKER McCAY**  
ATTORNEYS AT LAW

VISION | KNOWLEDGE | RESULTS

Contact M. Allan Vogelston, P.J.S.C. (Ret.) at 856-985-4060  
or email [avogelston@parkermccay.com](mailto:avogelston@parkermccay.com).

Marlton, NJ | Lawrenceville, NJ | Atlantic City, NJ

**WWW.PARKERMCCAY.COM**

### STEVEN R. NEUNER

Business Bankruptcy Specialist

THE EXPERIENCE YOU NEED  
& YOUR CLIENTS DESERVE

- ~ 20 Years Experience
- ~ ABBC Certified Business Bankruptcy Specialist
- ~ Chapter 7 Trustee since 1987

Available to help with all bankruptcy or debt relief problems: Business or individual; debtor or creditor; Litigation, divorce-related and complex matters invited.

ALL CLIENT RELATIONSHIPS PROTECTED  
**856.596.2828**  
[sneuner@nv-njlaw.com](mailto:sneuner@nv-njlaw.com)

### Sonya M. Mocarski, MS

Board Certified:  
Vocational Expert & Disability Analyst

Vocational Earnings Assessment  
Medical Case Management  
Life Care Planning & Critique

**25 Years Experience**

**Diversified Rehabilitation & Consulting, Inc.**

P.O. Box 787, Atco, NJ 08004  
(Berlin Office)

856-753-1792/ Fax: 856-753-7118  
[mmocarskidrc@comcast.net](mailto:mmocarskidrc@comcast.net)

### PAUL SNYDER

Wealth Management Associates, Inc.

INDEPENDENCE • SERVICE • OBJECTIVITY

- Investment advice & management
- Rollover IRAs
- Company retirement plans
- Stocks, bonds, ETFs
- Mutual funds
- Municipal bonds
- Variable annuities
- Alternative investments

Member, Camden County Bar Assoc.  
856.235.6821

[psnyder@wealthmanage.com](mailto:psnyder@wealthmanage.com)

Securities offered through Securities America, Inc., member FINRA/SIPC. Paul Snyder, Registered Representative. • Wealth Management Associates & Securities are not affiliated companies.

### ADRIENNE JARVIS, JD, PHD

**Welcomes Social  
Security Referrals**

Personalized Caring Service

Bilingual

Complete All Forms  
& Collect All Medicals

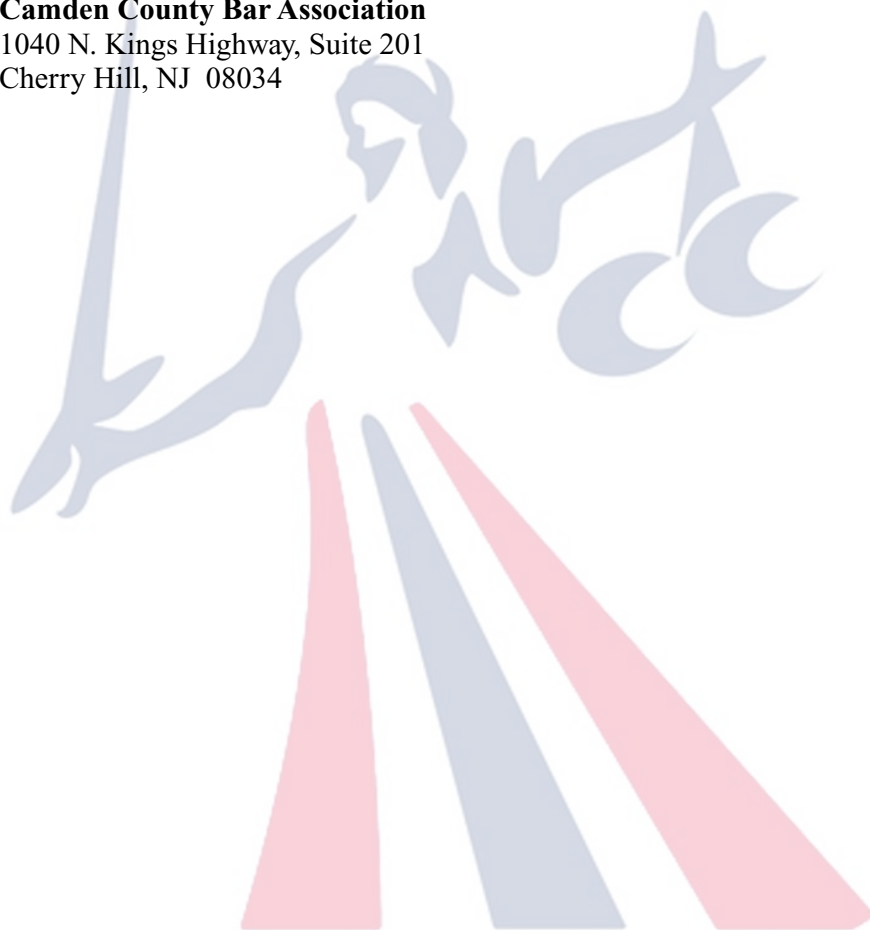
**For More Information**

**Call: 856.482.2212**

**OR**

**email: [afjesq@aol.com](mailto:afjesq@aol.com)**

**Camden County Bar Association**  
1040 N. Kings Highway, Suite 201  
Cherry Hill, NJ 08034

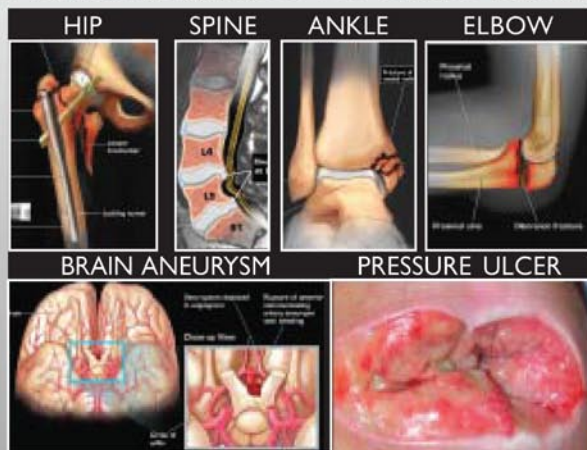


## Law Offices of Andrew A. Ballerini

Accepting Referrals of Serious and Catastrophic Injury Cases Including:

**Nursing Home, Medical Malpractice,  
Product Liability, Truck & Automobile Injuries**

We **RELENTLESSLY** represent our clients using our valuable resources  
to help prove the significance of **OUR CLIENTS' INJURIES!**



See other exhibits @ [www.ballerinilaw.com](http://www.ballerinilaw.com)



Andrew A. Ballerini



Richard J. Talbot

As Certified Civil  
Trial Attorneys, we  
have and will pay one  
third referral fees to  
those attorneys who  
give us the opportunity  
to serve their clients.

### Recent case results include:

- ❑ \$700,000 Products Liability
- ❑ Confidential Recovery 5th Week of Trial - Nursing Home - Pressure Ulcers
- ❑ \$300,000 Nursing Home — Pressure Ulcers
- ❑ \$188,000 — Fall, 1/2 hour after ice storm
- ❑ \$170,000 — Fall, Lisfranc foot fracture

CERTIFIED BY THE SUPREME COURT OF NJ AS  
CIVIL TRIAL ATTORNEYS

Members of the Million Dollar Advocate Forum

Harvard Law Building, 1522 Route 38, Cherry Hill  
**856.665.7140**